Solution Spotlight: Dell

Building on its well earned reputation as a technology leader, Dell provides secure, enterprise-class cloud solutions to organizations around the world, including fully managed cloud services, private cloud infrastructure, infrastructure solutions optimized for public cloud use, and every combination in between. Wherever your organization is in the journey to the cloud, Dell has the right combination of technologies and expertise to meet your needs.

Enabling an end-to-end cloud ecosystem, from the desktop to the data center, begins with understanding customer needs and opportunities, assessing current infrastructure, and planning and implementing the right technologies on the right time table. Effective infrastructure consolidation and virtualization strategies lay a strong foundation for taking advantage of the cloud’s benefits. With a commanding presence in the government market, Dell knows how to make consolidation and virtualization efforts successful.

A comprehensive services portfolio includes consulting, application integration, managed services, hosting and support services. In addition, Dell leverages expanded capabilities from strategic partnerships and acquisitions of core technologies, including Boomi integration solutions, which enable your organization to connect onsite and cloud solutions in the manner that best suits your needs; the SecureWorks portfolio of services aimed at securing cloud infrastructure; Dell Advanced Infrastructure Manager solutions (formerly Scalent), and InSite One cloud storage services.

Dell’s cloud solutions are based on open standards — helping you build, manage and deliver the cloud infrastructure that best aligns with your organization’s business needs. Dell’s experts will work with you to make your organization agile, streamlined and energy efficient, so you can optimize service delivery to citizens and make the most of IT dollars.

For more information on cloud solutions from Dell, visit www.dell.com/cloud.