Consolidation and unification of network fabric & management tools can help your organization gain new levels of efficiency and scalability.

The next step in optimizing your network
IT is transforming. New enabling technologies like virtualization, improvement in performance of Ethernet, and modular computing are helping to create an inflection point in the IT industry. With converging network, server and storage infrastructures, there is a constant pressure to increase networking efficiencies and performance, restrict IT spending, and increase adherence to regulatory compliance.

IT organizations are responding to these enablers and industry drivers by looking at their traditional organizational structures to find new ways to consolidate and increase data center and network efficiencies.

Take the next step with Dell™
The Dell IT Consulting Networking Workshop helps you take the next step in achieving a dynamic infrastructure and running the data center and networks more simply and efficiently. This half-day Dell facilitated engagement addresses your key networking and related business challenges.

Dell consultants work collaboratively with you to determine potential solutions or technology areas that can yield measureable results toward enterprise efficiency with predictable outcomes, pricing, and timelines. We can help you make more informed and confident decisions on where to focus your IT resources. This workshop is indicated if you would like to:

- Discuss potential improvements to your network infrastructure with Dell’s highly regarded senior consultants
- Explore tools and techniques to address network and capacity opportunities
- Understand current and future network demands
- Identify requirements for new applications, legacy infrastructure improvements, performance degradation issues, and opportunities for mergers and consolidation

Realize the benefits
Accelerate time to value. This half-day workshop is the first step in accelerating your next networking project. The engagement is designed as a collaborative whiteboard session with a Dell consultant to quickly identify your business requirements and understand how new and existing technologies can help your organization meet these needs.

- Pinpoint potential time and cost savings. Areas for improved efficiency are identified and recommendations made to help you save time and money.
- Identify next steps. Dell works with you to identify where you are in the process and where we can assist, providing the level of service you require. We meet you where you are and collaboratively work with you to get you where you want to be.
Dell IT Consulting offers a flexible end-to-end approach to your networking and data center needs.

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**Pre Workshop**
- Customer completes a pre-workshop questionnaire

**Workshop**

*Understand the Potential*
- Up to ½ day consultative whiteboard session onsite at your location.
- Review emerging technologies and business benefits:
  - Map your IT business requirements, discuss potential key initiatives and priorities to help you reduce costs and increase efficiencies
  - Introduce the latest technology solutions appropriate to your environment
  - Overview of Dell’s capabilities, best practices and point-of-view on current and upcoming technologies
  - Discuss next steps and timelines

**Deliverables**
- Discuss your network, applications, and datacenters to understand the associated pain-points and challenges
- Optimization review to help navigate best options to achieve desired future architecture design and goals of your business
- Outline required steps needed to start network optimization as part of long-term goals to lower latency, improve network performance, and reduce network costs
- Recommendation and planning for future state converged network design
- Explore Dell assessment service benefits
- Discussion Summary

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For more information about any of our service offerings, please contact your Dell representative or visit dell.com/services.