Grow, optimize and transform your business

Do you need to update, modernize or transform your IT infrastructure? Do you need to integrate new technologies while keeping your staff on task and productive? Are you seeking improved efficiencies, accelerated workloads and a long-term plan that works for today with the flexibility to scale for the future?

Start with a Dell Consulting Workshop

Dell workshops help business leaders and IT teams gain insight and understanding on how to best integrate new technologies for maximum impact. These half-day workshops, also referred to as whiteboard sessions, explore existing challenges and constraints affecting your business and translate them into clear and specific action items.

Prepare for a fully immersive, interactive experience

Workshops are facilitated by Dell consultants who have extensive technical and industry experience. We use a highly collaborative process to identify needs, priorities and expectations, with the ultimate goal of helping you achieve targeted business outcomes.

Workshops help you:

- Pinpoint gaps or inefficiencies
- Map potential solutions
- Explore best practices and use cases
- Define a strategic vision and actionable next steps

Key benefits

- Gain knowledge from thousands of engagements across the globe
- Better understand what works in the real world
- Have confidence that your project will be done right the first time
- Ensure measurable savings in time and resources

Drive strategic business outcomes with technical guidance from Dell consultants.

Dell Consulting Workshops
Dell Workshops

**Building a future-ready enterprise**

Dell Consulting Workshops can be customized to include any of the topics below:

- Cloud & Virtualization
- Data Center Transformation
- Storage & Data Management
- Networking
- Server Migration
- Microsoft® Skype for Business
- Microsoft® Exchange™
- Microsoft® SharePoint®
- Microsoft® Office 365™
- Client Virtualization
- Mobility
- Application Management
- Software Asset Management
- Client Migrations & Deployment

Within these sessions, we can address technology integration needs, including converged infrastructure, software-defined solutions and disaster recovery plans.

**Why workshops?**

Driving IT growth and innovation for any organization requires a thorough assessment of current capabilities and a solid, comprehensive understanding of all business requirements and strategies. It’s a monumental task that comes with ongoing challenges and complexity, especially when introducing new technologies across the enterprise. That’s often when IT leaders turn to Dell for expert guidance and a clear path forward.

Workshops bring together your IT and business leaders with Dell’s senior-level technology experts to engage in a strategic, collaborative discussion.

**Powerful insights. Exploration. Discovery.**

**Workshop strategy**

Gain a 360-degree view as we define the journey from where you are to where you need to be, with attention to the financial and strategic impact of technology integration. We customize every workshop to meet your requirements and to validate an end result that’s timely and within reach.

Throughout the process, we’ll address a number of key questions:

- What is the targeted need or desired outcome?
- What are the potential cost savings or efficiency gains?
- Are there technologies or innovations that you haven’t considered?
- How can these technologies transform your IT infrastructure and perhaps your business?

The time dedicated to a Dell Consulting Workshop helps you make important decisions for long-term results and improved return on your IT investment. Following the workshop, you will receive a detailed, actionable plan designed to meet your unique goals, whether that’s migrating applications and data, creating a more mobile workplace, or initiating an end-to-end data center transformation.

The insights you receive are unbiased and objective based on the experience and best practices gained from thousands of similar scenarios. Whatever path you choose, our goal is to ensure a solution that is right for your business.

For more information on how to get started with a Dell Consulting Workshop, please contact your Dell representative or visit dell.com/ITConsulting

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