Dell Public Sector Frameworks Directory

Summer 2013

Dell IT solutions for the public sector - proven quality, suitability and value for money.

Dell – delivering better value through Public Sector Frameworks

At Dell we are proud of the strong relationship that has been forged through years of close collaboration with customers in the UK Public Sector. Many of these customers buy our products and services through well established Public Sector Frameworks in the knowledge that these solutions will have been rigorously scrutinised for their quality, suitability and value for money.

Across many of these Frameworks our solutions are regularly ranked among the best, something that we attribute to our on-going commitment to producing standards-based, capable and affordable solutions that give our customers the power to do more.

This directory is intended as a quick reference guide to help you identify the Frameworks through which you can access Dell solutions. You will also find the contact details of my colleagues who are there to help you with any questions that you have regarding the Frameworks, our solutions or the process by which you can engage with Dell.

I hope you find the guide useful.

Kind regards,

Claire Vyvyan
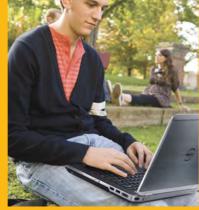Director and General Manager – Public Sector at Dell

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Sector	Framework	Framework Scope	More Info	Dell Contact
All Public Sector Bodies	Sprint ii	The Sprint ii framework agreement provides a convenient 'one-stop-shop' for a range of IT products and services. The framework is structured to provide IT products and services via an online catalogue. The products and services available fall in to four broad categories: Hardware, Software, Infrastructure (including Networks & Telecommunications) & IT Services.	View all Dell Public Sector	Government (Central & Local) 0844 444 6058
	CITHS	Supply of bespoke ICT Hardware and Software products and solutions.		
	ITHS	Supply of standardised configurations of ICT Hardware from Desktops, Notebooks, Tablets, Monitors, Servers, Storage, Networking and Printers along with bespoke desktop and infrastructure solutions through further competition.		Defence & Securities 01344 373829
	G-Cloud ii & G-Cloud iii	ITaaS, SaaS and Specialist Cloud-based services. Framework includes Dells V Cloud, Cloud integration solutions with Dell Boomi, Desktop Virtualisation as a service, Managed Security Solutions and Cloud consultancy services.		
	Digital Continuity	Storage and data management consulting services.		
Schools and Further Education	BECTA - now EFA ICT service framework	Technology and ICT solutions that support the development of Free Schools, Studio Schools, Academies and UCTs. Dell is present for both commodity and services lots and all types of ICT can be provided including client, servers, networking, display and assistive technologies. Services for development, training and deployment can also be purchased. An easy route of purchase for innovative education solutions for schools that wish to deliver ICT and enhance learning and achievement for their students.	View Dell School Solutions	Schools 01344 373 047
Further Education	Crescent Purchasing Consortium (CPC) Network Hardware & Services including Servers & Data Storage Framework Agreement	The Crescent Purchasing Consortium (CPC) Network Hardware & Services including Servers & Data Storage Framework Agreement is available Nationally to the Further Education (FE) Sector. The agreement covers a wide range of infrastructure solutions which include servers, storage, networking, security, consultancy services and online back-up. The most up to date Dell technologies are offered via the framework and specialists are available to support the members with their Education ICT infrastructure projects.	View Dell Higher Education Solutions	Education 01344 373 716
	Crescent Purchasing Consortium (CPC) Desktop Hardware & Peripherals Framework Agreement	The Crescent Purchasing Consortium (CPC) Desktop Hardware & Peripherals Framework Agreement is available Nationally to the Further Education (FE) Sector. The agreement covers a wide range of ICT Hardware, including Desktop Computers, thin client devices, notebooks, tablets, interactive whiteboards, Printers, monitors, accessories and deployment services.		
Higher Education	NSSA - National Server & Storage Agreement	The National Server and Storage Agreement (NSSA) is available to Higher and Further Education Institutions who are members of the six regional consortia (APUC, LUPC, SUPC, HEPCW, NEUPC and the NWUPC) in the UK and provides the ability to purchase IT infrastructure under a pre-tendered framework agreement. The NSSA is comprised of two lots, which are Lot 1 Servers and Lot 2 Storage. With access to the entire portfolio of Dell PowerEdge™ servers and Dell Compellent™, EqualLogic™ and PowerVault™ storage, universities and other affiliated members will benefit from competitive and consistent pricing, as well as the ability to purchase technology outside of a pre-tendered framework agreement from a single, trusted vendor.		
	NDNA - National Desktop & Notebook Agreement	The National Desktop and Notebook Agreement (NDNA) is available Nationally to all of the six (APUC, LUPC, SUPC, HEPCW, NEUPC and the NWUPC) Consortia-affiliated Universities and Colleges of Higher and Further Education (including staff and students), together with the Research Council. The scope of the agreement covers the supply and support of the full range of Dell's client devices. This includes desktops, All-In-Ones, Notebooks, Ultrabooks and Tablets. The NDNA agreement covers three lots, which are Lot 1 Desktops, Lot 2 Notebook & Lot 3 One Stop Shop (Desktops & Notebooks). The agreement offers the best value procurement route for desktops and notebooks for Higher and Further Education under pre agreed Terms & Conditions.		
	NEPA - National Education Printer Agreement	Available nationally to all of the six (APUC, LUPC, SUPC, HEPCW, NEUPC and the NWUPC) Consortia-affiliated Universities and Colleges of Higher and Further Education. The NEPA framework has been developed in order to instil confidence in the supply of printers and multifunctional printers including Managed Print Solutions within Higher and Further Education. The scope of the agreement covers the supply and support of the full range of Dell's imaging devices through our nominated partner – XMA.		
	Janet (UK) Framework Account - Networking & Routing Equipment	Networking equipment (Dell PowerConnect™, Force 10, Brocade and Juniper) along with associated Services can be purchased through the framework to complement the WAN services available from Janet. All Janet affiliates are able to utilise the framework to ensure that they can purchase core network products from Dell with direct support from the manufacturer.		
	Janet Data Centre & Cloud Services Framework	The range of Dell service offerings is extensive and supports compute, infrastructure, storage, data management and other applications in the cloud from Dell's extensive portfolio of products and services. This framework allows for extension of existing provision and transition to new facilities. Server and storage product can also be purchased through the framework. The Dell model supports the delivery of flexible "as a service" offerings for full outsource in addition to private, Hybrid and Cloud offerings. It is an integrated service that allows education organisations to develop their own infrastructures in support of their educational, research and business objectives.		
Research	UK Shared Business Services Ltd (UK SBS), formerly Research Councils UK Shared Services Centre.	Supply of enterprise and client infrastructure to support affiliated research bodies to purchase servers and client infrastructure. New technologies are available via the framework and specialists are available to support the technical developments. This framework allows scientists to push the boundaries for new discoveries using ICT and develop better life choices for UK citizens.		
	EMBL-EBI	High Performance Compute and networking solutions to support the research and development programs for DNA and Genome data for medical advancement. The framework allows EMBL users to focus upon the data and scientific outcomes.		
NHS	NHS Supply Chain - PACs & RIS	The NHS Supply Chain (NHS SC) framework provides NHS Trusts with the ability to purchase proven VNA technology and data migration solutions along with PACS workstations and Medical Displays. Dell is an approved supplier on the following lots; Lot 3 X-ray workstations including medical displays, Lot 4 Vendor Neutral Storage Solutions, Lot 5 Data Migration Solutions and Lot 6 Off-site storage hosting solutions. The agreement will accelerate adoption of VNA technology and digital migration of clinical content by NHS trusts through a simplified procurement process.	View Dell Healthcare Solutions	Healthcare 01344 373742
	File Server & Storage Agreement	The File Server and Storage Framework Agreement can be used to purchase a broad range of infrastructure solutions and services including; File servers, SAN, NAS & DAS storage devices, back-up solutions, external storage tape drives, licensing, installation and configuration services. The framework is open to the NHS and can be used to source your requirements via a streamlined and efficient procurement process without the need for a further full OJEU.		
	LINK-IT Client Devices and associated Products and Services	Open to all members of the NHS SBS & NOE CPC Procurement Hubs. Also available to a wide range of Public Sector bodies subject to the approval of NHS SBS and/or NOE CPC. The agreement covers a wide range of ICT Hardware, including Desktop Computers, thin client devices, notebooks, tablets, Specialist Healthcare IT Hardware, Medical Displays, Printers and deployment services.		
	Health Trust Europe - IT Hardware Framework Agreement	The IT Hardware Framework Agreement will offer choice to the NHS and is primarily available to the members of Health Trust Europe. The current scope of the Agreement covers desktops, laptops, monitors, associated services and peripherals. There are two Lots, which are Lot 1 Desktops and Lot 2 Laptops. Additional hardware Lots will be added over time.		
Regional	Value Wales	Dell client products and peripherals can be purchased via Dell Channel partners. This includes, desktop, notebook tablet and thin client systems. Eligible organisations include public sector organisations in Wales. The framework is established to provide an easy to use route for purchases with Dell supporting Channel partners to provide value to the end customer.	View Dell Local Government Solutions	Regional 0844 444 6058
	Scottish Procurement	Lot 2 – Managed Services under £1M per annum. Services including Desktop, Server & Helpdesk Support, Data Centre Services, Application Development, Hosting, DR and Consultancy.		
	Scottish Procurement Tablets Framework	Dell is the Windows 8 Tablet supplier for the Scottish Procurement Tablet Framework supplied through XMA. Lot 1: Available to Education users - Dell Latitude 10 Essential Tablet. Lot 2: Available to all users - Dell Latitude 10 ST2 Tablet	View Dell Latitude 10	XMA 0845 688 8775