

**Dell State of Florida Sales Points of Contact  
as of October 2020**

<b>Name</b>	<b>E-mail Address</b>	<b>Business Line</b>	<b>Mobile</b>
<b>For product, pricing, and ordering inquiries</b>			
<b>Andre Fuqua</b>	<a href="mailto:Andre_fuqua@Dell.com">Andre_fuqua@Dell.com</a>		512-513-8704
Inside Sales Representative			
<b>Shayne Barr</b>	<a href="mailto:shayne_barr@dell.com">shayne_barr@dell.com</a>		512-513-8304
Inside Sales Representative			
<b>Patti Harrison</b>	<a href="mailto:patti_harrison@dell.com">patti_harrison@dell.com</a>		850-228-5295
Account Executive			
<b>Ric Colson</b>	<a href="mailto:Ric_Colson@Dell.com">Ric_Colson@Dell.com</a>		850-228-6199
Account Executive			
<b>For management assistance</b>			
<b>Kristin Johnson</b>	<a href="mailto:Kristin_Johnson@Dell.com">Kristin_Johnson@Dell.com</a>	512-513-9382	
Inside Sales Manager			
<b>Denise Paternoster</b>	<a href="mailto:Denise.Pasternoster@Dell.com">Denise.Pasternoster@Dell.com</a>		321-431-5328
Outside Regional Sales Director			
<b>David Love</b>	<a href="mailto:David_Love@Dell.com">David_Love@Dell.com</a>	512-513-0322	404-660-7355
Outside Regional Sales Director			
<b>For Contract Inquiries</b>			
<b>Katherine Dunay</b>	<a href="mailto:Katherine_Dunay@Dell.com">Katherine_Dunay@Dell.com</a>	512-723-0818	
Contract Program Manager			

