



## DELL SOFTWARE INSIDE TRACK

INDUSTRY NEWS BRIEFS ON THE LATEST SOFTWARE PRODUCT AND PRICING CHANGES, LICENSING UPDATES, AND MORE

MAY 27, 2010

Includes news items from Adobe®, Citrix®, Quest Software®, Trend Micro™, and Dell.

### ADOBE

**NOW AVAILABLE: ADOBE® ELEARNING SUITE 2 AND ADOBE CAPTIVATE® 5**

[Adobe Systems Incorporated](#) announced Adobe® eLearning Suite 2, a significant upgrade to its tightly integrated, end-to-end solution for easily creating, reviewing and maintaining eLearning content. The suite, now natively compatible with Mac OS in addition to Windows, enables eLearning professionals, educators and trainers to turn creative ideas into dynamic eLearning materials that engage learners with multimedia and interactivity. eLearning Suite 2 — anchored by the new Adobe Captivate® 5 — includes Adobe Flash® Professional CS5, Adobe Dreamweaver® CS5, Adobe Photoshop® CS5 Extended, Adobe Acrobat® 9 Pro, Adobe Presenter 7 and Adobe Soundbooth® CS5. Adobe eLearning Suite 2 and Adobe Captivate 5 are expected to be available in June, but customer can pre-order now. Both products are compatible with Mac OS X v10.5.7 or v10.6, Microsoft® Windows® XP with Service Pack 2 (Service Pack 3 recommended), Windows Vista® Home Premium, Business, Ultimate, or Enterprise with Service Pack 1 or Windows 7 (certified for 32-bit Windows XP, Windows Vista and Windows 7). The Mac OS version of eLearning Suite 2 does not contain Adobe Presenter.

Contact your Dell software account team today for more information or to pre-order.

### CITRIX

**CITRIX® XENDESKTOP™ TRADE UP PROMOTION: CUSTOMERS CAN SAVE UP TO 80%**

[Trading-up to Citrix® XenDesktop™ 4\\*](#) can add comprehensive desktop virtualization to your XenApp implementation. Until June 30th, 2010, customers who commit to trading-up all of their existing concurrent user licenses in a single transaction will receive two XenDesktop 4 user or device licenses for every XenApp concurrent user license--and save up to 80% off of product SRP.

[XenDesktop 4](#) is designed to help your organization can do everything it does today with XenApp and implement virtual desktops for every user, such as:

- Deliver high-definition virtual desktops and applications to any user in their organization
- Leverage XenApp licenses to get XenDesktop 4
- Minimize risk by implementing virtual desktops at their own pace

Contact your Dell software account team for more information on how you can take advantage of this offer today.

## QUEST

### FOGLIGHT® FROM QUEST SOFTWARE IS RECOGNIZED BY GARTNER

Gartner recently chose Quest's Foglight® as a leader in the 2010 Application Performance Monitoring Magic Quadrant. Foglight is designed to provide a correlated, 360 degree view of your applications from end user to database and from service levels to infrastructure—to source the root cause of every incident impacting your business and to help fix them quickly.

Ask your Dell software account team for more information on Foglight and for a copy of the Gartner Magic Quadrant, compliments of [Quest Software](#).

## TREND MICRO

### TREND MICRO™ INTRODUCES TREND MICRO PORTALPROTECT™ 2.0

[Trend Micro™](#) is introducing Trend Micro PortalProtect™ 2.0, which is designed to support the Microsoft® SharePoint® 2010 platform and is newly strengthened with Web threat protection and data loss prevention – two new features in the latest version. It can scan, filter and correlate more than 20 billion emails, Web sites and files every single day, and is designed to then leverage that data to identify and respond to emerging threats. Going beyond standard antivirus protection to deliver web threat and data loss prevention (DLP), PortalProtect is designed to enable secure, scalable enterprise collaboration for up to hundreds of thousands of users. Trend Micro PortalProtect will be available June 25, 2010. Contact your Dell software account team today to learn more.

## DELL

### DELL PROXIMITY PRINTING INCREASES PRODUCTIVITY OF MOBILE WORKERS, NEW INTUITIVE PRINTER SOLUTIONS HELP LAWYERS, TEACHERS AND HEALTHCARE STAFF GET THE JOB DONE

Today Dell launched four new [printer solutions](#) to meet the diverse needs of mobile customers in business, law, healthcare and education. The user-friendly solutions are designed to deliver one-touch reliability and proximity printing technology without sacrificing performance, enabling IT administrators to focus on critical business needs instead of printer administration.

- Dell Proximity Printing Solution (DPPS): Available as a free download starting June 8, the DPPS is designed to help mobile users working away from their desks to connect to a printer closest to them.
- Industry-specific solutions: From law to education to healthcare, Dell's workflow solutions introduce custom functions that turn multifunction printers into machines capable of complicated workflow processes. With no special training required, the solutions introduced today include:
  - Dell Legal Station
  - Dell Classroom Station
  - Dell Healthcare Station

[Learn more about the new Dell printing solutions.](#)

## DELL STREAK TABLET ENTICES PEOPLE TO WATCH, SURF, CONNECT, LISTEN, AND PLAY ON 5" OF POWER AND PORTABILITY

This week, Dell released plans for Streak, a 5-inch Android™-based Tablet designed to provide people the best “on-the-go” entertainment, social connection, and navigation experience. Early this June the Dell Streak will be available across the UK at O2 stores, O2.co.uk, The Carphone Warehouse, and later in the month at Dell.co.uk. Pricing and data plans for the UK will be announced by O2 ahead of availability. Later this summer, Dell plans to make Streak available in the U.S. [Learn more about the planned features and specs of the Dell Streak.](#)

## DELL KACE SYSTEMS MANAGEMENT APPLIANCE ENHANCES WORKFORCE PRODUCTIVITY, ENERGY SAVINGS

[Dell KACE](#) launched its latest systems management appliance, the [Dell KACE K1000 Management Appliance](#), bringing innovative systems management to mid-sized businesses looking to proactively manage IT and help reduce power consumption to save time and money. Shipping now, it is the first product release since Dell acquired KACE this year. [Read more about the new Dell KACE K1000 Management Appliance.](#)

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For more information on any of the product and pricing changes, or licensing updates in this issue, please contact your **Dell Software Account Team** at **800.248.2727**

\*This is not a Dell offer. Valid through June 30, 2010. Customers must commit to trading-up all their existing concurrent user licenses in a single transaction get two XenDesktop 4 user or device licenses for every XenApp concurrent user license, and save up to 80% off of product SRP.

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