



DELL FINANCIAL SERVICES™

Take advantage of technology solutions that grow with your business.



Pay As You Grow from Dell Financial Services™ allows you to acquire the technology you need now while making the lowest payments in year one.**

While you're growing, technology needs can be unpredictable. With Pay As You Grow, you deploy the full solution for your future needs now, and we'll build a tiered payment plan to match your planned business growth.

DELLEMC

HOW IT WORKS



PROJECT

DFS works with you to help define a payment structure that matches your planned business growth over a set period of time.

- Timing match between business needs and tiered payments.



INSTALL

You deploy the full solution now or over time. Payments increase based on the pre-determined schedule, regardless of utilization.

- Immediate access to additional technology.
- Accommodate emergency requests for equipment.



PAY AS YOU GROW

You make the lowest payments in year one, and payments will increase in years two and three to match your forecast business expansion.

- Preserve cashflow with a customised payment plan that fits the budget.

About Dell Financial Services

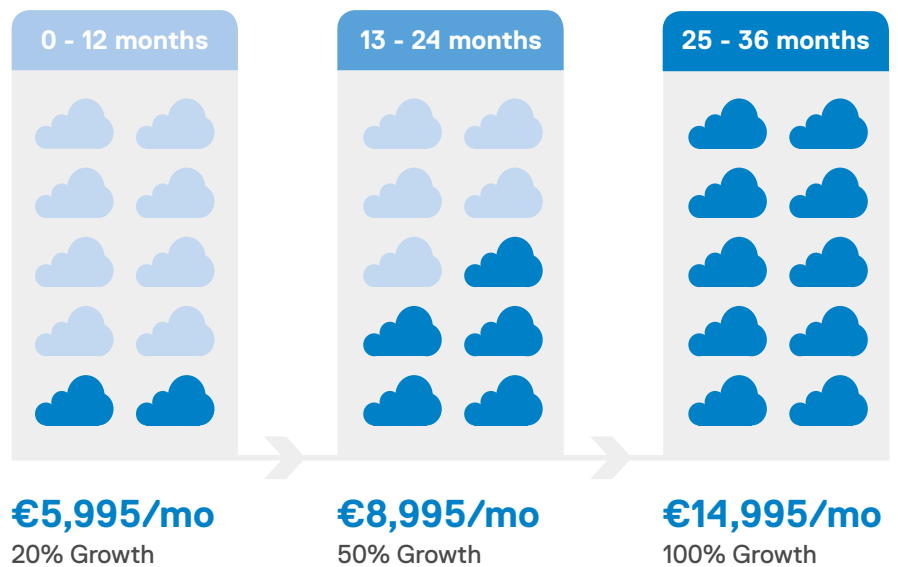
Founded in 1997, Dell Financial Services is a technology financing company, providing full-service solutions to channel partners and end-users throughout North America and Europe. Dell Financial Services has been the lender of choice for 15 million customers and channel partners globally, financing 6 billion dollars annually.**



Example: Implementing the total solution now while matching payments to revenue

A cloud hosting provider needed to deploy fifty 13g servers with ProSupport Plus to prepare their business for rapid growth. Their current revenue did not support a large equipment deployment. With Dell Pay As You Grow, they were able to install the equipment they needed to onboard new customers without technology delays.

The chart below illustrates the customised payment plan for the fifty servers added.



Payments are lowest in the first year and increase over time to match planned business growth.

Learn More >

Contact your **Dell EMC** or **DFS Account Manager** or visit Dell.com/DFS_UK to take advantage of this solution.

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