

DELL INC.

Condensed Consolidated Statement of Financial Position

(in millions)

(unaudited)

Assets:

Cash & cash equivalents	\$ 12,795	\$ 10,635	\$ 10,255	\$ 11,694	\$ 12,889
Short-term investments	331	373	627	744	492
Accounts receivable, net	5,279	5,837	5,880	6,565	6,407
Financing receivables, net	2,318	2,706	3,221	3,272	3,588
Inventories, net	952	1,051	1,182	1,372	1,294
Other	3,196	3,643	3,619	3,562	3,118
Total current assets	24,871	24,245	24,784	27,209	27,788
PP&E, net	1,978	2,181	2,049	1,980	1,948
Investments	828	781	714	633	662
Long-term financing receivable, net	311	332	528	622	709
Other non-current assets	3,037	6,113	6,166	6,196	6,047

Total assets:

Liabilities & Stockholders Equity:

Short-term borrowings	351	663	1,079	1,627	826
Accounts payable	9,947	11,373	11,402	12,465	11,278
Accrued and other	3,637	3,884	3,549	3,812	3,898
Short-term deferred services revenue	2,926	3,040	2,950	3,009	3,093
Total current liabilities	16,861	18,960	18,980	20,913	19,095
Long-term debt	3,442	3,417	3,582	3,623	5,168
Other non-current liabilities	2,643	2,605	2,607	2,632	2,631
Long-term deferred services revenue	3,054	3,029	3,194	3,311	3,447

Total liabilities:

Redeemable common stock and capital in excess of par

Stockholder's equity:

Total liabilities & equity:

	Prior Quarter Results				
	Q3-FY10	Q4-FY10	Q1-FY11	Q2-FY11	Q3-FY11
	\$ 12,795	\$ 10,635	\$ 10,255	\$ 11,694	\$ 12,889
	331	373	627	744	492
	5,279	5,837	5,880	6,565	6,407
	2,318	2,706	3,221	3,272	3,588
	952	1,051	1,182	1,372	1,294
	3,196	3,643	3,619	3,562	3,118
Total current assets	24,871	24,245	24,784	27,209	27,788
PP&E, net	1,978	2,181	2,049	1,980	1,948
Investments	828	781	714	633	662
Long-term financing receivable, net	311	332	528	622	709
Other non-current assets	3,037	6,113	6,166	6,196	6,047
	31,025	33,652	34,241	36,640	37,154
	351	663	1,079	1,627	826
	9,947	11,373	11,402	12,465	11,278
	3,637	3,884	3,549	3,812	3,898
	2,926	3,040	2,950	3,009	3,093
Total current liabilities	16,861	18,960	18,980	20,913	19,095
Long-term debt	3,442	3,417	3,582	3,623	5,168
Other non-current liabilities	2,643	2,605	2,607	2,632	2,631
Long-term deferred services revenue	3,054	3,029	3,194	3,311	3,447
	26,000	28,011	28,363	30,479	30,341
	-	-	-	-	-
	5,025	5,641	5,878	6,161	6,813
	31,025	33,652	34,241	36,640	37,154

	Prior Annual Results (As Restated)		
	FY08	FY09	FY10
	\$ 7,764	\$ 8,352	\$ 10,635
	208	740	373
	5,961	4,731	5,837
	1,732	1,712	2,706
	1,180	867	1,051
	3,035	3,749	3,643
	19,880	20,151	24,245
	2,668	2,277	2,181
	1,560	454	781
	407	500	332
	3,046	3,118	6,113
	27,561	26,500	33,652
	225	113	663
	11,492	8,309	11,373
	4,323	3,736	3,884
	2,486	2,701	3,040
	18,526	14,859	18,960
	362	1,898	3,417
	2,070	2,472	2,605
	2,774	3,000	3,029
	23,732	22,229	28,011
	94	-	-
	3,735	4,271	5,641
	27,561	26,500	33,652

DELL INC.
Condensed Consolidated Statement of Cash Flows

(in millions)
(unaudited)

Cash flows from operating activities:

Net income:					
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization	191	259	247	264	234
Stock-based compensation	65	101	76	80	69
In-process research and development charges	-	-	-	-	-
Effects of exchange rate changes on monetary assets and liabilities denominated in foreign currencies	32	1	30	7	(14)
Deferred income taxes	52	36	(31)	(24)	20
Provision for doubtful accounts - including financing receivables	80	139	122	95	82
Other	56	27	-	4	-
Changes in assets and liabilities, net of effects from acquisitions:					
Accounts receivable	137	(204)	(119)	(777)	308
Financing receivables	(177)	(529)	(208)	(205)	(46)
Inventories	(112)	(100)	(132)	(186)	77
Other assets	117	(318)	69	(33)	707
Accounts payable	233	1,282	22	1,109	(1,306)
Deferred services revenue	(10)	101	72	193	137
Accrued and other liabilities	(200)	139	(251)	263	(177)

Change in cash from operating activities:

Cash flows from investing activities:

Investments:					
Purchases	(406)	(201)	(350)	(713)	(123)
Maturities and sales	325	231	169	669	346
Capital expenditures	(70)	(118)	(46)	(145)	(93)
Proceeds from sale of facility and land	-	-	-	18	-
Purchase of financing receivables	-	-	-	-	(430)
Collections on purchased financing receivables	-	-	-	-	20
Acquisition of business, net of cash received	-	(3,610)	(133)	(89)	(24)

Change in cash from investing activities:

Cash flows from financing activities:

Repurchase of common stock	-	-	(200)	(200)	(200)
Issuance of common stock under employee plans	-	2	7	2	2
Issuance (repayment) of commercial paper (maturity of 90 days or less), net	143	33	234	490	(900)
Proceeds from debt	257	310	268	341	1,945
Repayments of debt	(50)	(60)	(566)	(253)	(296)
Other	-	(2)	3	(1)	-

Change in cash from financing activities:

Effect of exchange rate changes on cash and cash equivalents

Change in cash and cash equivalents:

Cash and cash equivalents at beginning of period:

Cash and cash equivalents at end of period:

	Prior Quarter Results				
	Q3-FY10 ¹	Q4-FY10 ¹	Q1-FY11	Q2-FY11	Q3-FY11
	\$ 337	\$ 334	\$ 341	\$ 545	\$ 822
	191	259	247	264	234
	65	101	76	80	69
	-	-	-	-	-
	32	1	30	7	(14)
	52	36	(31)	(24)	20
	80	139	122	95	82
	56	27	-	4	-
	137	(204)	(119)	(777)	308
	(177)	(529)	(208)	(205)	(46)
	(112)	(100)	(132)	(186)	77
	117	(318)	69	(33)	707
	233	1,282	22	1,109	(1,306)
	(10)	101	72	193	137
	(200)	139	(251)	263	(177)
	801	1,268	238	1,335	913
	(406)	(201)	(350)	(713)	(123)
	325	231	169	669	346
	(70)	(118)	(46)	(145)	(93)
	-	-	-	18	-
	-	-	-	-	(430)
	-	-	-	-	20
	-	(3,610)	(133)	(89)	(24)
	(151)	(3,698)	(360)	(260)	(304)
	-	-	(200)	(200)	(200)
	-	2	7	2	2
	143	33	234	490	(900)
	257	310	268	341	1,945
	(50)	(60)	(566)	(253)	(296)
	-	(2)	3	(1)	-
	350	283	(254)	379	551
	96	(13)	(4)	(15)	35
	1,096	(2,160)	(380)	1,439	1,195
	11,699	12,795	10,635	10,255	11,694
	12,795	10,635	10,255	11,694	12,889

	Prior Annual Results (As Restated)		
	FY08	FY09	FY10 ¹
	\$ 2,947	\$ 2,478	\$ 1,433
	607	769	852
	329	418	312
	83	2	-
	30	(115)	59
	(308)	86	(52)
	187	310	429
	30	32	102
	(1,086)	480	(660)
	(394)	(302)	(1,085)
	(498)	309	(183)
	(121)	(106)	(225)
	837	(3,117)	2,833
	1,032	663	135
	274	(13)	(44)
	3,949	1,894	3,906
	(2,394)	(1,584)	(1,383)
	3,679	2,333	1,538
	(831)	(440)	(367)
	-	44	16
	-	-	-
	-	-	-
	(2,217)	(176)	(3,613)
	(1,763)	177	(3,809)
	(4,004)	(2,867)	-
	136	79	2
	(100)	100	76
	66	1,519	2,058
	(165)	(237)	(122)
	(53)	-	(2)
	(4,120)	(1,406)	2,012
	152	(77)	174
	(1,782)	588	2,283
	9,546	7,764	8,352
	7,764	8,352	10,635

1. Prior period amounts have been reclassified to conform to the current year presentation.

DELL INC.

Selected Financial Data & Ratios

*(in millions, except per share data and ratios)
(Unaudited)*

	Prior Quarter Results					FY08 ³		
	Q3-FY10	Q4-FY10	Q1-FY11	Q2-FY11	Q3-FY11	FY08 ³	FY09	FY10
Liquidity:								
Current ratio	1.48	1.28	1.31	1.30	1.46	1.10	1.36	1.28
Quick ratio	1.42	1.22	1.24	1.24	1.39	1.03	1.30	1.22
Cash conversion cycle^d	(36)	(36)	(36)	(36)	(32)	(36)	(25)	(36)
Days supply in inventory	8	8	9	10	9	8	7	8
Days of sales outstanding ^a	40	38	38	41	41	36	35	38
Days in accounts payable	84	82	83	87	82	80	67	82
Cash flow (millions):								
Cash flow from operations	\$ 801	\$ 1,268	\$ 238	\$ 1,335	\$ 913	\$3,949	\$1,894	\$3,906
Net free cash flows ^b	\$ 908	\$ 1,679	\$ 400	\$ 1,395	\$ 866	\$3,512	\$1,756	\$4,624
Cash and investments	\$13,954	\$11,789	\$11,596	\$13,071	\$14,043	\$9,532	\$9,546	\$11,789
Shares repurchased (millions)	-	-	12	14	16	179	133	-
Profitability:								
Return on total capital^c	16%	14%	13%	19%	27%	38%	33%	17%
Gross margin	17.3%	16.6%	16.9%	16.6%	19.5%	19.1%	17.9%	17.5%
Opex as percentage of revenue	12.8%	13.2%	13.4%	11.8%	12.8%	13.5%	12.7%	13.4%
Operating margin	4.5%	3.4%	3.5%	4.8%	6.7%	5.6%	5.2%	4.1%
Income tax rate	34.5%	28.7%	24.4%	21.7%	23.6%	23.0%	25.4%	29.2%
Net profit margin	2.6%	2.2%	2.3%	3.5%	5.3%	4.8%	4.1%	2.7%
WAS -- Diluted	1,966	1,971	1,973	1,960	1,949	2,247	1,986	1,962
EPS (diluted)	\$ 0.17	\$ 0.17	\$ 0.17	\$ 0.28	\$ 0.42	\$1.31	\$1.25	\$0.73
Growth:								
Units Y/Y	-5%	16%	20%	16%	11%	5%	7%	-6%
Revenue Y/Y:	-15%	11%	21%	22%	19%	6%	0%	-13%
Global Large Enterprise	-23%	8%	25%	38%	27%			
Global Public	-7%	16%	22%	21%	20%			
Global Small and Medium Business	-19%	10%	19%	25%	24%			
Global Consumer	-10%	11%	16%	0%	4%			
% of Total Revenue by Business Unit:								
Global Large Enterprise	26%	28%	28%	29%	28%		30%	27%
Global Public	29%	26%	26%	30%	29%		25%	27%
Global Small and Medium Business	23%	22%	24%	23%	24%		24%	23%
Global Consumer	22%	24%	22%	18%	19%		21%	23%
% of Total Revenue by Product:								
Servers and Networking	12%	12%	12%	12%	12%	11%	11%	11%
Storage	4%	4%	4%	4%	3%	4%	4%	4%
Services	10%	13%	13%	12%	12%	9%	9%	11%
Software & Peripherals	19%	17%	17%	17%	17%	16%	17%	18%
Mobility	32%	31%	30%	30%	32%	28%	30%	31%
Desktop PCs	23%	23%	24%	25%	24%	32%	29%	25%
EPS Y/Y (diluted)	-54%	-6%	47%	17%	147%	15%	-5%	-42%
FY10 CAGR^{1,2,4}								
Revenue			1-YR	2-YR	5-YR			
Gross Margin								
Operating Expenses								
Operating Income								
Net Income								
EPS (Diluted)								

¹ Profitability and growth metrics include the impact of \$85 million (\$0.03 per share) income tax benefit related to a revised estimate of taxes on the repatriation of earnings under the American Jobs Creation Act of 2004.

² Fiscal Year 2006 includes charges aggregating \$421 million (\$338 million other product charges and \$83 million in selling, general and administrative expenses) related to the cost of servicing or replacing certain OptiPlex™ systems that include a vendor part that failed to perform to Dell's specifications, workforce realignment, product rationalizations, excess facilities, and a write-off of goodwill recognized in the third quarter. The related tax effects of these items was \$85 million.

³ Results for fiscal year ended February 2, 2007 (including the interim periods within that year) and the fiscal year 2008 quarters include stock-based compensation expense due to the implementation of ASC 718 Compensation - Stock Compensation. Dell implemented ASC 718 using the modified prospective method effective February 4, 2006.

⁴ Dell restated its financial statements relating to fiscal 2003, 2004, 2005 and 2006 (including the interim periods within those years) and the first quarter of fiscal 2007. Dell's restated financial information is in its Annual Report on Form 10-K for the fiscal year ended February 2, 2007 available via the Internet at www.sec.gov or www.dell.com/investor.

^a DSO includes the effect of product costs related to in-transit customer shipments that are classified in other current assets.

^b Free cash flows: Cash flows from operations less capital expenditures less tax benefit from employee stock plans plus on balance-sheet funding

^c Return on total capital is an annualized calculation of pre-tax earnings and interest expense over the quarter's average of long-term liabilities and stockholders' equity.

^d Results for fiscal year end are based on the 4th quarter of the same year and not for the full fiscal year.

Note: Percentage growth rates and ratios are calculated based on underlying data in thousands and rounded per share data.

DELL INC.

Condensed Consolidated Statement of Operations
(in millions)
(unaudited)

	Prior Quarter Results					Prior Annual Results (As Restated)		
	Q3-FY10	Q4-FY10	Q1-FY11	Q2-FY11	Q3-FY11	FY08 ¹	FY09	FY10
Income Statement:								
Net revenue	\$ 12,896	\$ 14,900	\$ 14,874	\$ 15,534	\$ 15,394	\$ 61,133	\$ 61,101	\$ 52,902
Sequential Growth	1%	16%	0%	4%	-1%			
Y/Y Growth	-15%	11%	21%	22%	19%	6%	0%	-13%
Cost of revenue	10,663	12,431	12,358	12,948	12,391	49,462	50,144	43,641
Gross margin	2,233	2,469	2,516	2,586	3,003	11,671	10,957	9,261
SG&A	1,501	1,780	1,830	1,679	1,816	7,538	7,102	6,465
R&D	155	179	167	162	163	693	665	624
Total operating expenses	1,656	1,959	1,997	1,841	1,979	8,231	7,767	7,089
Operating income	577	510	519	745	1,024	3,440	3,190	2,172
Investment and other income, net	(63)	(41)	(68)	(49)	52	387	134	(148)
Income before taxes	514	469	451	696	1,076	3,827	3,324	2,024
Income tax provision	177	135	110	151	254	880	846	591
Net income	337	334	341	545	822	2,947	2,478	1,433
Sequential Growth	-29%	-1%	2%	60%	51%			
Y/Y Growth	-54%	-5%	18%	16%	144%	14%	-16%	-42%
EPS:								
Basic	\$ 0.17	\$ 0.17	\$ 0.17	\$ 0.28	\$ 0.42	\$ 1.33	\$ 1.25	\$ 0.73
Diluted	\$ 0.17	\$ 0.17	\$ 0.17	\$ 0.28	\$ 0.42	\$ 1.31	\$ 1.25	\$ 0.73
Weighted Average Shares Outstanding:								
Basic	1,956	1,957	1,961	1,952	1,939	2,223	1,980	1,954
Diluted	1,966	1,971	1,973	1,960	1,949	2,247	1,986	1,962
Percentage of Net Revenue:								
Gross margin	17.3%	16.6%	16.9%	16.6%	19.5%	19.1%	17.9%	17.5%
Selling, general and administrative	11.6%	12.0%	12.3%	10.8%	11.8%	12.4%	11.6%	12.2%
Research, development and engineering	1.2%	1.2%	1.1%	1.0%	1.0%	1.1%	1.1%	1.2%
Total operating expenses	12.8%	13.2%	13.4%	11.8%	12.8%	13.5%	12.7%	13.4%
Operating income	4.5%	3.4%	3.5%	4.8%	6.7%	5.6%	5.2%	4.1%
Income before income taxes	4.0%	3.2%	3.0%	4.5%	7.0%	6.3%	5.4%	3.8%
Net income	2.6%	2.2%	2.3%	3.5%	5.3%	4.8%	4.1%	2.7%
Income tax rate	34.5%	28.7%	24.4%	21.7%	23.6%	23.0%	25.4%	29.2%
Revenues by Business Unit:	12,896	14,900	14,874	15,534	15,394	61,133	61,101	52,902
Global Large Enterprise	3,403	4,197	4,246	4,549	4,326		18,011	14,285
Global Public	3,695	3,820	3,856	4,580	4,442		15,338	14,484
Global Small and Medium Business	2,956	3,336	3,524	3,535	3,665		14,892	12,079
Global Consumer	2,842	3,547	3,248	2,870	2,961		12,860	12,054
Operating income by Business Unit:	818	905	911	959	1,242		3,995	3,327
Global Large Enterprise	174	281	283	288	400		1,158	819
Global Public	352	333	298	369	451		1,258	1,361
Global Small and Medium Business	282	282	313	323	391		1,273	1,040
Global Consumer	10	9	17	(21)	-		306	107
Revenues by product:	12,896	14,900	14,874	15,534	15,394	61,133	61,101	52,902
Servers and Networking	1,539	1,804	1,785	1,890	1,844		6,512	6,032
Storage	508	599	554	624	543		2,666	2,192
Services	1,244	1,922	1,891	1,915	1,924		5,352	5,622
Software & Peripherals	2,394	2,477	2,496	2,535	2,579		10,603	9,499
Mobility	4,191	4,653	4,563	4,700	4,858		18,604	16,610
Desktop PCs	3,020	3,445	3,585	3,870	3,646		17,364	12,947

¹ Results for fiscal year ended February 2, 2007 (including the interim periods within that year) and the fiscal year 2008 quarters include stock-based compensation expense due to the implementation of ASC 718 Compensation - Stock Compensation. Dell implemented ASC 718 using the modified prospective method effective February 4, 2006.

Note: Percentage growth rates and ratios are calculated based on underlying data in thousands and rounded per share data.

DELL INC.

Reconciliation of Non-GAAP Financial Measures
(in millions, except per share data and percentages)
(unaudited)

	Prior Quarter Results					Prior Annual Results	
	Q3-FY10	Q4-FY10	Q1-FY11	Q2-FY11	Q3-FY11	FY09	FY10
GAAP gross margin	\$ 2,233	\$ 2,469	\$ 2,516	\$ 2,586	\$ 3,003	\$ 10,957	\$ 9,261
Non-GAAP adjustments:							
Amortization of intangibles	27	71	68	70	71	59	151
Severance and facility actions	102	55	29	14	4	146	236
Acquisition-related	-	1	1	1	-	-	1
Other ⁽¹⁾	-	-	-	-	-	-	-
Stock option accelerated vesting charges	-	-	-	-	-	16	-
Non-GAAP gross margin	2,362	2,596	2,614	2,671	3,078	11,178	9,649
GAAP operating expenses	1,656	1,959	1,997	1,841	1,979	7,767	7,089
Non-GAAP adjustments:							
Amortization of intangibles	(13)	(15)	(20)	(17)	(18)	(46)	(54)
Severance and facility actions	(21)	(31)	(28)	(10)	(27)	(136)	(245)
Acquisition-related	-	(115)	(19)	(15)	(23)	-	(115)
Other ⁽¹⁾	-	-	(140)	-	-	-	-
Stock option accelerated vesting charges	-	-	-	-	-	(88)	-
Non-GAAP operating expenses	1,622	1,798	1,790	1,799	1,911	7,497	6,675
GAAP operating income	577	510	519	745	1,024	3,190	2,172
Non-GAAP adjustments:							
Amortization of intangibles	40	86	88	87	89	105	205
Severance and facility actions	123	86	57	24	31	282	481
Acquisition-related	-	116	20	16	23	-	116
Other ⁽¹⁾	-	-	140	-	-	-	-
Stock option accelerated vesting charges	-	-	-	-	-	104	-
Non-GAAP operating income	740	798	824	872	1,167	3,681	2,974
GAAP net income	337	334	341	545	822	2,478	1,433
GAAP earnings per common share - diluted	\$ 0.17	\$ 0.17	\$ 0.17	\$ 0.28	\$ 0.42	\$ 1.25	\$ 0.73
Non-GAAP adjustments:							
Amortization of intangibles	40	86	88	87	89	105	205
Severance and facility actions	123	86	57	24	31	282	481
Acquisition-related	-	116	20	16	23	-	116
Other ⁽¹⁾	-	-	140	-	(72)	-	-
Stock option accelerated vesting charges	-	-	-	-	-	104	-
Aggregate adjustment for income taxes	(51)	(78)	(62)	(43)	(18)	(117)	(181)
Non-GAAP adjustments per common share - diluted	\$ 0.06	\$ 0.11	\$ 0.13	\$ 0.04	\$ 0.03	\$ 0.19	\$ 0.32
Non-GAAP net income	449	544	584	629	875	2,852	2,054
Non-GAAP earnings per common share - diluted	\$ 0.23	\$ 0.28	\$ 0.30	\$ 0.32	\$ 0.45	\$ 1.44	\$ 1.05
GAAP Diluted WAS	1,966	1,971	1,973	1,960	1,949	1,986	1,962

Percentage of Total Net Revenue:

GAAP gross margin	17.3%	16.6%	16.9%	16.6%	19.5%	17.9%	17.5%
Non-GAAP adjustment	1.0%	0.8%	0.7%	0.6%	0.5%	0.4%	0.7%
Non-GAAP gross margin	18.3%	17.4%	17.6%	17.2%	20.0%	18.3%	18.2%
GAAP operating expenses	12.8%	13.2%	13.4%	11.8%	12.8%	12.7%	13.4%
Non-GAAP adjustment	-0.2%	-1.1%	-1.4%	-0.2%	-0.4%	-0.4%	-0.8%
Non-GAAP operating expenses	12.6%	12.1%	12.0%	11.6%	12.4%	12.3%	12.6%
GAAP operating income	4.5%	3.4%	3.5%	4.8%	6.7%	5.2%	4.1%
Non-GAAP adjustment	1.2%	2.0%	2.0%	0.8%	0.9%	0.8%	1.5%
Non-GAAP operating income	5.7%	5.4%	5.5%	5.6%	7.6%	6.0%	5.6%

Note: Percentage growth rates and ratios are calculated based on underlying data in thousands.

⁽¹⁾ Other for Q1 FY11 includes amounts for the \$100 million settlement of the SEC investigation and a \$40 million settlement for a securities litigation matter, which are both recorded in operating expenses. Other for Q3 FY11 consists of Dell's receipt of a \$72 million merger termination fee, which is recorded in Interest and Other, Net.

DELL INC.

Historical PC Share*

IDC Worldwide Quarterly PC Tracker

	Current Rank	2010 Dell Share					Annual Share								
		Q3 2009	Q4 2009	Q1 2010	Q2 2010	Q3 2010	2001	2002	2003	2004	2005	2006	2007	2008	2009
WW Client PCs	2	13%	12%	13%	13%	13%	13%	15%	16%	17%	18%	16%	14%	14%	13%
USA	2	25%	22%	23%	24%	24%	24%	29%	32%	35%	36%	33%	29%	29%	24%
EMEA	3	9%	9%	10%	10%	9%	9%	9%	10%	11%	12%	12%	11%	11%	9%
Asia Pacific	3	8%	8%	9%	10%	10%	4%	5%	6%	6%	7%	7%	7%	9%	8%
Japan	5	12%	10%	9%	11%	10%	6%	7%	9%	11%	12%	14%	14%	14%	12%
Desktop PC	2	13%	12%	13%	14%	14%	12%	15%	17%	18%	17%	16%	15%	15%	13%
Portable PC	3	12%	12%	12%	12%	12%	14%	15%	16%	17%	18%	17%	14%	14%	12%
x86	2	28%	26%	29%	30%	27%	19%	22%	25%	25%	26%	26%	25%	27%	27%
Consumer	3	9%	9%	9%	8%	8%	6%	10%	12%	13%	12%	11%	8%	9%	9%
SMB ¹	2	12%	12%	13%	13%	13%	12%	12%	13%	14%	15%	14%	14%	14%	12%
Public	1	19%	15%	17%	21%	19%	20%	19%	15%	17%	21%	17%	19%	20%	21%
Large Enterprise ²	1	30%	30%	31%	32%	29%	30%	30%	30%	31%	32%	25%	29%	31%	32%

*PC's include Desktops, Notebooks, data as of November 2010

¹SMB includes companies with less than 500 employees

²Large Enterprise includes companies more than 500 employees