

# Access profitability data and act upon it in real time.

Dell implementation services for SAP® HANA profitability analysis rapid-deployment solution



Conduct instant profitability data analysis at any level of granularity, aggregation and dimension for better decision making across your enterprise.

## Increase your profitability insight without boundaries

Imagine how much more effective your sales strategies would be with faster month-end closing run times and profitability reporting. Could your users make better business decisions with access to trusted profitability data in a timely manner?

Dell can help. Our offering is an SAP-qualified rapid deployment solution that provides a quick and low-risk implementation of the CO-PA (Cost and Profitability Analysis) on HANA to aggregate your profitability data and accelerate analysis. You will have real-time access to massive amounts of profitability data without being hindered by data aggregation or out-of-date data and/or fragmented data. Team up with Dell and experience the speed and insightful profitability analysis CO-PA accelerator offers. Other benefits include:

- **Accelerated financial performance and efficiency:** Cost allocation run times and real-time access to massive amounts of profitability data speeds up the financial closure process
- **New opportunities resulting from maximized performance:** Productivity increases with deeper and more powerful levels of profitability insight and analysis
- **Optimized decision making:** Business users are empowered with easy access to trusted profitability information for unlimited multi-dimensional modeling and analysis

## Key benefits:

- Improve speed of profitability reporting to help accelerate financial performance and efficiency
- Accelerate cost-allocation run times
- Unlock opportunities to maximize profitability with powerful insights
- Empower users with access to trusted data to optimize profitable business decisions
- Help users rapidly gain confidence with SAP's rapid-deployment solution technology
- Gain instant return on investment with low cost of ownership

## What is the rapid-deployment solution program?

Rapid-deployment solutions are SAP's packaged solutions that address your specific business challenges. Each rapid-deployment solution contains four elements: software, content (best practices, tools, templates, etc), enablement (guides to speed end-user adoption and deployment), and Dell SAP consulting services.

## How can a rapid-deployment solution help you?

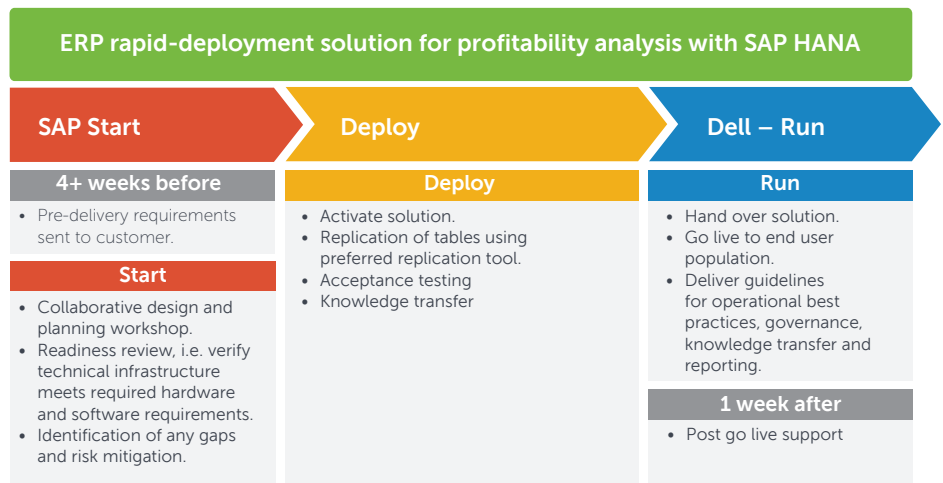
Rapid-deployment solutions are designed to help you get up and running quickly, so you can stay focused on your business. As a fully SAP-certified partner, Dell can deliver profitability analysis with HANA using SAP's rapid-deployment solution methodology. We also offer a portfolio including other rapid-deployment solution packaged offers that support business processes.

## The power of real-time information

With SAP HANA and Dell Services, you can get immediate answers to complicated profitability questions, leading to smarter business decisions. Plus your data will always be up-to-date, providing an accurate view of your current business status.

As a fast-to-deploy, fixed-price solution, CO-PA accelerator can help you build a foundation for growth. You'll have the ability to expand the SAP ERP solution by adding SAP BusinessObjects® tools (with separate service and license) as a reporting front-end — offering a flexible and graphical self-service analytics interface.

Dell's commitment to continuous innovation and improvement ensures that the solutions we provide are optimized for your business.



A typical ERP rapid-deployment solution for profitability analysis with SAP HANA project methodology. Estimated implementation time is 3 -5 weeks. Exact details may differ according to solution.

## Dell Services – your trusted advisor and global SAP partner

Dell SAP Consulting Services enable companies to improve business performance and often reduce their total cost of ownership. With dedicated ERP professionals around the globe, we have the resources to help you realize maximum value from your SAP solution.

- Long-term partner with a comprehensive SAP-certified portfolio of services and products
- SEI CMMI Level 5-, ISO9001- and BS7799-certified
- Industry best practices–based delivery framework ensures successful business results
- Global delivery model uses balanced onshore/offshore resources to deliver applications services based on ITIL, CMMI, ASAP and agile methodologies
- Dedicated SAP resource pool with extensive skills base
- Deep domain expertise in multiple industries including: process manufacturing, life sciences, discrete manufacturing, consumer packaged goods, educational, government, etc.
- Quality audits by independent auditors to review effectiveness
- Reduced costs from offshore services and financial flexibility through dynamic resource allocation

## Related products and services

Dell SAP Consulting Services also offers SAP HANA Database Replication Services and a portfolio of SAP Modernization Services, including packaged services for SAP in the cloud. We are uniquely positioned to assist you with all of your SAP landscape needs. Contact your sales representative to learn more about these related solutions and services from Dell.

**For more information about any of our service offerings, please contact your Dell representative, visit [Dell.com/services](http://Dell.com/services), [Dell.com/hana](http://Dell.com/hana) or email [sap\\_modernization@dell.com](mailto:sap_modernization@dell.com)**



Scan or click this code to learn how Dell Services can help your organization.

Product and service availability varies by country. To learn more, customers and Dell Channel Partners should contact their sales representative for more information. Specifications are correct at date of publication but are subject to availability or change without notice at any time. Dell and its affiliates cannot be responsible for errors or omissions in typography or photography. Dell's Terms and Conditions of Sales and Service apply and are available on request. Dell and the Dell logo are trademarks of Dell Inc. SAP is the trademark or registered trademark of SAP AG in Germany and in several other countries. Other trademarks and trade names may be used in this document to refer to either the entities claiming the marks and names or their products. Dell disclaims proprietary interest in the marks and names of others. © 2012-2013 Dell Inc. All rights reserved. April 2013 | D145 - ERP RDS analysis with SAP HANA.indd | Rev. 1.6

