

Effectively manage IT acquisition and usage with flexible payment solutions from Dell Financial Services™.

Whether you're a rapidly-growing mid-market company with technology needs that outpace your current budget or a global entity seeking to establish a pay-per-use environment throughout your datacenter, our portfolio of OpenScale Payment Solutions** can help you meet business challenges head on. These options enable you to get the most from your technology and your budget when your business demands high agility and flexibility.



OpenScale Payment Solutions



PAY AS YOU GROW

Acquire all assets up front with payments that scale to match your forecasted business growth.



PROVISION AND PAY

Acquire technology over time with recurring plan, deploy, pay cycles.



READY CAPACITY

Acquire base and buffer capacity now while deferring buffer capacity payments until it is activated or nine months have elapsed.



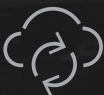
FLEX ON DEMAND

Acquire base and buffer capacity now. Make a set minimum payment for base capacity and pay for buffer as you use it.



DATACENTER UTILITY

Establish a pay-per-use environment across your entire IT infrastructure.



CLOUD FLEX

Evaluate the feasibility of an on-premises hybrid cloud product.

To determine which of these products is the right fit for your business, engage your Dell EMC or Dell Financial Services sales representative.

**Payment solutions provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") for qualified customers. Offers may not be available or may vary in certain countries. Where available, offers may be changed without notice and are subject to product availability, credit approval, execution of documentation provided by and acceptable to DFS, and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell EMC and the Dell EMC logo are trademarks of Dell, Inc.

GROWTH

VARIABLE

EVALUATION