Dell OEM Solutions
The evolution of industrial automation
Making industrial automation more powerful

Industrial automation is all about working faster, smarter and more efficiently. That’s why, from the assembly line to the factory floor and beyond, your industrial automation customers require innovative, end-to-end technologies with open, modern architecture and new data from new connections.

Your solutions? They must have a long life, be ultra-reliable, standards-based, customizable and able to perform in extreme environments. As the industrial automation industry realizes the benefits of the Internet of Things (IoT), it is becoming imperative that organizations adopt these technologies. To do so, you need a partner who not only sees the future of industrial automation but can help you be a part of it. A partner like Dell OEM Solutions.

Offering one of the most complete technology portfolios around, Dell OEM powers industrial automation solutions for oil and gas, life sciences, manufacturing and many other markets. We have an extensive suite of customizable hardware ideally suited for automated control systems, test and measurement applications, and heavy machinery instrumentation. In fact, we’ve been working with industrial automation customers on their IoT projects before the term was even coined — and we can help design and develop solutions that meet your goals.
Experience and expertise you can rely on

With Dell OEM Solutions, you get a dedicated organization that is focused on your specific needs. Our established legacy serving OEMs is grounded in engineering expertise that can help you integrate new technologies into your solutions — and into the IoT.

With deep product development knowledge, our vast portfolio and end-to-end solutions include the most relevant current technologies. We offer a full technology portfolio of industrial-grade technology capabilities, including servers and storage, thin clients and ruggedized industrial PCs. All are standards-based, customizable and ready to work in extreme environments.

Our legacy as a global enterprise product manufacturer is deeply rooted in both our powerful supply chain and our service capabilities. To help you reduce complexity and lower your costs, we have more than 150 dedicated engineers and program managers worldwide, and more than 15,000 certified field technicians spread across 60 expert technical support centers and 180 countries.
Building the future with our IoT partners

As a member of the Industrial Internet Consortium, founding member of the Open Interconnect Consortium, and premier member of the Intel® Internet of Things Solutions Alliance, Dell OEM Solutions works closely with Intel to develop next-generation products that ensure your needs are met with regard to performance, sustainability, power consumption and scalability. Having early access to Intel roadmaps and test platforms as well as the ability to collaborate on product design means we can optimize the entire development lifecycle of our Intel processor-based products.

It’s a powerful benefit that enables us to:

- Provide the hardware, software, firmware, tools and systems integration that you need to improve quality, performance and productivity — allowing you to take a leading role in the rise of the IoT

- Make your embedded industrial automation solutions smarter and better connected through scalable solutions designed to accelerate the deployment of intelligent devices, systems of systems and end-to-end analytics

- Help you consistently deliver cutting-edge IoT solutions based on the latest Intel platforms

At Dell OEM Solutions, we’ve partnered with the best, most trusted names in technology to help you create first-in-market industrial automation solutions you can use to stay ahead of your competition.

Contact Dell OEM Solutions to learn more: Dell.com/OEM