



Make smarter decisions faster.

Dell™ Agile Consulting Service for Microsoft SQL Server



Use data insights to increase profit and capture market share with Dell Agile Consulting Services.

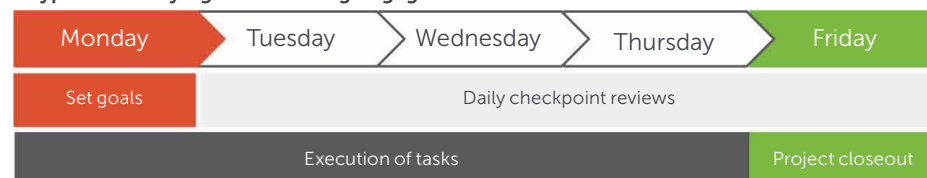
Are you getting the most out of your data?

Has your organization been asked to drive down internal costs, yet do more with fewer resources? Access the technical skills you need to get key information from your data faster and more efficiently — without hidden consulting costs. Dell Agile Consulting Services can help you fast-track your Microsoft SQL Server rollout at a fixed price.

Flexible consulting designed by you.

Our proven agile approach to technical delivery is designed to help you maximize results on your SQL Server projects.

A typical five day Agile Consulting engagement



We begin by meeting with you to clarify your needs, identify and estimate tasks, and create a prioritized task list. Next, our consultants immediately begin to execute against that list and conduct daily checkpoint meetings to review and re-prioritize with you. On the final day, we conduct a project closeout to report our achievements and identify any next steps.

Key benefits

- Experienced technical consultants from Dell IT Consulting can help you maximize your IT investments
- Scalable delivery model based on industry-proven, agile approach to fast-track your urgent projects
- Fixed price with no hidden costs
- Easily extended to meet your needs

While our capabilities are always evolving, Dell consultants offer a consistently high level of expertise on Microsoft SQL Server engagements.

Microsoft SQL Server technology skills

- Practical, hands-on experience with Microsoft SQL Server database administration (DBA), as well as SQL Server 2008 or higher, including database monitoring, maintenance and backup and recovery
- Knowledge of the functions, features and benefits of SQL Server (database platform only- does not include SQL Server analysis services, reporting services, or integration services)
- Database design and database security (methods and techniques)
- SQL Server platform installation, configuration and upgrade paths and procedures
- Database performance tuning.
- Product features and functionality implementation, as requested

Related Microsoft technology skills

- Microsoft Windows NT Domains and file access management

Related storage & networking skills

- TCP/IP networks including DHCP, DNS and WINS, firewalls, routing and security

Problem-solving skills

- Consultants quickly deploy IT solutions and offer exceptional customer service and problem-solving skills, whether working independently or as part of a team.
- Able to analyze, communicate and resolve problems, including escalations, with speed and accuracy

A typical five day consulting timeline

Time	Task	Deliverable
Day 1	<ul style="list-style-type: none"> • Planning meeting with client/team to prioritize goals and agree to daily tasks plan • Execution against backlog goal plan • Completed tasks recorded 	Backlog goal plan Tracker report
Day 2-4	<ul style="list-style-type: none"> • Review meeting with client/team to review/refine goals and priorities • Execution against backlog goal plan 	Updated backlog goal plan Tracker report
Day 5	<ul style="list-style-type: none"> • Same daily tasks for days 2-4 • Final day review closeout meeting with client/team 	Demo and/or final report from tracker & next steps

Related products and services

Dell IT Consulting Services also offers a range of standard fixed-scope consulting packages and flexible remote services in addition to custom engagements. We are uniquely positioned to assist you with all your server, network, storage and IT environment service needs. Contact your sales representative to learn more about these related solutions and services from Dell.

Dell PowerEdge 12th generation servers:

Dell PowerEdge 12th generation servers: efficient database platforms to meet today's data challenges.

Dell Quickstart Data Warehouse Appliance:

Complete out-of-the-box solution for SMB businesses requiring dedicated database servers running demanding business applications.

SQL Server 2012 Fast Track Data Warehouse on PowerEdge R720xd:

Design and implement a cost-effective solution that provides an easy-to-deploy data warehouse infrastructure.

Business Intelligence Advisory Services:

Develop a comprehensive business intelligence (BI) strategy and roadmap that aligns with your strategic enterprise goals.

For more information about any of our service offerings, please contact your Dell representative or visit dell.com/services.



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