ProDeploy Enterprise Suite
Get more out of technology starting day one
Secure the path to a future-ready data center

The landscape faced by IT managers and business leaders today can be daunting to navigate. Continuously evolving technology in areas such as cloud, converged datacenters, Internet of Things, and big data present a world of new opportunities - and new challenges. To be a change agent for your organization, you must juggle resources and budget constraints and competing priorities while managing complexity and the pressure to meet aggressive timelines.

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Rapidly adopt new data center technology with confidence

We’ve spent over 30 years building a deployment practice backed by elite professionals with broad and deep experience utilizing best-in-class processes. And with our established global scale we can help you around the clock and around the globe. From simple hardware installations to the most complex hardware and software integration, we take the guess work and risk out of deploying the new technology you need to transform your business.

Maximize your IT efforts

To get the most out of new technology and start realizing a return on investment, you need systems out of the box and into optimized production – fast. And you need it done without risk or downtime. It’s a tall order but there is a solution – ProDeploy Enterprise Suite. This complete suite includes deployment services, training and professional certifications designed to help you achieve business outcomes today and tomorrow.

Time and money saved using expert deployment services can fuel innovation. Organizations outsourcing deployments...

increase operational efficiency by 25%¹

reduce internal IT effort by 91%¹

The ProDeploy Enterprise Suite is designed to complement your business model – whether you have an experienced IT staff or no staff at all. We understand the demands on you and your staff, and are here to provide the right assistance to keep up with the evolving technology needs of your organization.

If your deployment needs are better served by one of Dell EMC’s certified partners, they can deliver with our full backing. Trust Dell EMC experts and partners to lead your deployments so you can focus on your core business. Who’s better suited to implement the latest Dell EMC servers, storage and networking systems than the Dell EMC engineers and our partners, who do it every day?
ProDeploy Enterprise Suite
Get more out of technology starting day one

ProDeploy Plus
- Tool driven environment mapping
- Multivendor integration for networking
- Storage data migration recommendation
- 30-days of post-deployment configuration assistance

ProDeploy
- Single point of project management
- Install and configure system software
- Implementation planning
- Site readiness review

Basic Deployment
- Expert deployment technicians
- Onsite rack, stack cable and label
- Packaging material disposal
- Consistent hardware installation

Training and Certification
- Hands-on deployment training
- Recognition with online badging
- Industry recognized IT certification

ProDeploy Flex for Data Center
- Designed to meet large-scale deployment needs
- Planning and management features are part of every project
- Flexibility to choose the installation & configuration features

Experts Insights Ease
Partner with experts who know Dell EMC products.
- 425+ global deployment engineers
- 1,600+ industry certifications
- 172,000+ enterprise systems deployed since launching October 2015

Gain insights from teams who do this every day.
- 75% reduction in planning time
- 39% faster deployment
- Best-in-class processes based on 30+ years of experience

Leverage project management, education and integration from certified professionals.
- Access to consistent, single-source expertise
- Certification testing available at 5,500 centers in 180 countries
- Deployment services in 55 countries

Built on a global scale
ProDeploy Plus

Experience the market’s most complete deployment service

Our deep expertise in project management, focus on rapid integration and commitment to education give you the power to do more with your new technology.

From beginning to end, ProDeploy Plus provides the skill and scale needed to successfully execute demanding deployments in today’s complex IT environments. Certified Dell EMC experts start with extensive environmental assessments and detailed migration planning and recommendations. Post-deployment configuration assistance, testing, and product orientation help you rest easy knowing your systems have been deployed and integrated by the best. Flexible training credits empower your staff to build the right skills to fully utilize your new future-ready technology.

With ProDeploy Plus, you get everything in ProDeploy and more:

• Technology Service Manager engagement for ProSupport Plus entitlement
• Tool driven environment mapping
• Data migration analysis and recommendation for storage
• Multivendor integration testing for networking
• Project documentation with knowledge transfer
• 30-days of post-deployment configuration assistance
• Training credits for Dell EMC Education Services

ProDeploy

Maximize hardware and software investments from the start

Rapidly adopt new technology and set your organization up for success with expert planning and implementation.

ProDeploy provides full service installation and configuration of both hardware and system software by certified deployment engineers. To prepare for the deployment, we conduct a site readiness review and implementation planning. System testing, validation and full project documentation with knowledge transfer complete the process. We focus on getting you up and running so you can focus on your business and prepare for whatever comes next.

With ProDeploy, you get:

• Dell EMC certified deployment engineers
• Single point of project management
• Site readiness verification
• Implementation planning
• 24x7 deployment services
• Installation and configuration of operating system, firmware and hypervisor
• Full project documentation with knowledge transfer
• Configuration data transfer to Dell EMC Technical Support

Save $2,000 per device in labor costs
Basic Deployment

Get consistent hardware installation by experienced technicians

Trust Dell EMC to install your hardware quickly and right the first time, while freeing up your staff’s time. Basic Deployment delivers worry-free professional installation of server, storage and networking systems by experienced technicians who know Dell EMC products inside and out.

Not only will you save time, you’ll reduce the need for maintenance and simplify future projects when you let Dell EMC or our partner’s deployment experts do the heavy lifting – whether you have one site or multiple locations.

With Basic Deployment, you get:

• Experienced product technicians
• Onsite rack, stack, cable and label during business hours
• Onsite packaging materials disposal
• Consistent hardware installation

ProDeploy Flex for Data Center

Experience a flexible service model designed to meet your large-scale deployment needs

ProDeploy Flex for Data Center helps you minimize risk and downtime when deploying a large volume of data center technologies into your infrastructure. You get a flexible service model built on the foundation of ProDeploy Enterprise Suite features we have found to be key in every successful project.

You can take advantage of the value-added planning and management aspects included in every ProDeploy Flex project with the flexibility to choose the installation and configuration capabilities that meet your unique large-scale deployment needs.

With ProDeploy Flex for Data Center you get:

Planning and Management features of ProDeploy Enterprise Suite:

• Site readiness review
• Implementation planning
• Project documentation with knowledge transfer
• Configuration data transfer to Dell EMC Technical Support
• Deployment verification
• 30-days of post-deployment configuration assistance
• Technology Service Manager engagement for ProSupport Plus entitlement

Flexibility to choose the installation and configuration capabilities that meet your needs:

• Onsite rack, stack, cable and label
• Packaging material disposal
• Install and configure operating system, firmware, and hypervisor
Feature comparison

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**Deployment Training and Certification**

**Gain industry-recognized deployment expertise**

Through training and certification, IT professionals and partners can gain the same storage and networking expertise as Dell EMC certified engineers. We provide the knowledge and skillset needed in today’s competitive IT environment to get the most out of investments quickly, reduce risk and keep infrastructures running smoothly. From comprehensive planning to installation and configuration, Dell EMC Certified Deployment Professionals are better equipped to rapidly implement and optimize new technology.

**Dell EMC Certified Deployment Professionals get:**
- Industry recognized Deployment Certification
- Recognition of exam completion with online badge
- Increased knowledge and skillset

**Deployment Services Competency**

**Partner with the best for your deployment needs**

Premier and Preferred partners have the flexibility to resell and co-deliver deployment services by earning a Dell EMC Deployment Services Competency. Available in 123 countries, the competency authorizes partners to deploy Dell EMC hardware and access exclusive Dell EMC tools, best practices, and the latest critical technical updates. Selecting a partner who has a competency ensures your deployment will be performed with the highest levels of expertise, accuracy and efficiency by Dell EMC Certified Deployment Professionals.

“We are not experts on the Dell technologies — Dell is. That’s why Dell ProDeploy Plus was so valuable for us. The knowledge transfer from the Dell engineers was clear, and the entire process gave us security and peace of mind about our new Dell server, networking and storage solutions.”

Alex López
Technology Infrastructure Director
The Elite Flower
Experience the Dell EMC difference

Built on the principle of putting customers first, Dell EMC provides complete end to end solutions across your entire environment with hardware, software and services. Dell EMC Lifecycle Services are designed to transform your investments and enable you to be an agent of change for your organization.

Whether you’re adding new technology, consolidating existing systems or building a data center from the ground up, you can count on Dell EMC to make sure even the most complex project is effectively planned, configured, integrated and tested right from the start and supported for the future. We’ll look after your deployment projects, so you can look after your business.

Go to Dell.com/prodeploy for more information or contact your Dell EMC sales representative.