

IT Consulting Storage Simplification Workshop

Take control your growing data capacity, provisioning, management and protection challenges

The Next Step for the Efficient Enterprise

Organizations are experiencing rapid growth of unstructured and structured data (including rich media, social media, transactional records and email/messages archived for legal requirements).

This growth of data is challenging current capacity, provisioning, management, and protection within many of today's data centers.

Organizations are also dealing with the inability to scale legacy storage platforms and Data Centers are reaching the limits of space, power and cooling capacity.

The goal for most organizations is to provide the right level of availability, retention, and recovery while containing costs and optimizing the current storage infrastructure.

Take the Next Step with Dell

The Dell IT Consulting Storage Simplification Workshop helps you take the first step in achieving an optimized and agile infrastructure that will increase enterprise efficiency. This half-day Dell facilitated engagement identifies your AS-IS issues and constraints and maps these to a potential TO-BE architecture while explaining the potential benefits and DELL best practice Point of View.

Dell consultants will work with you to determine the most appropriate next step on your journey to an optimized and efficient storage infrastructure. This will allow you to make a more informed and confident decisions on where to focus your IT resources. This workshop enables you to:

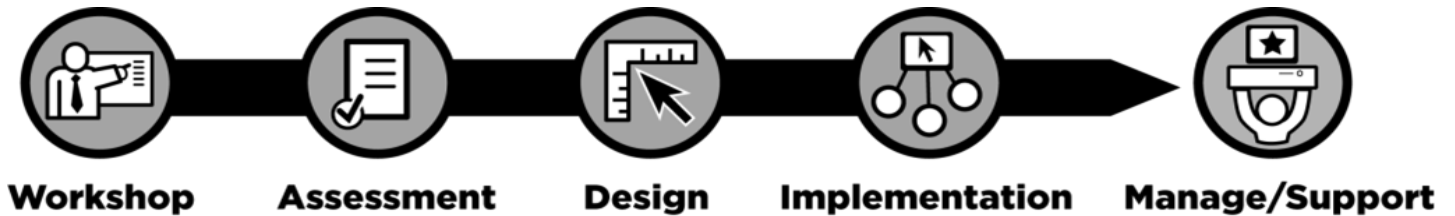
- Identify current constraints and issues that exist within your existing storage infrastructure.
- Understand the DELL Intelligent Data Management Point of View and how it can help address your current issues and meet your strategic goals.
- Understand the benefits of technologies such as deduplication, data tiering and archive and how they can help meet current and future storage demands.
- Establish next steps.

Realize the Benefits

- **Accelerate Time to Value.** This half-day collaborative white boarding session is the first step in accelerating you towards a simplified storage infrastructure. This engagement was designed to quickly identify your business requirements, and understand how new and existing technologies can help your organization meet these needs.
- **Pinpoint Potential Time and Cost Savings.** Areas for improved efficiency are identified and recommendations are made to help you save time and money.
- **Identify Next Steps.** Dell will help you identify your AS-IS status and the next steps required to reach an efficient and simplified TO-BE storage infrastructure.

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This workshop is one of a variety of Dell Services.



Pre Workshop		<ul style="list-style-type: none"> • Completion of a pre-workshop questionnaire. • Identification of 1st level Technical & IT Management as well as business stakeholders who will attend the workshop.
Workshop	Storage Simplification Workshop <i>Understand the potential</i>	<ul style="list-style-type: none"> • 1/2 day free consultative white boarding session delivered by expert storage consultant • Review Best Practice technologies and business benefits <ul style="list-style-type: none"> • Identify current constraints and issues that exist within your existing storage infrastructure • Understand the DELL Intelligent Data Management Point of View and how it can help address your current issues and meet your strategic goals • Understand the benefits of technologies such as deduplication, data tiering and archive and how they can help meet current and future storage demands. • Establish next steps.
Deliverables		<ul style="list-style-type: none"> • Dell Storage consultants provide an Executive Summary Proposal of the next steps required to realize the benefits of a Simplified Storage Infrastructure.

For more information about any of our service offerings, please contact your Dell representative or visit dell.com/services.

