

Keep your technology on pace with your growth.



With Provision and Pay from Dell Financial Services you can plan now, deploy when you're ready and pay later.**

Your business is growing, and you need to keep pace with technology. We can help you make lengthy procurement cycles a thing of the past. With Provision and Pay, you can plan ahead and deploy technology without the requirement for upfront capital outlays.

Plan & order

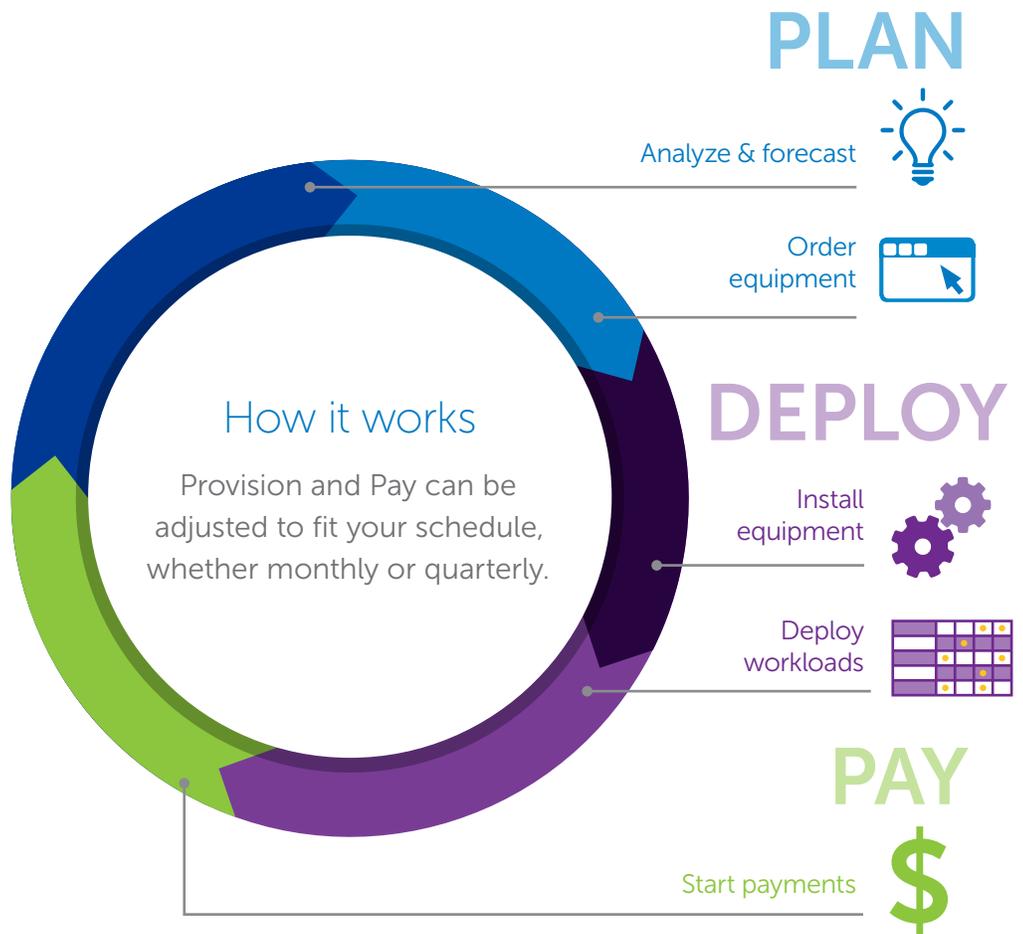
DFS works with you to forecast equipment needs, and you order based on your projections.

Deploy

Equipment is delivered. You can now install the equipment and deploy workloads as required.

Begin payments

Billing for this equipment begins after deployment.



Benefits of Provision and Pay

- Deploy equipment on your schedule
- Defer technology payments until after the solution is deployed
- Align payments with chargebacks
- Eliminate project delays resulting from extended lead-time
- Proactively accommodate emergency requests for equipment

Example: Syncing technology payments with quarterly growth

To accommodate rapid growth, a cloud hosting provider needed to add five new servers each quarter for the next three quarters. They did not want to pay up front but did not want to deal with long lead times either. Dell's Provision and Pay allowed them to plan ahead, receive equipment and deploy their new servers before payments were due.

The chart below illustrates the deployment, billing and refresh lifecycle for the fifteen servers added.



About Dell Financial Services

Founded in 1997, Dell Financial Services is a technology financing company, providing full-service solutions to channel partners and end-users throughout North America and Europe. DFS has been the lender of choice for 15M customers and channel partners globally, financing four billion dollars annually.**

Learn More >

Contact your Dell or DFS account manager to take advantage of this solution.



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