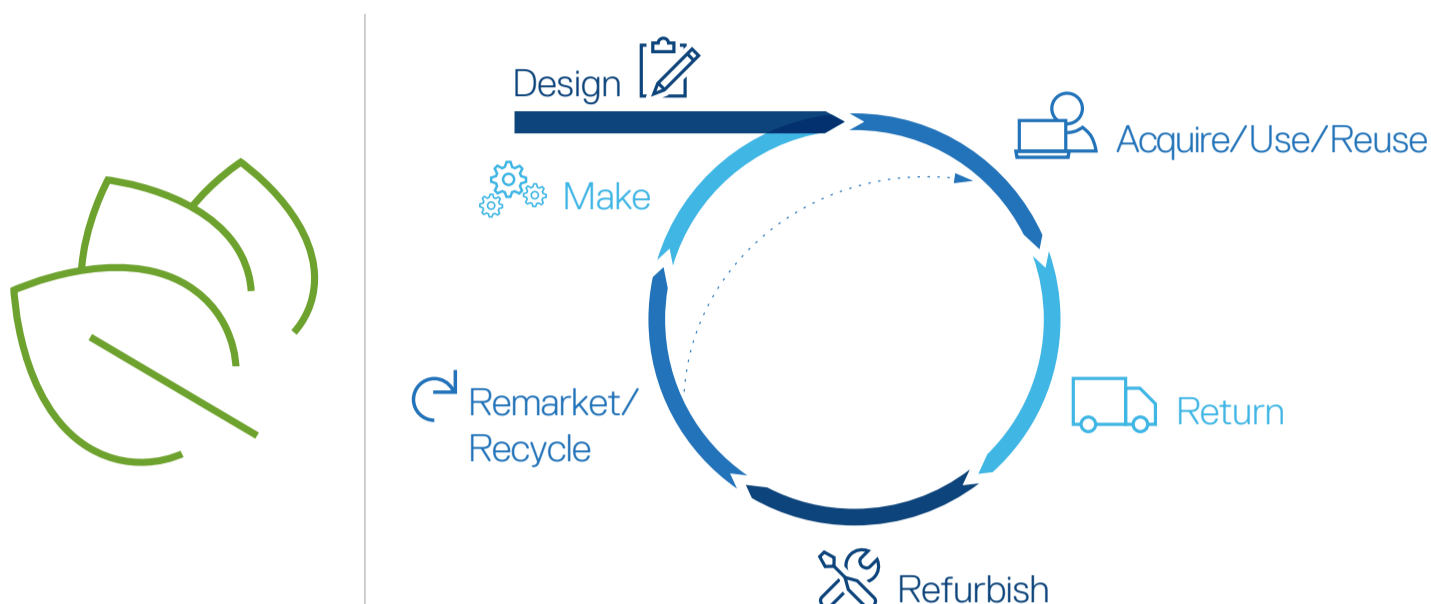# Technology Rotation

The simple way to participate in the circular economy, save costs and reduce your impact on the planet.

ADVANCING SUSTAINABILITY

Integrating our payment solutions into your procurement strategy can contribute to your business sustainability targets, lower total cost of ownership, and have a positive impact on the environment.**

The circular economy is aimed at eliminating waste and the continual use of resources.

Design
Make
Acquire/Use/Reuse
Remarket/Recycle
Return
Refurbish

When you choose a technology rotation strategy to manage your IT solutions, you are contributing to the circular economy because we:
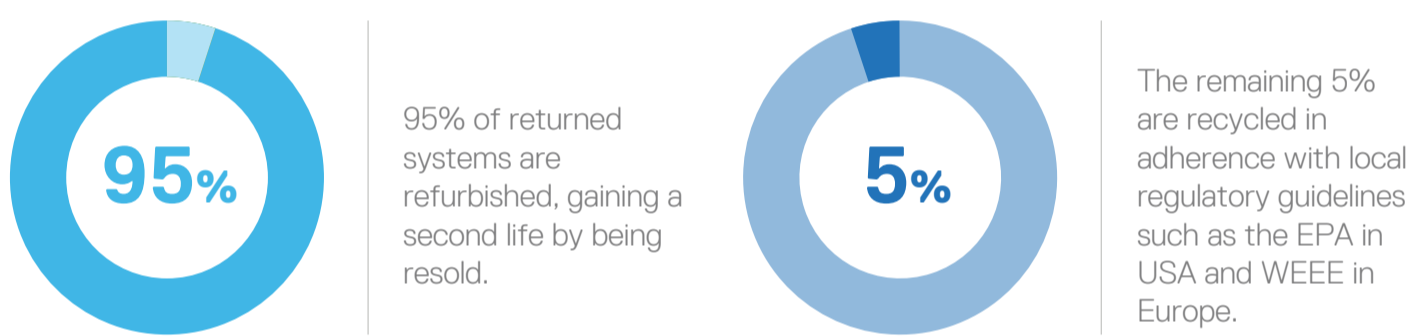
Refurbish hardware at the end of the term.

Remarket hardware after data sanitization.

Recycle hardware in a secure and environmentally conscious manner.

95% — 95% of returned systems are refurbished, gaining a second life by being resold.

5% — The remaining 5% are recycled in adherence with local regulatory guidelines such as the EPA in USA and WEEE in Europe.

Our Electronics Disposition Partners have achieved a minimum certification level of ISO 9001, ISO 14001* and ISO 45001* and are audited continually to ensure compliance.

* ISO 14001 and OSHAS 18001/ ISO 45001 certifications and applicable revisions of same no later than one year of Agreement execution date. These are the requirements as of 2019 and are subject to change. For the latest, see the online https://corporate.delltechnologies.com/en-us/social-impact/reporting/policies-and-positions.htm#tab0=1

Dell Technologies recognizes that sustainability development goals (SDGs) are an important part of your business objectives today.
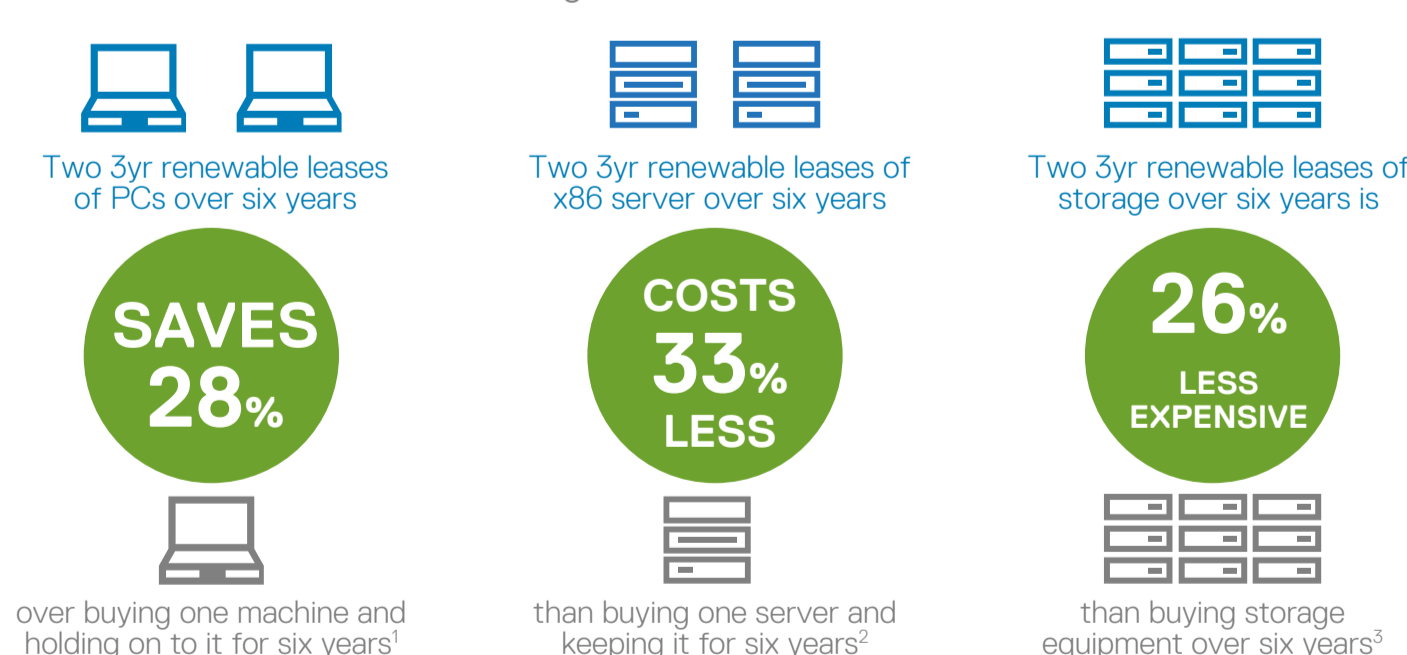
Technology rotation can help you achieve those objectives at the end of the IT lifecycle or whenever business requires IT changes.

72% of companies mention the SDGs in their annual corporate or sustainability report[†]

50% of companies have identified priority SDGs[†]

95% of RFPs contain CSR criteria[†]

† Source: PwC, SDG Reporting Challenge 2018 Base: All companies (729)

The advantages of technology rotation extend beyond sustainability objectives and can make a significant difference in lowering your total cost of ownership (TCO).

The business benefits of your IT devices comes from them being utilized, not owned.

Two 3yr renewable leases of PCs over six years
SAVES 28%
over buying one machine and holding on to it for six years[1]

Two 3yr renewable leases of x86 server over six years
COSTS 33% LESS
than buying one server and keeping it for six years[2]

Two 3yr renewable leases of storage over six years is
26% LESS EXPENSIVE
than buying storage equipment over six years[3]

Appropriate solutions - Once you choose a refresh strategy, we help you plan at every interval to ensure your business' needs are met.

1. IDC whitepaper, sponsored by Dell "Financial solutions enable your PC lifecycle strategy" February 2019
2. IDC white paper, sponsored by Dell, "Accelerate Business Agility with Faster Server Refresh Cycles" 2017
3. IDC InfoBrief, sponsored by Dell EMC, March 2019. Making the case for Lease vs. Buy Storage

Learn more about our payment solutions by visiting

As we look toward 2030, Dell Technologies remains engaged in making progress real. We focus our efforts to **create a positive social impact.**

join us in **making progress real**

For more information,