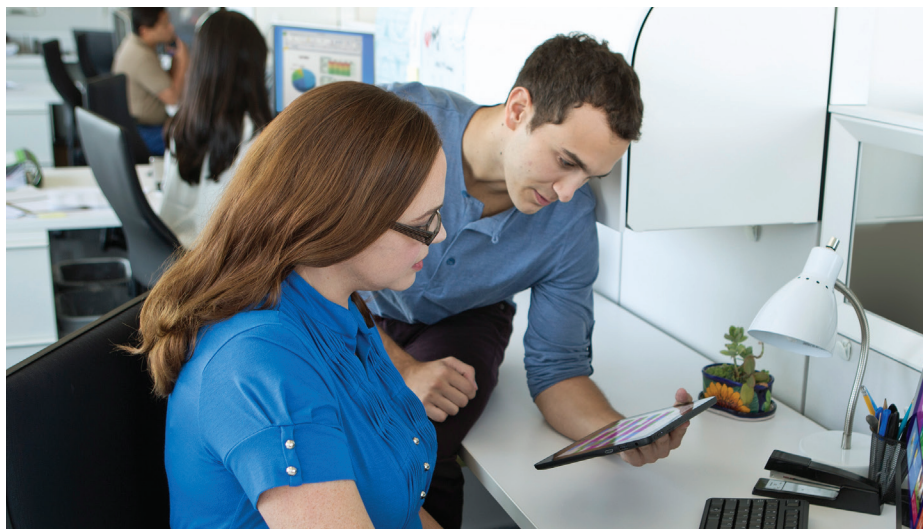# Improve communications and lower costs with a more connected workplace.

Dell™ Consulting for Microsoft® Exchange™ Server and Exchange Online

Transform the way you communicate, collaborate and share information worldwide.

Experience the empowered and innovative workplace

It can be challenging to foster innovation and increase productivity in today's global environment. Microsoft Exchange Server and Microsoft Exchange Online environments offer a simple, secure framework for email and calendar that lowers costs, protects communications and improves collaboration in your workforce.

Build a reliable foundation with Dell and Microsoft

Dell Services consultants can work with you to quickly design and deploy a collaborative solution based on Microsoft Exchange. Our proven best practices can help modernize your current environment or migrate from a different email and calendar methodology. We can assess the state of your current environment and identify ways to improve overall performance.

Business Performance: Is your current Exchange platform approaching end-of-life or are you moving from Lotus Notes or Novell GroupWise? Dell can identify upgrade candidates, design a robust messaging platform, and help you migrate your data to the new environment – whether that's on-premises, online or a hybrid scenario.

Operational Efficiency: We can provide a strategy to migrate to the cloud, consolidate server and storage platforms or virtualise server roles to boost efficiency. Our consolidation projects can also help decrease power requirements and lower operating costs.

Stability: Our experts can help you design and test disaster recovery, high availably and back up scenarios that fit your budget and your business needs.

Understanding: Is your Exchange environment operating at peak performance? Dell can assess the health of your messaging platforms and plan the changes needed to restore confidence and ensure service levels.

Key benefits

- Heavy focus on business-wide results
- Efficient, short engagements for a rapid transformation
- High business value across your organization
- Addresses input from all stakeholders
- Flexible, modular approach

Our end-to-end approach

Simplify oversight: A single point of contact for the entire solution covers consulting and systems integration around business process, application and infrastructure.

Reduce risk and cost: Dell has invested in defining technical architectures and repeatable consulting services that combine with our current and future state framework to reduce risk, cost and time to implementation.

Optimize delivery: We operate a flexible global delivery model to enable optimized resource distribution, both domestic and international.

Foster innovation: We can deliver new and innovative ways for information workers to connect and collaborate while realizing cost efficiencies.

Employ Quest software tools: Dell software, powered by Quest, can significantly reduce the risk of disruption during key migration scenarios.

Microsoft Exchange consulting services are part of Flexible WorkStyle from Dell, a business initiative aimed at creating a highly mobile, agile workforce.

Learn more at Dell.com/services

Workshop	Assessment	Design	Implementation	Manage/support
Understand the potential	Make informed decisions	Lay the path for success	Capture the value	Contribute to ongoing success

Workshop

We conduct a half-day project-planning exercise to map out business priorities and goals based on your needs:

- Plan for key project activity and capacity considerations
- Define plans for disaster recovery and data protection, as well as metrics for tracking progress throughout the migration
- Define strategies for Exchange environments and ensure operating health
- Conclude with next steps and timelines

Assessment

We provide a consultative, on-site analysis of your current environment and generate a roadmap to help you:

- Upgrade or migrate to Exchange Server or Exchange Online
- Implement Exchange Server or Exchange Online
- Consolidate your Exchange environment
- Select a high availability/disaster recovery or backup solution that meets business continuity needs

Design

- Get help designing and validating a feature-rich solution
- Reduce risk during the transition process with our lab-tested implementation plan

Implementation

- Let our certified Dell experts perform the implementation

Minimize disruptions and downtime with Dell ProSupport™ support services

Supporting a Microsoft Exchange environment on your own can be complex, costly and time-consuming. Minimize disruptions and maintain a high level of productivity with Dell ProSupport for your unified communications environment. You can depend on 24/7 direct support services for your IT team and Exchange environment administrators. Our expert engineers deliver support services for unified communications, and are backed by Microsoft Premier Support escalation engineers to help you keep your mission-critical unified communications online. We resolve your IT issues so you can focus on business imperatives.