

## DELL INC.

### Condensed Consolidated Statement of Financial Position

(in millions)

(unaudited)

	Prior Quarter Results					Prior Annual Results (As Restated)		
	Q2-FY09	Q3-FY09	Q4-FY09	Q1-FY10	Q2-FY10	FY07 <sup>1</sup>	FY08	FY09
<b>Assets:</b>								
Cash & cash equivalents	\$ 8,623	\$ 7,910	\$ 8,352	\$ 9,691	\$ 11,699	\$ 9,546	\$ 7,764	\$ 8,352
Short-term investments	410	662	740	434	299	752	208	740
Accounts receivable, net	6,451	5,532	4,731	4,278	5,403	4,622	5,961	4,731
Financing receivables, net	1,629	1,526	1,712	1,775	2,252	1,530	1,732	1,712
Inventories, net	1,104	1,109	867	842	839	660	1,180	867
Other	3,559	4,795	3,749	2,890	3,348	2,829	3,035	3,749
<b>Total current assets</b>	<b>21,776</b>	<b>21,534</b>	<b>20,151</b>	<b>19,910</b>	<b>23,840</b>	<b>19,939</b>	<b>19,880</b>	<b>20,151</b>
PP&E, net	2,588	2,458	2,277	2,181	2,117	2,409	2,668	2,277
Investments	501	374	454	568	746	2,147	1,560	454
Long-term financing receivable, net	348	435	500	445	263	323	407	500
Other non-current assets	3,194	3,016	3,118	3,085	3,092	817	3,046	3,118
<b>Total assets:</b>	<b>28,407</b>	<b>27,817</b>	<b>26,500</b>	<b>26,189</b>	<b>30,058</b>	<b>25,635</b>	<b>27,561</b>	<b>26,500</b>
<b>Liabilities &amp; Stockholders Equity:</b>								
Short-term borrowings	129	266	113	101	49	188	225	113
Accounts payable	11,215	9,475	8,309	7,844	9,698	10,430	11,492	8,309
Accrued and other	4,271	4,108	3,788	3,513	3,765	5,141	4,323	3,788
Short-term deferred enhanced services revenue	2,572	2,572	2,649	2,683	2,775	2,032	2,486	2,649
<b>Total current liabilities</b>	<b>18,187</b>	<b>16,421</b>	<b>14,859</b>	<b>14,141</b>	<b>16,287</b>	<b>17,791</b>	<b>18,526</b>	<b>14,859</b>
Long-term debt	1,840	1,851	1,898	2,396	3,394	569	362	1,898
Other non-current liabilities	2,357	2,385	2,472	2,468	2,701	647	2,070	2,472
Long-term deferred enhanced services revenue	3,117	3,001	3,000	2,954	3,051	2,189	2,774	3,000
<b>Total liabilities:</b>	<b>25,501</b>	<b>23,658</b>	<b>22,229</b>	<b>21,959</b>	<b>25,433</b>	<b>21,196</b>	<b>23,732</b>	<b>22,229</b>
Redeemable common stock and capital in excess of par	83	-	-	-	-	111	94	-
Stockholder's equity:	<b>2,823</b>	<b>4,159</b>	<b>4,271</b>	<b>4,230</b>	<b>4,625</b>	<b>4,328</b>	<b>3,735</b>	<b>4,271</b>
<b>Total liabilities &amp; equity:</b>	<b>28,407</b>	<b>27,817</b>	<b>26,500</b>	<b>26,189</b>	<b>30,058</b>	<b>25,635</b>	<b>27,561</b>	<b>26,500</b>

<sup>1</sup> Dell restated its financial statements relating to fiscal 2003, 2004, 2005 and 2006 (including the interim periods within those years) and the first quarter of fiscal 2007. Dell's restated financial information is in its Annual Report on Form 10-K for the fiscal year ended February 2, 2007 available via the Internet at [www.sec.gov](http://www.sec.gov) or [www.dell.com/investor](http://www.dell.com/investor).

## DELL INC.

### Condensed Consolidated Statement of Cash Flows

(In millions)  
(unaudited)

	Prior Quarter Results					Prior Annual Results (As Restated)	
	Q2-FY09	Q3-FY09	Q4-FY09	Q1-FY10	Q2-FY10	FY08	FY09
<b>Cash flows from operating activities:</b>							
Net income:	\$ 616	\$ 727	\$ 351	\$ 290	\$ 472	\$ 2,947	\$ 2,478
Adjustments to reconcile net income to net cash provided by operating activities:							
Depreciation and amortization	196	194	196	201	201	607	769
Stock-based compensation	78	73	217	67	79	329	418
In-process research and development charges	-	-	-	-	-	83	2
Effects of exchange rate changes on monetary assets and liabilities denominated in foreign currencies:	(20)	(3)	(2)	-	26	30	(115)
Deferred income taxes	(53)	228	(123)	10	(101)	(308)	86
Other	47	52	94	92	81	121	231
Changes in assets and liabilities, net of effects from acquisitions:							
Accounts receivable	(495)	230	753	411	(948)	(990)	591
Financing receivables	(135)	(47)	(274)	(27)	(352)	(394)	(302)
Inventories	153	(12)	244	24	5	(498)	309
Other assets	(281)	(175)	542	547	(571)	(121)	(106)
Accounts payable	324	(1,664)	(1,125)	(483)	1,801	837	(3,117)
Enhanced deferred service revenue	264	19	187	(22)	62	1,032	611
Accrued and other liabilities	414	292	(331)	(349)	321	274	39
<b>Change in cash from operating activities:</b>	<b>1,108</b>	<b>(86)</b>	<b>729</b>	<b>761</b>	<b>1,076</b>	<b>3,949</b>	<b>1,894</b>
<b>Cash flows from investing activities:</b>							
Investments:							
Purchases	(616)	(362)	(434)	(428)	(348)	(2,394)	(1,584)
Sales and maturities	1,318	282	299	642	340	3,679	2,333
Capital expenditures	(142)	(137)	(39)	(80)	(99)	(831)	(440)
Proceeds from sale of facility and land	44	-	-	-	16	-	44
Acquisition of business, net of cash and cash equivalents acquired	5	-	(11)	(3)	-	(2,217)	(176)
<b>Change in cash from investing activities:</b>	<b>609</b>	<b>(217)</b>	<b>(185)</b>	<b>131</b>	<b>(91)</b>	<b>(1,763)</b>	<b>177</b>
<b>Cash flows from financing activities:</b>							
Purchase of common stock	(1,420)	(415)	(1)	-	-	(4,004)	(2,867)
Issuance of common stock under employee plans	47	11	-	-	-	136	79
Issuance (payment) of commercial paper, net	(1)	153	(153)	-	(100)	(100)	100
Proceeds from issuance of debt	-	-	-	497	994	66	1,519
Repayments of debt	-	(14)	-	(12)	-	(165)	(237)
Other	-	-	-	-	-	(53)	-
<b>Change in cash from financing activities:</b>	<b>(1,374)</b>	<b>(265)</b>	<b>(154)</b>	<b>485</b>	<b>894</b>	<b>(4,120)</b>	<b>(1,406)</b>
Effect of exchange rate changes on cash and cash equivalents	7	(145)	52	(38)	129	152	(77)
<b>Net change in cash and cash equivalents:</b>	<b>350</b>	<b>(713)</b>	<b>442</b>	<b>1,339</b>	<b>2,008</b>	<b>(1,782)</b>	<b>588</b>
Cash and cash equivalents at beginning of period:	8,273	8,623	7,910	8,352	9,691	9,546	7,764
<b>Cash and cash equivalents at end of period:</b>	<b>8,623</b>	<b>7,910</b>	<b>8,352</b>	<b>9,691</b>	<b>11,699</b>	<b>7,764</b>	<b>8,352</b>

<sup>1</sup> Dell restated its financial statements relating to fiscal 2003, 2004, 2005 and 2006 (including the interim periods within those years) and the first quarter of fiscal 2007. Dell's restated financial information is in its Annual Report on Form 10-K for the fiscal year ended February 2, 2007 available via the Internet at [www.sec.gov](http://www.sec.gov) or [www.dell.com/investor](http://www.dell.com/investor).

## DELL INC.

### Selected Financial Data & Ratios

(In millions, except per share data and ratios)  
(Unaudited)

	Prior 5 Quarter Results					FY06 <sup>1,2</sup> FY07 <sup>3</sup> FY08 <sup>3</sup> FY09			
	Q2-FY09	Q3-FY09	Q4-FY09	Q1-FY10	Q2-FY10				
<b>Liquidity:</b>									
<b>Current ratio</b>	1.20	1.31	1.36	1.41	1.46	1.10	1.12	1.10	1.36
<b>Quick ratio</b>	1.14	1.24	1.30	1.35	1.41	1.06	1.08	1.03	1.30
<b>Cash conversion cycle<sup>d</sup></b>	(29)	(25)	(25)	(28)	(35)	(43)	(42)	(36)	(25)
Days supply in inventory	7	8	7	7	7	5	5	8	7
Days of sales outstanding <sup>a</sup>	38	36	35	34	42	29	31	36	35
Days in accounts payable	74	69	67	69	84	77	78	80	67
<b>Cash flow (millions):</b>									
Cash flow from operations	\$ 1,108	\$ (86)	\$ 729	\$ 761	\$ 1,076	\$4,751	\$3,969	\$3,949	\$1,894
Net free cash flows <sup>b</sup>	\$ 1,101	\$ (176)	\$ 964	\$ 708	\$ 1,329	\$4,284	\$3,236	\$3,512	\$1,756
<b>Cash and investments</b>	<b>\$9,534</b>	<b>\$8,946</b>	<b>\$9,546</b>	<b>\$10,693</b>	<b>\$12,744</b>	<b>\$11,756</b>	<b>\$12,445</b>	<b>\$9,532</b>	<b>\$9,546</b>
<b>Shares repurchased (millions)</b>	<b>60</b>	<b>21</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>204</b>	<b>118</b>	<b>179</b>	<b>133</b>
<b>Profitability:</b>									
<b>Return on total capital<sup>c</sup></b>	<b>33%</b>	<b>38%</b>	<b>17%</b>	<b>15%</b>	<b>21%</b>	<b>64%</b>	<b>50%</b>	<b>38%</b>	<b>33%</b>
<b>Gross margin</b>	<b>17.2%</b>	<b>18.8%</b>	<b>17.2%</b>	<b>17.6%</b>	<b>18.7%</b>	<b>17.7%</b>	<b>16.6%</b>	<b>19.1%</b>	<b>17.9%</b>
<b>Opex as percentage of revenue</b>	<b>12.2%</b>	<b>12.1%</b>	<b>13.8%</b>	<b>14.2%</b>	<b>13.5%</b>	<b>9.8%</b>	<b>11.2%</b>	<b>13.5%</b>	<b>12.7%</b>
<b>Operating margin</b>	<b>5.0%</b>	<b>6.7%</b>	<b>3.4%</b>	<b>3.4%</b>	<b>5.2%</b>	<b>7.9%</b>	<b>5.4%</b>	<b>5.6%</b>	<b>5.2%</b>
<b>Income tax rate</b>	<b>26.4%</b>	<b>28.0%</b>	<b>22.6%</b>	<b>29.6%</b>	<b>25.0%</b>	<b>21.8%</b>	<b>22.8%</b>	<b>23.0%</b>	<b>25.4%</b>
<b>Net profit margin</b>	<b>3.7%</b>	<b>4.8%</b>	<b>2.6%</b>	<b>2.3%</b>	<b>3.7%</b>	<b>6.5%</b>	<b>4.5%</b>	<b>4.8%</b>	<b>4.1%</b>
<b>WAS -- Diluted</b>	<b>1,999</b>	<b>1,957</b>	<b>1,948</b>	<b>1,952</b>	<b>1,960</b>	<b>2,449</b>	<b>2,271</b>	<b>2,247</b>	<b>1,986</b>
<b>EPS (diluted)</b>	<b>\$ 0.31</b>	<b>\$ 0.37</b>	<b>\$ 0.18</b>	<b>\$ 0.15</b>	<b>\$ 0.24</b>	<b>\$1.47</b>	<b>\$1.14</b>	<b>\$1.31</b>	<b>\$1.25</b>
<b>Growth:</b>									
<b>Units Y/Y</b>	<b>19%</b>	<b>3%</b>	<b>-12%</b>	<b>-17%</b>	<b>-14%</b>	<b>19%</b>	<b>2%</b>	<b>5%</b>	<b>7%</b>
<b>Revenue Y/Y:</b>	<b>11%</b>	<b>-3%</b>	<b>-16%</b>	<b>-23%</b>	<b>-22%</b>	<b>14%</b>	<b>3%</b>	<b>6%</b>	<b>0%</b>
Global Large Enterprise				-31%	-32%				
Global Public				-11%	-16%				
Global Small and Medium Business				-30%	-29%				
Global Consumer				-16%	-9%				
<b>% of Total Revenue by Business Unit:</b>									
Global Large Enterprise	29%	29%	29%	27%	26%				30%
Global Public	28%	26%	24%	26%	30%				25%
Global Small and Medium Business	24%	24%	23%	24%	22%				24%
Global Consumer	19%	21%	24%	23%	22%				21%
<b>% of Total Revenue by Product:</b>									
Desktop PCs	30%	27%	26%	26%	26%	39%	34%	32%	29%
Mobility	30%	32%	30%	32%	30%	25%	27%	28%	30%
Servers and Networking	11%	11%	11%	10%	11%	10%	10%	11%	11%
Storage	4%	4%	5%	4%	4%	3%	4%	4%	4%
Enhanced Services	8%	9%	9%	10%	10%	8%	9%	9%	9%
Software & Peripherals	17%	17%	19%	18%	19%	15%	16%	16%	17%
<b>EPS Y/Y (diluted)</b>	<b>-6%</b>	<b>9%</b>	<b>-42%</b>	<b>-61%</b>	<b>-23%</b>	<b>25%</b>	<b>-23%</b>	<b>15%</b>	<b>-5%</b>
<b>FY09 CAGR<sup>1,2,4,8</sup></b>									
			<b>1-YR</b>	<b>2-YR</b>	<b>5-YR</b>				
Revenue			0%	3%	8%				
Gross Margin			-6%	7%	8%				
Operating Expenses			-6%	10%	14%				
Operating Income			-7%	2%	-2%				
Net Income			-16%	-2%	-1%				
EPS (Diluted)			-5%	5%	5%				

1. Profitability and growth metrics include the impact of \$85 million (\$0.03 per share) income tax benefit related to a revised estimate of taxes on the repatriation of earnings under the American Jobs Creation Act of 2004.
2. Fiscal Year 2006 includes charges aggregating \$421 million (\$338 million other product charges and \$83 million in selling, general and administrative expenses) related to the cost of servicing or replacing certain OptiPlex™ systems that include a vendor part that failed to perform to Dell's specifications, workforce realignment, product rationalizations, excess facilities, and a write-off of goodwill recognized in the third quarter. The related tax effects of these items was \$85 million.
3. Results for fiscal year ended February 2, 2007 (including the interim periods within that year) and the fiscal year 2008 quarters include stock-based compensation expense due to the implementation of Statement of Financial Accounting Standards No. 123 (revised 2004), Share-Based Payment, ("SFAS 123(R)"). Dell implemented SFAS 123(R) using the modified prospective method effective February 4, 2006.

<sup>4</sup> Dell restated its financial statements relating to fiscal 2003, 2004, 2005 and 2006 (including the interim periods within those years) and the first quarter of fiscal 2007. Dell's restated financial information is in its Annual Report on Form 10-K for the fiscal year ended February 2, 2007 available via the Internet at [www.sec.gov](http://www.sec.gov) or [www.dell.com/investor](http://www.dell.com/investor).

5. Temporary headcount for these years are unavailable.

<sup>a</sup> DSO includes the effect of product costs related to in-transit customer shipments that are classified in other current assets.

<sup>b</sup> Free cash flows: Cash flows from operations less capital expenditures less tax benefit from employee stock plans plus on balance-sheet funding

<sup>c</sup> Return on total capital is an annualized calculation of pre-tax earnings and interest expense over the quarter's average of long-term liabilities and stockholders' equity.

<sup>d</sup> Results for fiscal year end are based on the 4th quarter of the same year and not for the full fiscal year.

Note: Percentage growth rates and ratios are calculated based on underlying data in thousands and rounded per share data.

# DELL INC.

## Condensed Consolidated Statement of Operations

(In millions)

(unaudited)

	Prior Quarter Results <sup>3</sup>					Prior Annual Results (As Restated)		
	Q2-FY09	Q3-FY09	Q4-FY09	Q1-FY10	Q2-FY10	FY07 <sup>3,5</sup>	FY08	FY09
<b>Income Statement:</b>								
<b>Net revenue</b>	\$ 16,434	\$ 15,162	\$ 13,428	\$ 12,342	\$ 12,764	\$ 57,420	\$ 61,133	\$ 61,101
Sequential Growth	2%	-8%	-11%	-8%	3%			
Y/Y Growth	11%	-3%	-16%	-23%	-22%	3%	6%	0%
Cost of revenue	13,607	12,309	11,116	10,174	10,373	47,904	49,462	50,144
<b>Gross margin</b>	<b>2,827</b>	<b>2,853</b>	<b>2,312</b>	<b>2,168</b>	<b>2,391</b>	<b>9,516</b>	<b>11,671</b>	<b>10,957</b>
SG&A	1,840	1,671	1,679	1,613	1,571	5,948	7,538	7,102
R&D	168	167	176	141	149	498	693	665
<b>Total operating expenses</b>	<b>2,008</b>	<b>1,838</b>	<b>1,855</b>	<b>1,754</b>	<b>1,720</b>	<b>6,446</b>	<b>8,231</b>	<b>7,767</b>
<b>Operating income</b>	<b>819</b>	<b>1,015</b>	<b>457</b>	<b>414</b>	<b>671</b>	<b>3,070</b>	<b>3,440</b>	<b>3,190</b>
Investment and other income, net	18	(6)	(3)	(2)	(42)	275	387	134
Income before taxes	837	1,009	454	412	629	3,345	3,827	3,324
Income tax provision	221	282	103	122	157	762	880	846
<b>Net income</b>	<b>616</b>	<b>727</b>	<b>351</b>	<b>290</b>	<b>472</b>	<b>2,583</b>	<b>2,947</b>	<b>2,478</b>
Sequential Growth	-21%	18%	-52%	-17%	63%			
Y/Y Growth	-17%	-5%	-48%	-63%	-23%	-28%	14%	-16%
<b>EPS:</b>								
Basic	\$ 0.31	\$ 0.37	\$ 0.18	\$ 0.15	\$ 0.24	\$ 1.15	\$ 1.33	\$ 1.25
Diluted	\$ 0.31	\$ 0.37	\$ 0.18	\$ 0.15	\$ 0.24	\$ 1.14	\$ 1.31	\$ 1.25
<b>Weighted Average Shares Outstanding:</b>								
Basic	1,991	1,953	1,944	1,949	1,955	2,255	2,223	1,980
Diluted	1,999	1,957	1,948	1,952	1,960	2,271	2,247	1,986
<b>Percentage of Net Revenue:</b>								
Gross margin	17.2%	18.8%	17.2%	17.6%	18.7%	16.6%	19.1%	17.9%
Selling, general and administrative	11.2%	11.0%	12.5%	13.1%	12.3%	10.3%	12.4%	11.6%
Research, development and engineering	1.0%	1.1%	1.3%	1.1%	1.2%	0.9%	1.1%	1.1%
Total operating expenses	12.2%	12.1%	13.8%	14.2%	13.5%	11.2%	13.5%	12.7%
Operating income	5.0%	6.7%	3.4%	3.4%	5.2%	5.4%	5.6%	5.2%
Income before income taxes	5.1%	6.7%	3.4%	3.3%	4.9%	5.8%	6.3%	5.4%
Net income	3.7%	4.8%	2.6%	2.3%	3.7%	4.5%	4.8%	4.1%
Income tax rate	26.4%	28.0%	22.6%	29.6%	25.0%	22.8%	23.0%	25.4%
<b>Revenues by Business Unit:</b>								
	<b>16,434</b>	<b>15,162</b>	<b>13,428</b>	<b>12,342</b>	<b>12,764</b>	<b>57,420</b>	<b>61,133</b>	<b>61,101</b>
Global Large Enterprise	4,806	4,395	3,889	3,400	3,285			18,011
Global Public	4,510	3,960	3,287	3,171	3,798			15,338
Global Small and Medium Business	3,958	3,647	3,043	2,967	2,820			14,892
Global Consumer	3,160	3,160	3,209	2,804	2,861			12,860
<b>Operating income by Business Unit<sup>5</sup>:</b>								
	<b>949</b>	<b>1,131</b>	<b>834</b>	<b>714</b>	<b>890</b>			<b>3,995</b>
Global Large Enterprise	259	254	259	192	172			1,158
Global Public	331	361	289	293	383			1,258
Global Small and Medium Business	330	374	239	230	246			1,273
Global Consumer	29	142	47	(1)	89			306
<b>Revenues by product:</b>								
	<b>16,434</b>	<b>15,162</b>	<b>13,428</b>	<b>12,342</b>	<b>12,764</b>	<b>57,420</b>	<b>61,133</b>	<b>61,101</b>
Desktop PCs	4,952	4,091	3,538	3,163	3,319			17,356
Mobility	4,892	4,861	3,999	3,875	3,891			18,597
Servers and Networking	1,732	1,630	1,431	1,286	1,403			6,509
Storage	696	630	703	534	551			2,685
Enhanced Services	1,372	1,365	1,270	1,238	1,218			5,352
Software & Peripherals	2,790	2,585	2,487	2,246	2,382			10,602

<sup>1</sup> Includes the impact of an \$85 million (\$0.03 per share) income tax benefit related to a revised estimate of taxes on the repatriation of earnings under the American Jobs Creation Act of 2004.

<sup>2</sup> Includes charges aggregating \$421 million (\$338 million other product charges and \$83 million in selling, general and administrative expenses) related to the cost of servicing or replacing certain OptiPlex™ systems that include a vendor part that failed to perform to Dell's specifications, workforce realignment, product rationalizations, excess facilities, and a write-off of goodwill recognized in the third quarter. The related tax effects of these items was \$85 million. **Note that these expenses are not allocated to our regions for purposes of segment reporting and are therefore excluded from operating income by region.**

<sup>3</sup> Results for fiscal year ended February 2, 2007 (including the interim periods within that year) and the fiscal year 2008 quarters include stock-based compensation expense due to the implementation of Statement of Financial Accounting Standards No. 123 (revised 2004), Share-Based Payment, ("SFAS 123(R)"). Dell implemented SFAS 123(R) using the modified prospective method effective February 4, 2006.

<sup>4</sup> Operating income by region for fiscal year ended February 2, 2007 and the fiscal year 2008/2009 quarter(s) exclude stock-based compensation expense due to the implementation of SFAS 123® and excludes in process R&E purchased intangible assets. These expenses are not allocated to the regions for purposes of management or segment reporting.

<sup>5</sup> Dell restated its financial statements relating to fiscal 2003, 2004, 2005 and 2006 (including the interim periods within those years) and the first quarter of fiscal 2007. Dell's restated financial information is in its Annual Report on Form 10-K for the fiscal year ended February 2, 2007 available via the Internet at [www.sec.gov](http://www.sec.gov) or [www.dell.com/investor](http://www.dell.com/investor).

Note: Percentage growth rates and ratios are calculated based on underlying data in thousands.

## DELL INC.

Historical PC Share\*

IDC Worldwide Quarterly PC Tracker

	Current Rank	Current Year Dell Share				Annual Share								
		Q3 2008	Q4 2008	Q1 2009	Q2 2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
<b>WW Client PCs</b>	<b>2</b>	<b>15%</b>	<b>14%</b>	<b>14%</b>	<b>14%</b>	<b>15%</b>	<b>15%</b>	<b>17%</b>	<b>18%</b>	<b>18%</b>	<b>17%</b>	<b>15%</b>	<b>13%</b>	<b>11%</b>
USA	1	30%	27%	26%	26%	30%	29%	33%	36%	35%	32%	29%	24%	19%
EMEA	3	10%	10%	10%	11%	11%	12%	13%	13%	12%	11%	10%	10%	8%
Asia Pacific	3	9%	10%	8%	8%	9%	7%	7%	7%	6%	6%	5%	4%	3%
Japan	3	15%	16%	16%	17%	17%	17%	17%	15%	14%	12%	9%	7%	5%
Desktop PC	2	15%	15%	15%	15%	16%	15%	17%	18%	18%	17%	15%	13%	11%
Portable PC	3	14%	13%	13%	13%	15%	15%	18%	19%	18%	17%	16%	15%	12%
x86 Server	2	26%	27%	28%	30%	27%	26%	27%	27%	26%	24%	23%	20%	16%
<b>US Segments</b>	<b>1</b>	<b>30%</b>	<b>27%</b>	<b>26%</b>	<b>26%</b>	<b>19%</b>	<b>24%</b>	<b>29%</b>	<b>32%</b>	<b>35%</b>	<b>36%</b>	<b>33%</b>	<b>29%</b>	<b>30%</b>
Consumer	2	22%	19%	20%	20%	21%	19%	26%	30%	31%	27%	23%	14%	7%
Large Enterprise <sup>2</sup>	1	44%	44%	42%	40%	44%	45%	46%	46%	44%	42%	40%	36%	32%
Public	1	42%	38%	40%	38%	40%	40%	41%	43%	41%	38%	35%	31%	24%
SMB <sup>1</sup>	1	26%	27%	27%	23%	29%	29%	30%	33%	31%	27%	25%	22%	23%

\*PC's include Desktops and Notebooks, data as of August 2009

<sup>1</sup>SMB includes companies with less than 500 employees

<sup>2</sup>Large Enterprise includes companies more than 500 employees