

Smart Value Recommends Work From Home solutions

There are multiple reasons to go remote, and even more ways to do it.
At Dell Technologies we have been doing it for years, and we're here to help.



DELLTechnologies

What makes this Work From Home recommendations different

Why?

These configurations and the upgrades we propose have been designed to best suit work from home needs by allowing you to offer your remote workers a seamless experience, so they can keep doing what they do best.

This will also allow your IT manager to relieve and reinforce the IT security, and more importantly to be able to carry out all the server management tasks remotely, thus actively supporting your company's core business.

What's different?

These are the upgrades that will make your set up remote-proof, and here is why:

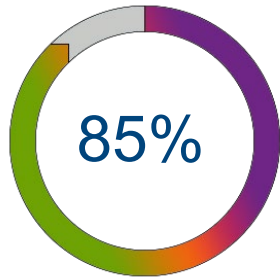
- **RAM:** More memory allows you to hold more data and data applications running at the same time, increasing speed and performance to make sure all your remote workers can access and use the resources.
- **HDD:** The main advantage of SSD is their performance, they are faster, lighter and use less energy. Being electronic also makes them more reliable.
- **Idrac 9: Enterprise:** allows advanced agent-free management of your remote server. Giving you remote access to monitoring, managing, updating, troubleshooting and correction of the Dell EMC PowerEdge Servers. Your ally to manage your IT whatever the conditions.
- **ProDeploy:** provides full service installation and configuration for hardware and system software remotely by certified deployment engineers. Helps minimize risk, ensure best performance from your technology and frees up valuable resources.
- **ProSupport:** with ProSupport you get highly trained experts 24x7 to address your IT needs. Helps you minimize disruptions and keep the high levels of productivity going.
- **Windows Server® 2019:** is the latest server operating system that bridges on-premises environments with cloud with all the security you need. RDS CALs are what allow your remote workers to access your resources, they are needed for each user and device that connects to a Remote Desktop Session (RDS) host.
- **Up to 180-day payment deferral with 0% financing over 24 or 36 months** with Dell Technologies payment solutions, to help you deploy the technology you need today*.

*Subject to credit approval, product availability, applicable law, and documentation provided by Dell Financial Services.



Up to 180 days payment deferral with Dell Technologies payment solutions

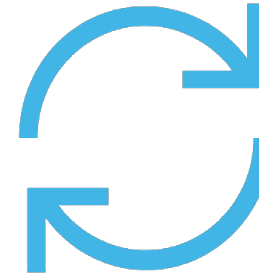
Lack of budget is no longer a problem



Avoid budget constraints and get all the IT solutions you need to accelerate your IT transformation and enable the growth of your business.

85% of customers want to use financing when making technology purchase decision*

Save money throughout the Lifecycle



Refreshing technology on a regular basis can make significant difference to performance

On a 6 year period, refreshing every 3 years is 33% less expensive than buying outright an x86 server and keeping it for 6 years.*

* IDC white paper, sponsored by Dell, "deploying an Effective Server Life-Cycle Strategy Will Minimize Costs: Leasing Is a Valuable Tool." January 2019.

Preserve cash and extend your budget

Up to 180-day payment deferral with 0% financing over 24 or 36 months on all Servers, Networking & Storage

Example:

- A customer buys IT servers financed worth €25,000
- No payments for 6 months
- After this, repayments of €694.44/month for a total of €25,000 over 3 years

* Promotional offer ends 31 July 2020



Digital portal access 24/7

24/7 access to online portal:

- View & manage financed assets (Dell Technologies or non-Dell Technologies assets)
- Access to customer contract information
- Review invoices and payment status
- Manage end-of-lease options



Empower sustainability



Dell Technologies takes care of the old, so you can focus on the new

- Reduce the environment impact by returning equipment to us for refurbishment and an extended life-cycle.
- Gain peace of mind that your old equipment is being handled responsibly.

What you need to know to pick the solutions that best suits you

Is Tower for me or should I go Rack?

- **Tower servers are the ideal solutions** when you don't have a designated server area. They are silent, scalable and highly mobile, they sit underneath your desk or in a corner of your home, they are robust they do not need too much care.

“Just plug and go, and when you need it, upgrade the performance inside”

- **Rack servers are for you** if you already have a server room or you are looking to grow very fast. They provide greater flexibility since it enables you to install several servers, one per application. They have greater capacity, so are better suited for medium business and small businesses for which information technology is a strategic priority.



“Perfect combination of performance, density and scalability”



What can I do with them?

Both the tower and the rack servers support your everyday basic needs like emails, videoconferencing, SharePoint, small Enterprise Resource Planning (ERP), Customer relationship Management (CRM), SQL data base, business apps & data driven applications.

Tower servers can be used to support your company branches without hassle.

Rack servers have all components of the system located in the same place which makes it easier to manage connections and maintaining the system.

Smart Value Tower Solutions

How to choose?

Good: designed for small businesses that need remote access to their business applications but also to optimize video conferencing and collaborative work.

- Workload types: active directory, mailbox, lite Customer relationship Management (CRM), business applications.
- Company nature: corporate service sector, digital start-ups, small trade companies.

- 10 remote workstations.

Finance for just €199/month

Better: dimensioned for companies whose applications are important for the company's activity.

- Workload type: data base, Customer relationship Management (CRM), business applications, collaboration applications.
- Company nature: consulting services, small industry, security companies.

- 25 remote workstations.

Finance for just €291/month

Best: ideal for companies that need to provide business-critical applications that are crucial to business agility, or need performance for real-time transactions.

- Workload type: data base, Customer relationship Management (CRM), business applications, collaboration applications.
- Company nature: consulting services, small industry, security companies.

- 50 remote workstations.

Finance for just €548/month

Server T440	Good	Better	Best
Order Code	PET4402a	PET4402a	PET4409b
CPU	1x Intel® Xeon® Silver 4208	1x Intel® Xeon® Silver 4210	2x Intel® Xeon® Silver 4214
RAM	4x 16GB	6x 16GB	12x 16GB
HDD	3x 960GB SSD	3x 960GB SSD	3x 960GB SSD 3x 4TB HDD
Idrac 9	Enterprise	Enterprise	Enterprise
NIC	Dual port GB	Dual port GB	Dual port GB
Power Supply	2x480W	2x480W	2x480W
Installation SS	ProDeploy	ProDeploy	ProDeploy
Warranty	3 years ProSupport	3 years ProSupport	3 years ProSupport & 4H Mission Critical
OS	Windows Server® 2019 Standard,16CORE	Windows Server® 2019 Standard,16CORE	Windows Server® 2019 Standard,16CORE
RDS User Cals	10	25	50

Pick the server you need, add the upgrades in yellow and your order is ready to go, it is that simple!
Call your Dell representative today

Networking

Dell EMC Networking SD-WAN Edge 610
From Edge to Core to Cloud: Best of Breed Solutions for Small Office & Home Office

It allows you to monitor all traffic, set up business rules, and audio & videoconferencing needs. Includes VMware Standard Edition Subscription with 100mbps bandwidth and one year Support for Hardware & Software
Refer to the [PowerSwitch Catalogue](#)

[What is SD-WAN and why do you need it? Quick explainer video](#)

The PowerEdge T440 tower server delivers powerful 2-socket performance, expandability and quiet operation to your small-to mid-sized business and remote office/branch office (ROBO) sites. [Find out more about T440](#)

Smart Value Rack Solutions

How to choose?

- Good:** designed for Small & Medium Businesses that need remote access to their business applications and need to optimize density.
 - Workload types: active directory, mailbox, lite Customer Relationship Management systems (CRM), and business applications.
 - Company nature: corporate service sector, digital start-ups, small trade companies.
 - 10 remote workstations. **Finance for just €193/month**
- Better:** dimensioned for companies that have a data centre, need to optimize density and have high availability for critical applications.
 - Workload type : data base, Customer Relationship Management systems (CRM), business applications, collaboration applications.
 - Company nature: consulting services, small industry or security companies.
 - 25 remote workstations. **Finance for just €275/month**
- Best:** this configuration uses the R640 and is ideal for companies that need to provide business-critical applications, need scalability, optimized density solutions and high availability for fast growing companies.
 - Workload type: Enterprise Resource Planning (ERP), design application, data base.
 - Company nature: e-business, industrial firms, research companies or fast growing start ups.
 - 50 remote workstations. **Finance for just €397/month**

Server R440	Good	Better	Best R640
Order Code	PER4402a	PER4402a	PER6402a
CPU	1x Intel® Xeon® Silver 4210	1x Intel® Xeon® Silver 4214	1x Intel® Xeon® Gold 5218
RAM	4x 16GB	6x 16GB	6x 16GB
HDD	3x 960GB SSD	3x 960GB SSD	3x 960GB SSD
Idrac 9	Enterprise	Enterprise	Enterprise
NIC	Dual port GB	Dual port GB	Dual port GB
Power Supply	2x550W	2x550W	2x550W
Installation SS	ProDeploy	ProDeploy	ProDeploy
Warranty	3 years ProSupport	3 years ProSupport	3 years ProSupport & 4H Mission Critical
OS	Windows Server® 2019 Standard,16CORE	Windows Server® 2019 Standard,16CORE	Windows Server® 2019 Standard,16CORE
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The PowerEdge R440 delivers the perfect combination of performance and density with a feature set right-sized for scale-out infrastructure environments. [Find out more about R640](#)