

Custom Factory Integration

Ready-to-Use Systems Direct From Our Factory to You

Ordering and receiving your systems can be just the beginning of the long, complex process of putting those computers to work. While your systems are built in one location, custom components are added at another. Factor in loading software and your assets have already spent time in three different locations before they are ready to use. Time spent configuring and loading custom hardware, software, peripherals and documents into each computer after it leaves the factory costs you money, not to mention hassle and headaches and most importantly, time.

At Dell, we understand that getting your new systems up and running involves more than simply building the hardware. That's why we offer Custom Factory Integration services. Our Software Integration and Hardware Integration combined with Asset Management Services give you a complete solution the moment your new Dell™ Latitude™, OptiPlex™, Dell Precision™, PowerEdge™ or PowerVault™ systems arrive at your doorstep. Our offerings include image and application loading and CD-restore. We can integrate customer-specified non-Dell standard hardware. And we provide asset management by tagging, tracking and securing new systems.

Key Benefits:

- Simplifies Deployment Complexities:** Because every aspect of building and configuring your systems is handled in one location, layers of complexity and human error due to multiple touches are eliminated. Each PC is configured and customized to your specifications as it is built in Dell's ISO 9002-certified factories. This seamless process reduces the time and cost involved in deploying new systems.
- Improves Platform Consistency:** Integrating your specific requirements for every new system at the factory gives you configuration control over each PC or server in your environment. This helps achieve and maintain platform consistency. It reduces the impact of technology transitions saving you time, money and effort.
- Keeps IT Resources Focused Where You Need Them:** Let Dell do the custom configuration for you in the factory, and your IT team can stay focused on critical business initiatives, where you need them most. Your IT staff does not need to spend a great deal of time deploying the systems because they are ready to begin operating in your environment the moment you receive them.
- Enhances Performance Through Expert Engineering:** Leverage Dell's years of experience in designing customer-specific deployment solutions, to improve the performance of your systems. Dell engineers are certified on a wide array of operating systems, network topologies, and deployment mechanisms

Software Integration Services

You have unique software requirements to keep your business running smoothly, competitively and successfully. Yet integrating that software into your new systems can be time-consuming and expensive. With Dell's Software Integration Service our experienced team will load your customized images and applications onto your system as they are built. We provide a single-point-of-accountability and our ISO 9002-certified factories deliver an assurance of quality. Your systems arrive preconfigured with the exact software you need to meet the demands of your business.

—Desktop and Notebook Software Image and Application Loading

We can factory integrate Dell-developed images through Dell Image Development Services, or we can integrate your proprietary images to build the customized system that's right for you. We also offer CD Restore services. With restoration capability in each box, we support and maintain high-level custom environments. Plus, Dell can integrate applications in the factory whether they are standard, custom or proprietary.

—Enterprise Scripted Operating System Integration

Dell supports all major Operating Systems for enterprise deployments. We can integrate Microsoft® Windows® 2000 Server, Advanced Server, Data Center, Linux® 6.2, Linux 7.0 and Novell®/Netware® 5.x.

—Enterprise Custom Application Solutions

Enterprises have specific application requirements and Dell provides a wide range of custom solutions. We offer Database Management Software (DBMS) such as Oracle and SQL7. We can integrate Enterprise Resource Planning tools including SAP and PeopleSoft. Plus, Disaster Recovery and Backup in addition to proprietary and third party application installs are all part of Dell's integrated solution offerings.

Hardware Integration Services

If you need non-Dell hardware components or settings integrated into your Dell solution, our Hardware Integration Services provide the expertise to incorporate them into your systems right in our factory. You save time, money and the complexity of having someone else integrate the hardware at another location. Our integration process delivers high quality, efficient integration of any hardware component or setting you choose so you can configure a system tailored to your business and processes.

—Non-Dell Standard Hardware Integration

By integrating all of your hardware requirements at one time and in one place, your hardware image is consistent in every system. This standardization simplifies upgrades and technology transitions. It also helps ease system administration, training and managing compatibility issues. And through our Parts Replacement Program, we offer a single point of contact if you need to replace non-Dell standard parts.

—Custom Hardware Settings

Dell provides custom configuration of your hardware settings giving you a system precisely tuned to your requirements. We will customize RAID, IP, Network, Domain address and BIOS/CMS settings to your exact specifications.

Asset Management Services

Dell Asset Management Services can help you easily, simply and affordably manage your IT assets from the day they are built until they are retired. Asset Tagging provides an electronic or physical asset tag in the factory that identifies each PC with a unique number. With Dell Asset Tracking, you can monitor system locations, handle maintenance issues, ensure software license compliance or enforce security policies from a central location. Dell also offers a PC loss control solution through Asset Security that protects your hardware, software and data from theft. And our Asset Recovery services can help you efficiently and safely remove obsolete PCs from your environment. To learn more about how these services can benefit you, ask your sales representative about the Dell Asset Management Services data sheet.

Complete Integrated Solutions. Easy as 

Visit www.dell.com/services for more information.

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