

# Secure Upgrade Plus

Straightforward upgrades and competitive trade-ins for Dell SonicWALL customers

Secure Upgrade Plus offers an upgrade path from current Dell™ SonicWALL™ products, as well as a trade-in path from competitors' products. This offer recognizes the past investments that customers have made and helps them maintain optimal security by letting them easily and affordably replace their existing security appliances.

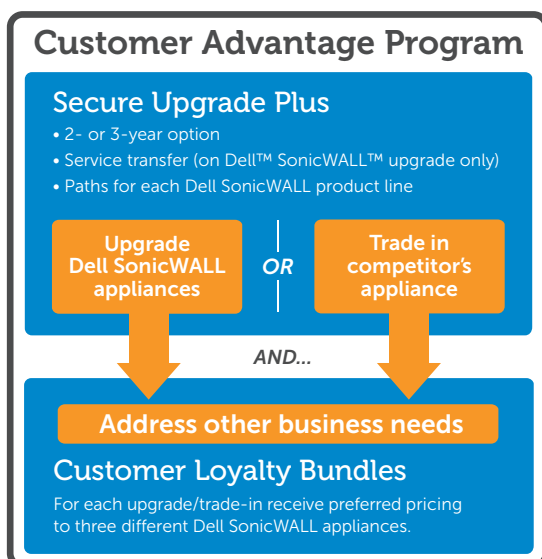
Customers who purchase the complete set of subscription services and support when upgrading a Dell SonicWALL product or trading-in a competitive product can save up to 50% on the total annual cost of that solution, compared to the cost of buying the hardware separately and renewing services each year. Subscriptions are available in 2- and 3-year terms for maximum flexibility.

Secure Upgrade Plus features firewall products, as well as other specified Dell SonicWALL product lines, including Secure Remote Access (SSL VPN) and Email Security (ES).

Customers who participate in Secure Upgrade Plus and upgrade or trade-in through the program to a Dell SonicWALL product also qualify to receive preferred Customer Loyalty Bundle pricing on the purchase of additional products from Dell SonicWALL's other product lines.

See Terms and Conditions for qualified upgrade paths. For details on arranging upgrades to E-Class Series products, contact your reseller or Dell SonicWALL representative.

- **Upgrades from a Dell SonicWALL product or trade-ins of a competitive product**
- **Provides a credit for your old appliance**
- **Service transfers for subscription services and support services**
- **Includes qualification for Customer Loyalty Bundle**
- **Broader choice of qualifying solutions**
- **Flexible, simplified subscriptions**



## Features and benefits

**Upgrades from a Dell SonicWALL product or trade-ins of a competitive product** are included.

**Financial rewards for enhancing security** include up to 50% savings on total annual solution costs (in contrast to the cost of buying the hardware separately plus one year of services each year).

**Service and support subscriptions** will transfer from your old Dell SonicWALL appliance to the new appliance within approved upgrade paths and equal to any time remaining on your old appliance.

**Qualify for Customer Loyalty Bundle** which features preferred pricing (30% less than MSRP on an appliance) for the purchase additional products from any of Dell SonicWALL's product lines.

**Broader choice of qualifying solutions** includes more Network Security appliances, Secure Remote Access (SSL VPN) and Email Security (ES) solutions.

**Flexible, simplified subscriptions** are available in 2- and 3-year terms.

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## The following terms and conditions apply to the Dell SonicWALL Customer Advantage Program

### Secure Upgrade Plus

To qualify for Secure Upgrade Plus, the participant must be the legal Owner of the Eligible Dell SonicWALL Product or Eligible Competitive Product. In order to purchase the corresponding Dell SonicWALL Replacement Product, the Eligible Dell SonicWALL or Eligible Competitive Product must be (i) currently registered with the manufacturer, and (ii) listed in the Eligible Product Matrix shown on page 3.

In all cases, both customers and resellers are advised to consult the Eligible Product Matrices for each product line prior to completing any purchase. End customer contact information must be provided at the time of registration regardless of which party (i.e., the end- customer or reseller) is completing the registration process.

Dell SonicWALL reserves the right to validate legal ownership (e.g., by requiring a receipt or invoice showing proof of ownership).

### Definitions

For purposes of Secure Upgrade Plus, the following definitions apply:

- Registration Date means the day the Owner registers the Replacement Product with a valid account on [www.MySonicWALL.com](http://www.MySonicWALL.com).
- Eligible Dell SonicWALL Product means the Dell SonicWALL product the Owner has agreed to replace and remove from service and is listed in the Eligible Product Matrix below.
- Eligible Competitive Product means the competitive manufacturer's product that the Owner has agreed to replace and remove from service and is listed in the Eligible Product Matrix below.

- Replacement Product means (i) the Dell SonicWALL appliance that replaces the Eligible Product, (ii) is listed in the Eligible Product Matrix below and (iii) is purchased through Secure Upgrade Plus.
- Owner means the person who has legal ownership of the Eligible Dell SonicWALL or Eligible Competitive Product.

**Dell SonicWALL Appliance  
Replacements – Eligible Dell  
SonicWALL Product Matrix**

The Eligible Dell SonicWALL Products and associated Replacement Products for Secure Upgrade Plus are as follows:

Network security/Firewall appliances			
Eligible products	Replacement products		
TZ 150, TZ 150W TZ 170, TZ 170W TZ 170 SP, TZ 170 SPW TZ 180, TZ 180W TZ 190, TZ 190 Wireless PRO 100 SOHO, SOHO2, SOHO3 SOHO TZW, SOHO Telecommuter Dell SonicWALL DMZ XPRS, XPRS2 Dell SonicWALL Plus TELE, TELE2, TELE3, TELE3 SP NSA 240	TZ 205 Series TZ 215 Series	NSA 220 Series NSA 250M Series	
PRO, PRO 200, PRO 230, PRO 1260, PRO 2040 NSA 2400MX	NSA 250M Series NSA 2400 NSA 3500 NSA 3600		
PRO-VX, PRO 300, PRO 330, PRO 3060, PRO 4060 GX250	NSA 3500 NSA 3600 NSA 4500 NSA 4600		
PRO 4060, PRO 4100, PRO 5060c, PRO 5060f GX650, NSA E7500	NSA 4500 NSA 4600 NSA 5600 NSA 6600	NSA E5500 NSA E6500 NSA E8500 NSA E8510	SuperMassive 9200 SuperMassive 9400 SuperMassive 9600

Email security appliances	
Eligible products	Replacement products
ESA 200 ESA 300 ESA 400	ESA 3300, ESA 4300 or Virtual Appliance
ESA 500 ESA 6000	ESA 4300, ESA 8300 or Virtual Appliance or Hosted Email Security
ESA 8000	ESA ES8300 or Virtual Appliance

Secure remote access appliances	
Eligible products	Replacement products
SSL VPN 200, SSL VPN 2000	SRA 1600
SSL VPN 2000, SSL VPN 4000	SRA 4600
SRA 1200	SRA 1600 (Hardware and support only) SRA 4600 (Hardware and support only)
SRA 4200	SRA 4600 (Hardware and support only)

## Dell SonicWALL service transfers

The following service and license subscriptions will be transferred from the Eligible Dell SonicWALL Product to the corresponding Replacement Product pursuant to Secure Upgrade Plus:

- Comprehensive Gateway Security Suite (CGSS)
- Anti-Virus Services (all versions)
- Licenses for VPN Client
- Other applicable Service and Support licenses
  - Dynamic Support 24x7 for SSL VPN
  - Email Protection with Dynamic Support for Email Security

Term subscription licenses will be transferred and continue on the Replacement Product for the remaining term. Purchased service and support licenses will be transferred for the remaining term of such service. Outstanding warranty or firmware upgrade terms (including but not limited to “free firmware for life”) are not transferable.

The Owner must identify an Eligible Dell SonicWALL Product before the Owner can register the Replacement Product. Once the Replacement Product has been registered, the user must transfer services from the Eligible Dell SonicWALL Product to the Replacement Product within sixty (60)

days. The Eligible Dell SonicWALL Product will be removed from www.MySonicWALL.com at the time that the services are transferred to the Replacement Product. If the services are not transferred within sixty (60) days Dell SonicWALL will automatically transfer such services after such time period. The Eligible Dell SonicWALL Product will be deactivated and may not be re-registered, updated, supported, returned or upgraded.

The subscription services included with the applicable Replacement Product SKU purchased will be activated at the time of registration.

## Competitive appliance replacements – eligible competitive product matrix

The Eligible Competitive Product and associated Replacement Product for Secure Upgrade Plus are as follows:

Competitive upgrades								
Dell SonicWALL	Barracuda	Check Point	Cisco	Fortinet	Juniper	Palo Alto Networks	Symantec	WatchGuard
<b>TZ 205 Series, TZ 215 Series, NSA 220 Series, NSA 240 Series, NSA 250M Series</b>	SGS 400 Series, F10, F100, F200, X200, X201, X300	Safe@Office Series, UTM-1 Edge Series	PIX 501, PIX 506, ASA 5505, ASA 5510, ASA 5512-X	FG 30B Series, FG 40C Series, FG 50B Series, FG 60 Series, FG 60B Series, FG 60C Series, FG 80C Series, FG 100/100A, FG 100D, FC 110C	NetScreen 5GT Series, SSG-5 Series, SSG-20 Series, SRX-100 Series, SRX-110 Series, SRX-210 Series, SRX-220 Series, SRX-240 Series, NS-25	PA-200, PA-500, PA-2020	SGS 400	X-Edge Series, X-Edge eSeries, SOHO6 Series, XTM 22/23/25/ 26/33/115/330, X550e, X750e, X700, X500, XTM525, XTM535
<b>NSA 2400</b>	F200, F300, X300		ASA 5510	FG 100A, FG 110C, FG 200A, FG 300A, FG 100D, FG 200A/B, FG 300A	NS-25	PA-200		X500, X550e, X700, X750e, XTM525, XTM535
<b>NSA 3500 NSA 3600</b>	SGS 5620, F300, F400, X300, X400		PIX 506, PIX 515, ASA 5510, ASA 5520, ASA 5512-X, ASA 5540	FG 400, FG 400A, FG 200A/B	NS 50, SSG-140, NS-204, NS-240, SSG-320, SRX 220, SRX 550	PA-500, PA-2020	SGS 5620	XTM 510, XTM 520, X1250e, X1000, X1000e, XTM 535, XTM 545
<b>NSA 4500 NSA 4600</b>	SGS 5620, F400, X400	UTM-1450	PIX 515, ASA 5515-X, ASA 5520, ASA 5525-X, ASA 5540	FG 200A, FG 300A/C, FG 310B, FG 500, FG 500A, FG 600C, FG 800C	NS-204, SSG-320, SRX 550	PA-500, PA-2050	SGS 5620	XTM 530, XTM 810, X5500e, X2500e, X5000, X6500e, X6000, XTM545, XTM850
<b>NSA E5500E NSA 5600</b>	SGS 5640, F600, X600	UTM-1 1050, 2205, 2207, 2208, 2210	PIX 535, ASA 5515-X, ASA 5520, ASA 5525-X, ASA 5540, ASA 5550	FG 300, FG300A/C, FG 310B, FG 400/400A, FG 600C, FG 800/800C	NS-208, NS-500, SSG-520, SRX 650	PA-2020, PA-3020, PA-4020	SGS 5640	XTM 810, XTM 820, X6500e, X6000, XTM 850, XTM 860
<b>NSA E6500 NSA 6600</b>	SGS 5660, F800	UTM-1 2050, 4200	ASA 5540, ASA 5545-X, ASA 5550	FG 600C, FG 1000C, FG 1240B, FG 3000, FG 4000, FG 4010, FG3000, FG3016B, FG4000P/S, FG4010B, FG5000	NS-1000, SSG-520	PA-3020, PA-2050, PA-4050	SGS 5660	XTM 820, X8500e, X8000, XTM 870
<b>NSA E8500 NSA E8510</b>		FW-1 NG, VPN-1 NG, 4600	ASA 5540, ASA 5550, ASA 5585-X	FG1240B, FG3000, FG3016B, FG3810A	SG 1000/2000, SRX 650	PA-4060, PA-5020		XTM 1050, XTM 1520, XTM 1525, X8500e-F
<b>SuperMassive 9200</b>	F900	FW-1 NG, VPN-1 NG, 4600	ASA 5540, ASA 5550, ASA 5585, ASA 5585-X	FG1240B, FG3000, FG3016B, FG3810A	ISG 1000/2000, SRX 650	PA-3050, PA-4020, PA-4060, PA-5020		XTM 1050, XTM 1520, XTM 1525, X8500e-F
<b>SuperMassive 9400</b>		FW-1 NG, VPN-1 NG, 4600	ASA 5540, ASA 5550, ASA 5585, ASA 5585-X	FG1240B, FG3000, FG3016B, FG3810A	ISG 1000/2000, SRX 650	PA-3050, PA-4020, PA-4060, PA-5020		XTM 1050, XTM 1520, XTM 1525, X8500e-F
<b>SuperMassive 9600</b>		FW-1 NG, VPN-1 NG, 4600	ASA 5540, ASA 5550, ASA 5585, ASA 5585-X	FG1240B, FG3000, FG3016B, FG3810A	ISG 1000/2000, SRX 650	PA-3050, PA-4020, PA-4050, PA-4060, PA-5020, PA-5050		XTM 1050, XTM 2050, X8500e-F

Note: Other eligible vendors include: Sophos (Astaro), Barracuda (Phion), Netasq, Arkoon, Cyberoam, Clavister, Internet Security Systems (IBM), Secure Computing, SourceFire

## Email security appliances

### Dell SonicWALL appliance

### Eligible competitive products

ESA 3300 or ESA 4300	1 to 1,000 user Barracuda, Cisco IronPort, Symantec BrightMail, Proofpoint, MX Logic, Postini, FortiMail, Astaro, Eleven, MailFrontier.
ESA 4300 or ESA ES 8300	1,000 to 5,000 user Barracuda, Cisco IronPort, Symantec BrightMail, Proofpoint, MX Logic, Postini, FortiMail, Astaro, Eleven, MailFrontier.
ESA ES 8300	1 to 1,000 user Barracuda, Cisco IronPort, Symantec BrightMail, Proofpoint, MX Logic, Postini, FortiMail, Astaro, Eleven, MailFrontier.

## Secure remote access appliances

### Replacement products

### Eligible competitive products

Dell SonicWALL	Juniper	Cisco	Citrix	Barracuda	WatchGuard
SRA 1600 SRA 4600	SA700, MAG 2600	ASA 5505	CAG 2010	Model 280, 380, 480	SSL 500, SSL 560
SRA EX6000	SA2500	ASA 5510, ASA 5520, SA4500	CAG 7000	—	—
SRA EX7000	SA4500	ASA 5550, ASA 5580, SA6500	CAG 9000	—	—

Purchase and registration of the Eligible Competitive Product requires six (6) months prior ownership of an Eligible Competitive Product. As a condition of this program, the Owner agrees that he/she will dispose of the Eligible Competitive Product within sixty (60) days of the Registration Date. If proof of ownership of the Eligible Competitive Product is not available within fifteen (15) days upon written request from Dell SonicWALL or if the Eligible Competitive Product is not disposed of within sixty (60) days of Registration Date of the Replacement Product Dell SonicWALL reserves the right to terminate the services applicable to the Replacement Product SKU.

In order to register the Replacement Product, the Owner must provide current contact details (i.e., contact person's name, e-mail address, business phone number, organization name, and physical address) and certify that all responses in the required fields of the Competitive Replacement Form are true and correct.

To qualify for the applicable Customer Loyalty Bundle, the Owner must participate in Secure Upgrade Plus

### Important notice and disclaimer

In all cases, end-users and Resellers should consult the Eligible Product Matrices for each product line in advance of any purchase. Dell SonicWALL reserves the right to either deny or adjust entitlements to reflect any misrepresentation of eligibility. Dell SonicWALL reserves the right to make changes to Secure Upgrade Plus and the applicable Customer Loyalty Bundle at any time without notice.