

Reduce the cost and risks of data management with archiving.

IT Consulting Archiving Accelerator



Archiving does more than backup your data.

Managing the explosive growth of email, file and SharePoint data is challenging. Preventing data loss and safely increasing data accessibility is critical. Archiving can accomplish all of these goals and also help you comply with regulatory retention policies and ensure a cost-effective response to e-discovery requests from litigation and internal investigations.

By moving infrequently-accessed or lower-value data into a customized archiving solution, you can:

- Better meet business and regulatory data requirements
- Respond to discovery requests more rapidly and with less cost.
- Increase application performance
- Reduce backup windows
- Shrink storage footprint
- Drive energy savings
- Reduce costs throughout your entire infrastructure







Delete if appropriate or reduce & protect it Reduce CAPEX OPEX & risk Reduce the costs of storing infrequently accessed data with a custom-tailored archiving solution.

Archiving Accelerator benefits

The Archiving Accelerator from Dell can help you address your long-term data retention and compliance needs while decreasing storage costs. It can also help you:

- Make better strategic decisions from a position of knowledge
- Tackle archiving requirements to reduce pressure on budget and primary storage infrastructure
- Understand the business requirements and create a representative service catalog
- Create a design against the service catalog that's right for you

Archiving expertise to help you achieve your goals.

Dell Archiving Accelerator combines our deep expertise in helping customers properly retain and protect their information, with the most appropriate archiving solutions. As part of the engagement, our consultants will provide a solution that can:

- Achieve greater efficiencies while cutting cost. Moving infrequentlyaccessed or lower-valued data to more cost-effective platforms and defining the data life cycle by business need helps increase efficiency and lower costs.
- Better meet regulatory compliance. Mitigate risk by effectively managing data according to regulatory compliance characteristics like immutability, retention schedules and access policies.
- Increase employee productivity. Give employees ready access to relevant information from a self-managing, self-tuning and healing infrastructure platform.
- Lay the foundation for cloud-based initiatives. Increase the ability to incrementally scale storage at a relatively lower cost, while providing security, accessibility and reliability.

For more information about any of our service offerings, please contact your Dell representative or visit dell.com/services. Dell IT Consulting offers users a standard delivery for all of our data management services.



Offer	Description
Workshop Understand the potential	 During this half-day workshop, Dell consultants will meet with your team to: Identify current issues and concerns Explain the Dell point-of-view on archiving Discuss current and future events that may impact archiving requirements Define goals and initiatives Develop a roadmap
Accelerator Make informed decisions and lay the path for success	 The Accelerator combines the assessment and design phases to help you realize the benefits of a properly designed and optimized data archiving solution more quickly. During the discovery phase, we work with you to gather business, operational and technical requirements. Monitoring tools are deployed to collect data access times, duplicated data, configuration and performance data. Our consultant then analyzes the data to evaluate the effectiveness and efficiency of your existing solution. At the conclusion of the analysis, we provide a solution design document that includes: "As-Is" solution documentation Issues and observations discovered during the monitoring period Actionable short-term modifications to the existing environment to improve performance and efficiency List of additional hardware/software needed to meet a specific requirement or pain point "To-Be" solution design that addresses all defined requirements
Implementation Capture the value	Our consultants can work with you to efficiently deploy the design into production. Typical Implementation tasks may include: • Hardware/software installation • Software upgrades • Archive policy configuration • Replication implementation



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