



# DELL FINANCIAL SERVICES™

## Meet the IT budget-stretcher



**INTRODUCING THE DELL FINANCIAL SERVICES 006 LEASE –**  
NO PAYMENTS FOR 6 MONTHS AND 6 MONTHS  
FREE MAINTENANCE.

If you've exhausted your IT budget this year, or your latest equipment has not fully depreciated, or you just can't incur any more capital expenditure – or if you'd simply like to be able to refresh your IT now and pay later - Dell Financial Services can help.

**The Dell Financial Services 006 Lease** is a unique solution that allows you to acquire the technology you need now and defer payments for six months, into a subsequent financial quarter or even into the next financial year. Or you can use the solution to free-up budget for other investments, or 'front-spend' from the next period to get the systems you'll need in the future right now.

The solution even offers painless migration from your current IT environment to the next, allowing you to run a dual environment without incurring costs on the new one until it is fully installed, configured, tested and up and running.

In short, the Dell Financial Services 006 Lease stretches your IT budget to cover the technology you need now without any extra cost.

**DELL**EMC

## THE DELL FINANCIAL SERVICES 006 LEASE



42 MONTHS OF MAINTENANCE FOR THE COST OF 36



DEPLOY THE SOLUTION YOU NEED RIGHT NOW, DEFER PAYMENTS FOR 6 MONTHS



FREE-UP BUDGET FOR OTHER INVESTMENTS

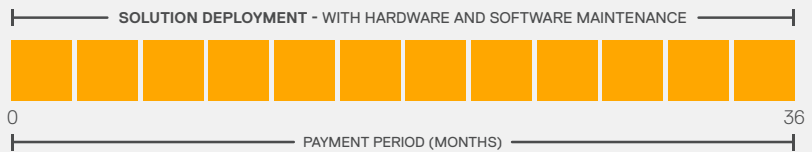


MIGRATE TO THE NEXT IT ENVIRONMENT WITHOUT UPFRONT COSTS

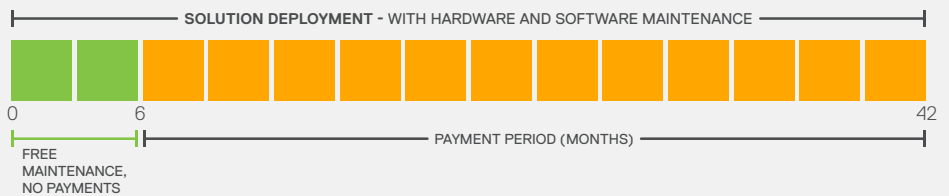
In addition to payment deferral, the Dell Financial Services 006 Lease delivers six months' free hardware and software maintenance, meaning that you can take advantage of the technology you need, with complete maintenance cover, absolutely free of charge for the first six months.

Monthly or quarterly payments only begin after the first six-month period, meaning that over a standard three-year lease arrangement the total investment is spread over 42 months, giving 42 months' maintenance for the cost of 36. The Dell Financial Services 006 Lease is also available over four or five-year terms and includes the flexibility to add upgrades at any time.

### STANDARD LEASE



### 006 LEASE



The solution may also enable you to treat the investment as an operating cost as opposed to a capital expenditure item, freeing-up budget flexibility and giving the opportunity to match costs to cash flow.

The solution is simple, flexible and effective, enabling you to make the most of your budget, keep your IT infrastructure up-to-date and take advantage of six months' usage, with free maintenance, at absolutely no cost to you.

The Dell Financial Services 006 Lease is applicable to a wide range of Dell EMC products and solutions, including VxRack and VxRail, VMax, Unity, XtremIO, Data Domain, Avamar, Isilon, Atmos and Centera.

Welcome to the Dell Financial Services 006 Lease. Welcome to the ultimate IT budget-stretcher.

To find out more, contact your  
**Dell Financial Services Account Executive**