



## EPA's SMM Electronics Challenge - Gold Reporting Template

PLEASE SUBMIT ALL NUMBERS IN METRIC TONS

Basic Information			Used Electronics Collection Data					Recycling Data		
Company Name	Reporting Timeframe	Baseline or Annual Data?	Businesses & Institutions <sup>1</sup>	Consumers <sup>2</sup>	Non-Voluntary Channels <sup>3</sup>	Voluntary Channels <sup>4</sup>	Total Collected for Reuse & Recycling from all Streams <sup>5</sup>		Total Sent to Third-party Certified Recyclers from all Streams <sup>9</sup>	Percentage Sent to Third-party Certified Recyclers
<i>Dell, Inc.</i>	<i>January 2013-December 2013</i>	<i>Annual</i>	<i>14,023</i>	<i>38,751</i>	<i>14,023</i>	<i>38,751</i>	Equipment <sup>6</sup>	<i>52,774</i>	<i>52,774</i>	<i>100.00%</i>
							Cell Phones and other Mobile Devices <sup>7</sup>			
							Accessories <sup>8</sup>			
							Total			


**Notes:**

- 1. Businesses & Institutions:** The amount of used electronics collected for recycling and/or reuse from businesses and institutions, or from the management of the IT equipment associated with the participant's own operations and off spec production waste.
  - 2. Consumers:** The amount of used electronics collected for recycling and/or reuse from consumers at collection sites, through episodic collection events, or through mail-back programs.
  - 3. Non-Voluntary Channels:** The amount of used electronics collected for recycling and reuse via contractual activities, such as leasing transactions, warranty returns, or from the management of the IT equipment associated with
  - 4. Voluntary Channels:** The amount of used electronics collected for recycling and reuse via non-contractual activities, such as consumer collection events or take-back programs. This could include both business and consumer
  - 5. Total Collected for Reuse and Recycling:** This is the total amount of used electronics collected for reuse and recycling, including the amount sent to certified and non-certified recyclers. It should equal the sum of the amount
  - 6. Equipment:** Defined as electronics equipment such as central processing units (CPUs), desktops, laptops, televisions, printers, monitors, copiers, fax machines, scanners, imaging equipment, radios, tablets, e-readers, slates,
  - 7. Cell Phones & Other Mobile Devices:** Defined as electronic equipment such as cell phones, personal digital assistants (PDAs), organizers, tablets, e-readers, slates, smart phones, compact disc players, gaming systems,
  - 8. Accessories:** Defined as headphones, speakers, CDs, printers, toner cartridges, USB sticks, keyboards, game system accessories, cables, chargers, and other small, miscellaneous items as defined by the Participant. It further
  - 9. Total Sent to Third-Party Certified Recyclers:** For the purposes of the SMM Electronics Challenge, the term "recycler" denotes refurbisher or recycler certified to a recognized third-party certified recycling program. Similarly,
- Reuse:** Denotes an electronics object, or component of an electronics object that is used again by a different owner either for its original purpose or for a similar purpose, without significantly altering the physical form of the object
- All Streams:** Denotes used electronics collected for recycling or reuse from the various return streams used by the participant including: consumer takeback programs; asset recovery programs; retired lease returns; collection
- Baselines:** Previous year's results become baseline for the following year.

<b>State by State Reporting</b>							
<i><b>Note:</b> States in <b>Red</b> indicate a state with an electronics take-back law.</i>	<i><b>Total Metric Tons Collected</b></i>		<i><b>Collection Sites &amp; Events Data</b></i>				<b>Description of Methodology for Estimating Data - if applicable (optional)</b>
	<b>Total Collected</b>	<b>% of Total that is Derived from an Estimate</b>	<b>Episodic</b>		<b>Permanent</b>		
			<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>	
Alabama	150			No	X		We were able to quantify the consumer return at 73%, and the remaining 27% of commercial volumes, we did not have the origin data, therefore we estimated it across the states.
Alaska	0.00			No	X		
Arizona	1297			No	X		
Arkansas	353			No	X		
California	1608			No	X		
Colorado	1362			No	X		
Connecticut	658			No	X		
Delaware	172			No	X		
Florida	2238			No	X		
Georgia	2191			No	X		
Hawaii	236			No	X		
Idaho	0			No	X		
Illinois	556			No	X		
Indiana	1800			No	X		
Iowa	973			No	X		
Kansas	555			No	X		
Kentucky	179			No	X		
Louisiana	158			No	X		
Maine	794			No	X		
Maryland	417			No	X		
Massachusetts	43			No	X		
Michigan	1981			No	X		
Minnesota	539			No	X		
Mississippi	6			No	X		
Missouri	548			No	X		
Montana	0			No	X		

EPA SMM Electronics Challenge 2013 Annual Data

<i>Note: States in <b>Red</b> indicate a state with an electronics take-back law.</i>	Total Metric Tons Collected		Collection Sites & Events Data				Description of Methodology for Estimating Data - if applicable (optional)
	Total Collected	% of Total that is Derived from an Estimate	Episodic		Permanent		
			Yes	No	Yes	No	
Nebraska	973			No	X		
Nevada	388			No	X		
New Hampshire	183			No	X		
<b>New Jersey</b>	<b>2632</b>			<b>No</b>	X		
New Mexico	466			No	X		
<b>New York</b>	<b>9470</b>			<b>No</b>	X		
<b>North Carolina</b>	<b>1512</b>			<b>No</b>	X		
North Dakota	0			No	X		
Ohio	2347			No	X		
<b>Oklahoma</b>	<b>453</b>			<b>No</b>	X		
<b>Oregon</b>	<b>1091</b>			<b>No</b>	X		
<b>Pennsylvania</b>	<b>1858</b>			<b>No</b>	X		
<b>Rhode Island</b>	<b>310</b>			<b>No</b>	X		
<b>South Carolina</b>	<b>791</b>			<b>No</b>	X		
South Dakota	134			No	X		
Tennessee	355			No	X		
<b>Texas</b>	<b>5231</b>			<b>No</b>	X		
<b>Utah</b>	<b>59</b>			<b>No</b>	X		
<b>Vermont</b>	<b>260</b>			<b>No</b>	X		
<b>Virginia</b>	<b>1970</b>			<b>No</b>	X		
<b>Washington</b>	<b>2828</b>			<b>No</b>	X		
<b>West Virginia</b>	<b>269</b>			<b>No</b>	X		
<b>Wisconsin</b>	<b>374</b>			<b>No</b>	X		
Wyoming	0			No	X		
	<b>52,774</b>						

Other Reporting Requirements	
<p><b>Mass Balance/Tracking Throughput</b></p> <p>Have you verified that all recycling vendors used by your company are required to fully account for <u>your organization's</u> used electronics as they enter and leave each facility used? Provide the methodology used for verification.</p>	<p>Yes. Per Dell's Environmental Partner Performance Standard, electronic waste processed by Dell's disposition chain is tracked and documented throughout the entire chain of custody until final disposition.</p>
<p><b>Beyond 3rd Party Certification Standards</b></p> <p>List company policies or programs for vendors that go beyond third-party certification standards, and verify that the policies are followed by each recycler used.</p>	<p>See also Dell's Electronics Disposition Policy: <a href="http://www.dell.com/learn/us/en/uscorp1/corp-comm/globalrecycling?c=us&amp;l=en&amp;s=corp">http://www.dell.com/learn/us/en/uscorp1/corp-comm/globalrecycling?c=us&amp;l=en&amp;s=corp</a></p> <p>Our company has verified that all of these policies and / or programs are being followed by each recycler used. (Check if verified)</p> <p style="text-align: center;"></p>
<p><b>Due Diligence</b></p> <p>Have you verified that your company conducts due diligence to ensure that the certified recycler of first entry into the system as well as vendors receiving materials after the initial certified recycler (i.e., downstream vendors) are also certified to an established third-party certification standard or are examined by the company's auditors at least semi-annually to ensure safe management practices? Provide the methodology used for verification.</p>	<p>Yes. All recycling, refurbishment and processing vendors are 3rd party certified with R2 or E-Stewards certification. All recycling, refurbishment and processing vendors are audited at least annually to ensure conformity with Dell's Electronics Disposition Policy and Environmental Partner Performance Standards. Section 4.3 of the Electronics Disposition Policy describes our audit protocol. 4.2.8 also covers our EP's subcontractor obligations. Today we audit a minimum of once annually from a downstream perspective, but we also audit monthly from an overall site and security perspective. These audits are performed by 2 different 3rd party organizations in order to provide a second set of eyes on processes.</p> <p><a href="http://i.dell.com/sites/content/corporate/environment/en/Documents/Environmental%20Partner%20Performance%20Standard%20May%202009.pdf">http://i.dell.com/sites/content/corporate/environment/en/Documents/Environmental%20Partner%20Performance%20Standard%20May%202009.pdf</a></p>

Other Reporting Requirements	
<b>Certified Recyclers and Programs</b>	<b>CONFIDENTIAL</b> - Recyclers meet Dell's EP standard and also maintain at least one industry certification.
List names of certified recycler(s) used and certification programs.	
<b>Education &amp; Outreach</b>	Ongoing update of locations and actionable customer behavior at: <a href="http://www.dell.com/recycling">www.dell.com/recycling</a>
List and describe public education and outreach activities on safe management of used electronics and available collection opportunities.	
<b>Company Policies Favoring Recycling and Reuse</b>	See Dell's Electronics Disposition Policy: <a href="http://www.dell.com/learn/us/en/uscorp1/corp-comm/globalrecycling?c=us&amp;l=en&amp;s=corp">http://www.dell.com/learn/us/en/uscorp1/corp-comm/globalrecycling?c=us&amp;l=en&amp;s=corp</a>
List and describe company policies that favor recycling and reuse of electronics equipment and/or components, over energy recovery, incineration, or land disposal.	
<b>Website</b>	<a href="http://www.dell.com/learn/us/en/uscorp1/corp-comm/corp-responsibility-archive">http://www.dell.com/learn/us/en/uscorp1/corp-comm/corp-responsibility-archive</a>
Provide website where data and commitments are posted	