



# We take care of the old so you can take care of the new.



We combine a strong corporate sustainability culture with proven performance.

## Asset Resale and Recycling Service

### Thinking about retiring your old assets? Invest in peace of mind.

Identity theft standards compliance, environmental liability – these are increasingly top-of-mind for today's businesses. From personal financial information and highly confidential health records to corporate intellectual property, the information on business servers, desktops, and notebooks across the globe includes some of the most sensitive and proprietary data. Add to this the environmental impact of obsolete equipment and it's clear that properly disposing computer equipment that has reached the end of its life cycle has never been more important.

We can help you resell, recycle, or return to lease your excess computer equipment in a secure and environmentally conscious manner that complies with local regulatory guidelines. To protect your company's assets and reputation in this area, Dell Asset Resale & Recycling Services help ensure that sensitive information does not fall into the wrong hands while also achieving environmental stewardship.

- **Data security:** We sanitize\* the device in alignment with NIST SP 800-88 standard, or in the case of non functional devices, we shred the drives to prevent data recovery.
- **Environmental stewardship:** Systems with no value are recycled in adherence with local regulatory guidelines such as the EPA and WEEE legislation and waste regulations.
- **Brand protection:** We can help you avoid the negative publicity that comes from a disposal process that goes wrong.
- **Realize the potential value:** Your aging asset may have more value than you think. Our resale service provides an assessment of the residual value of all your old assets and on receipt we finalize the value which we will return to you.
- **Retire multi-vendor assets:** Our services can be applied to all IT assets regardless of brand.

### Highlights:

- **Experience:** Since fiscal year 2008, Dell has recovered 802M kilograms (1.8B lbs.) of e-waste.
- **Export policy:** Dell does not permit electronic waste to be exported from developed countries to developing countries either directly or through intermediaries.
- **Vigilance:** Electronic waste we process is tracked, documented, and managed through the entire chain of custody until final disposal.
- **Auditing:** We use third party global auditing firms to perform full audits on a yearly basis along with monthly spot audits for data.

# Asset Resale & Recycling



## 1. Asset removal

We'll handle the pick-up logistics of any brand of your owned or leased hardware.



## 2. Data security

Get peace of mind through our data sanitization on your used devices.



## 3. Resale and recycling

Meeting or exceeding local regulatory guidelines, we provide system resale or recycling options.

### We've got the right option for your business.

#### Asset Recycling

If you wish to recycle your end of life assets choose the Dell recycling offer. Dell will handle the logistics of properly disposing your excess equipment in an environmentally sensitive way. During the recycling process, IT components are broken down into primary parts with materials separated into groups of ferrous metals, precious metals, and plastics. Once divided, these materials are then sent to specific partners who specialize in the disposal of each unique material.

#### Asset Resale

We will pick up your systems at your designated location, ship them to our facilities, sanitize the device in alignment with NIST SP 800-88 standard, and audit your equipment to determine the value. We then help you resell it to a third party. Equipment that has no residual value is recycled.

- Onsite data sanitization option: Provides an extra level of security because we sanitize the device in a secure environment at your site before it leaves your offices.

#### Asset Lease Return

We can manage the logistics and processing of your equipment return. We come onsite and cosmetically grade your equipment. We then pack it and bring it to our processing center where we perform the data sanitization. Finally we clean and test the equipment before shipping it back to the company from which you leased it. You can also choose one of the following options:

- Transportation only: We come onsite and cosmetically grade your equipment. Then we pack and ship your equipment back to the company from which you leased it.
- Onsite data sanitization option: We sanitize the device before the PC is shipped to our processing center.

#### Because one size never fits all

For customers who require nonstandard service or integrated deployments, Dell can provide flexible services, including custom Asset Resale and Recycling services. Contact your Dell sales representative to find out what we can do for you.

#### For the record

We provide a detailed status report on the data sanitization and outcome of each retired system. We also can provide a Confirmation of Disposal to verify that the sanitization was successful or that the drive was shredded to prevent data recovery in the case of a non-functioning drive and that all recycling met or exceeded all local regulatory guidelines. In addition for all equipment disposals, we provide a settlement report which lists the resell value of each piece of resold hardware and documents any other disposed equipment.

For more information about any of our service offerings, please contact your Dell EMC representative.

\*For more information, please see the [Dell Media Sanitization Statement](#). Dell makes no recommendations regarding the customer's security needs or representations regarding the effectiveness of one method of data removal over another. It is the customer's responsibility to protect any confidential or sensitive information contained on its hard drives recovered by Dell.

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