



TRANSFORM IT TO RUN SAP® IN THE DIGITAL ECONOMY



Dell EMC & SAP: A Powerful Combination

- We are a strategic SAP technology and software partner.
- Dell EMC is a leader in server and storage performance benchmarks for SAP HANA® and SAP applications.
- In 2015, Dell EMC won the SAP Customer Innovation Award for its Business Management Solution on SAP HANA and the SAP Technology Award for its Business Intelligence Solution on SAP HANA.
- Dell EMC offers certified hardware solutions (server, network and storage) for SAP & SAP HANA.

Dell EMC Global SAP Center of Excellence: Your Partner for Innovative SAP Solutions

For over two decades, **Dell EMC and SAP have been collaborating closely**, and in this time we have implemented **hundreds of customer solutions** for a wide variety of industries. The Dell EMC Global SAP Center of Excellence (GSCoE), located at the PartnerPort on the campus of SAP headquarters in Walldorf, fosters this successful cooperation. As a **global Dell EMC competence center for all SAP related topics**, it serves to develop **innovative infrastructure solutions for SAP platforms** and provides advice and support for our customers for their current and future SAP solutions, either on-site in Walldorf or remotely.

Our experienced team provide a **wide range of highly specialized consulting and solutions** to run SAP business applications. This leading offer includes advice on best-practice guidelines, analysis and testing of specific SAP solutions at a **state-of-the-art high-end data center** equipped with Intel® processor based servers, for various SAP infrastructure and business showcases (Automate, Health, Connect) as well as a total of 48 TByte of memory available to you for the **development and proof-of-concept testing of SAP environments**.

For Dell EMC employees, the GSCoE also provides technical pre-sales support and knowledge transfer and training on SAP topics. Providing specialist content (blogs, white papers, etc.), supporting events and conducting workshops are also part of the range of activities.

Dell EMC Global SAP Center of Excellence (GSCoE) is a focus team centralized at SAP's headquarter campus in Walldorf (Germany) that provides thought leadership, best practices, research, support and training in SAP business solutions. Customers and partners are invited to make use of this great facility!



Benefit from the digital transformation with SAP S/4HANA®

SAP S/4HANA is a next-generation ERP suite for digital business, based on the leading-edge, extremely powerful **SAP HANA in-memory platform**. It connects all of a company's business processes and evaluates all company data in **real time**. This technology enables **better decision making and driving innovation** for companies while at the same time managing their daily business. SAP S/4HANA can be used on premise or via the cloud.

There are different ways for companies to **migrate to SAP S/4HANA**; a new system implementation or a complete conversion of an existing system to S/4 or a consolidation of a SAP system landscape into one global system.

Due to the complexity of the migration, companies should seek a **competent partner**, who can guide them with solutions that best suit their requirements.

Dell EMC provides the infrastructure foundation and technical guidance for migrating to SAP S/4HANA, ranging from expert advice, architectural design to a variety of deployment options that include on-premises, off-premises cloud, and hybrid environments.

Since the beginning of the in-memory computing era, **Dell EMC has been offering optimally configured SAP HANA solutions** that include hardware, pre-loaded software and installation services. These standards based high-performing solutions offer outstanding **reliability and scalability** and contribute to your business success.

Worldwide network

The Dell EMC Global SAP Center of Excellence is part of a worldwide network of state-of-the-art **customer solution centers**. They support our customers and partners to architect, validate and build **innovative solutions and technologies** that cover all of the company's IT infrastructure requirements from the data center to the edge of the network and the cloud.

Our experts collaborate with our customers to explore and develop concepts and provide them with comprehensive advice including **architectural design sessions**, individually tailored to the customer's specific requirements. These solutions can then be tested and evaluated for **proof of concept** leveraging our state-of-the-art, high performance IT infrastructure, either at the solution center or remotely. For our customers, this results in **more quickly and efficiently deployed fully functional solutions, which in turn creates a competitive advantage** for their business.



"Dell EMC's Global SAP Center of Excellence has been instrumental in helping us to develop and test our SAP Connected Health Platform, to build out and facilitate a demo environment with showcases for customer meetings and strategic events. It's really a great partnership from our perspective."

Dr. Werner Eberhardt, Chief Product Officer SAP Health, SAP SE

Take advantage of the Dell EMC Global SAP Center of Excellence

Please speak to your Dell EMC account manager about how you can best leverage the Dell EMC Global SAP Center of Excellence for your success in the digital economy.



"Within the context of its strategic partnership with SAP, Dell EMC focuses on comprehensively helping companies navigate through their digital transformation and supporting them in the development of their entire enterprise SAP landscape."

Juergen Renz, Vice President Global Compute & Networking and Managing Director Dell GmbH



© Dell Inc. and its subsidiaries. All rights reserved. Dell, EMC and other trademarks are registered trademarks of Dell Inc. or its subsidiaries. Intel, the Intel logo, Xeon and Xeon Inside are trademarks or registered trademarks of the Intel Corporation or its subsidiaries in the United States and in other countries. Other trademarks may be trademarks of the respective company or owner.

Dell EMC considers the information in this document accurate at the time of publication (July 2018).