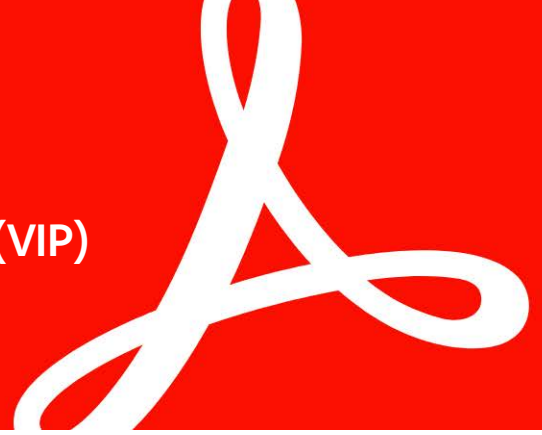




## Adobe Acrobat Sign in the Value Incentive Plan (VIP)

### Product comparison



|                                |   | Acrobat Sign for business  | Acrobat Sign for enterprise |   |
|--------------------------------|---|--|-----------------------------|---|
| Top features                   | Request e-signatures                              | Use web or mobile apps to send documents that recipients can e-sign anywhere, on any device.   | •                           | • |
|                                | Reminders and notifications                       | Track responses, get email notifications, and send reminders from anywhere.  | •                           | • |
|                                | Branding  | Easily add logos, taglines, and key messages to create a branded signing experience.   | •                           | • |
|                                | Manage users and groups                           | Manage active users—and define user-group specific settings.   | •                           | • |
|                                | Self-serve web forms                              | Post signable forms on your website so visitors can sign agreements easily.  | •                           | • |
|                                | Online payments                                   | Collect payments—including contract fees, donations, and online orders—right as customers fill and sign forms with a Braintree account.  | •                           | • |
|                                | Enhanced e-signature authentication               | Ask signers to type a one-time verification code delivered to their phone or use knowledge-based authentication.*  | •                           | • |
|                                | Prebuilt integrations                             | Quickly add e-signatures to your business applications with over 70 top-rated integrations, including Microsoft SharePoint and Dynamics, Salesforce, Workday, ServiceNow, Ariba, and Apttus. |                             | • |
| Customization and optimization | Languages   | Let senders and signers choose from 34 available languages.  | •                           | • |
|                                | Shared document library                           | Store frequently used documents and forms as reusable templates, and share across your team.   | •                           | • |
|                                | Bulk sign   | Send one document to many people using the Mega Sign tool, so each recipient gets a personalized version to sign.  | •                           | • |
|                                | Advanced forms                                    | Add advanced calculations, conditional logic, hyperlinks, and more to forms.   | •                           | • |
|                                | Enhanced e-signature authentication               | Ask signers to type a one-time verification code delivered to their phone or use knowledge-based authentication.*  | •                           | • |
|                                | Advanced roles and routing                        | Precisely control business processes to automate signing and approvals, collaboration steps like form filling, delivery to certified recipients, and more.                                   |                             | • |
|                                | Workflow Designer                                 | Use a visual designer to create workflow templates that drive consistent, error-proof signature processes.   |                             | • |
|                                | Advanced language support                         | Let senders request signatures in additional languages.  |                             | • |
| Integrations                   | Microsoft 365                                     | Create, sign, and share PDFs directly from Microsoft Teams, Word, Outlook, PowerPoint, and Power Automate.†  | •                           | • |
|                                | Google Drive                                      | Send documents for signature directly from Google Drive.‡  | •                           | • |
|                                | Box   | Send PDF and Word documents for signature directly from Box.   | •                           | • |
|                                | Dropbox   | Send PDF and Word documents for signature directly from Dropbox.   | •                           | • |
|                                | Prebuilt integrations                             | Quickly add e-signatures to your business applications with top-rated integrations, including Salesforce, Workday, ServiceNow, Ariba, Apttus, and more.                                      |                             | • |
|                                | Comprehensive Microsoft integrations              | Acrobat Sign has extensive integrations across the Microsoft portfolio, including SharePoint, Power Platform, Power Apps, Teams, and Dynamics.   |                             | • |
|                                | Workflow automation with Microsoft Power Automate | Access Power Automate workflows within the Acrobat Sign for Enterprise web interface. Premium and standard connectors are included at no additional charge.§                                 | •                           | • |
|                                | APIs  | Embed e-signature processes into your custom business applications and update data in back-end systems automatically with comprehensive APIs.  |                             | • |
| Administration                 | Security certification                            | Acrobat Sign is certified compliant with ISO 27001, SOC 2 Type 2, and PCI DSS.   | •                           | • |
|                                | Customize application experiences                 | Fine-tune default settings for security, authentication, the send page experience, and more.   | •                           | • |
|                                | Enterprise support                                | Get 24x7, 365-day support with experts in licensing and other IT topics, as well as open and track support cases.  | •                           | • |
|                                | Single sign-on                                    | Let users sign in with their existing Federated ID.  | •                           | • |
|                                | Account delegation                                | Delegate account viewing, sending, or modifying permissions to a different person, such as when someone is on vacation or leaves the company.  |                             | • |
| Core features                  | Prepare forms                                     | Automatically add signature and business fields to documents before sending using Adobe Sensei intelligence, or create your own custom form fields.  | •                           | • |
|                                | Sign  | Let recipients click on a link to open and sign—no downloads or sign-ups needed.   | •                           | • |
|                                | In-person signatures                              | Use the Acrobat Sign mobile app to get handwritten signatures from others in person.   | •                           | • |
|                                | Track and manage                                  | Track responses, get email notifications, and send reminders from anywhere.  | •                           | • |
|                                | Keep records                                      | Store signed documents and audit trails securely, and send copies to all parties automatically.  | •                           | • |
|                                | Scan and sign on mobile                           | Use your mobile device camera to turn paper documents into crisp, clear e-documents before sending to others for signature.  | •                           | • |
|                                | Cross-device signature capture                    | When signing from a non-touch-enabled computer, easily add a handwritten signature by sending a text message to your mobile device.  | •                           | • |
|                                | Written signature workflow                        | Print, sign, scan, and return documents without a fax machine. Get the accuracy, authentication, and auditability of electronic signing, even when working with handwritten signatures.      | •                           | • |
|                                | Digital signatures                                | Comply with the most demanding signature laws and regulations. Signers use certificate-based digital IDs to verify their identity using desktop or cloud-based digital signatures.           | •                           | • |
|                                | Stamps  | Let participants add a visible business stamp to your document or form, such as a "Received" stamp, a company seal, or a personalized Hanko stamp in Japan.                                  | •                           | • |
|                                | Simple e-signature authentication                 | Invite people to sign by sending an email, and optionally ask for a password before signing.   | •                           | • |

\* Knowledge-based authentication is available in the United States only; additional fees apply.

† Requires free add-in from Microsoft AppSource.

‡ Requires free Adobe Acrobat for Google Drive add-in from G Suite Marketplace.

§ An Acrobat Sign Solutions, Adobe Sign Enterprise, or Adobe Sign Business license is required. Subject to [fair use policy](#).

