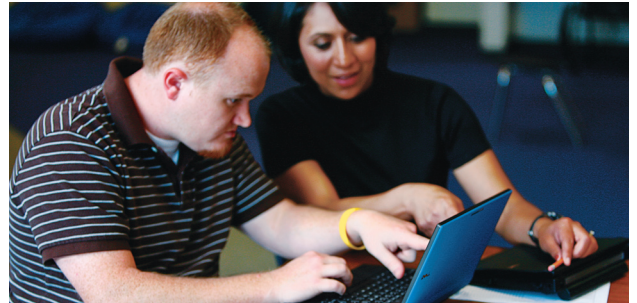




# MAXIMIZE CLASSROOM FUNCTIONALITY WITH SERVICES TAILORED TO YOUR SCHOOL

## A NEW LEVEL OF SERVICE FOR NEXT-GENERATION CLASSROOMS

As an education technologist, you must balance the needs of students, teachers, administrators, and parents within real-world budgetary constraints. Dell can help address these challenges and help your school reduce the complexity of infrastructure management and maximize your IT spend efficiency. Together we can implement technologies with ongoing support that can help enhance the performance and scalability of your IT infrastructure.



## EXPECT MORE OUT OF YOUR SOLUTION

Dell's end-to-end solutions help to ensure success with:

- **Expertise:** From the classroom to the data center, Dell's seasoned experience helps simplify operations and maximize your technology investment
- **Peace of Mind:** Dell's solutions are tested and validated to help ensure the solution works as planned
- **Flexibility:** Access to a team of specialists for assistance when you need it
- **Value:** High-impact programs can help optimize your IT infrastructure and help reduce TCO

## A UNIQUE DESIGN FOR EVERY SCHOOL

The experience of Dell's Infrastructure Consulting Services team allows them to develop the right architecture and implementation time line that helps align technology with your school's strategy and goals. This starts with Classroom Solution Consulting, which provides your school with:

- **Educational technology consulting:** A custom infrastructure strategy to help you achieve your educational goals
- **Simplification consulting:** End-to-end assessment addresses the current state of IT systems and processes and make recommendations to drive out inefficiencies
- **Wireless and network consulting:** A plan to help launch the proper wireless and network infrastructure for your education strategy
- **Professional learning consulting:** Solutions to train teachers in the use and the integration of technology in the classroom



LEARN MORE ABOUT HOW DELL CAN HELP CREATE  
YOUR CONNECTED CLASSROOM BY CALLING **1-800-283-6633**  
OR LEARN MORE BY VISITING **DELL.COM/K12**

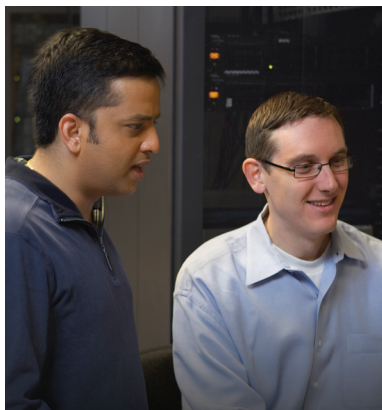


## CREATING YOUR PATH TO IMPLEMENTATION

Dell™ Project and Program Management is designed to complement and integrate with your school's existing and future processes. Dell works collaboratively with your school to efficiently implement proven methodologies that are coupled with the latest innovative Dell tools and automated analysis. Through tailored implementation, your school can benefit from predictable outcomes, pricing, and timelines.

### KEY DEPLOYMENT OPTIONS INCLUDE:

- Trained program manager
- Custom image management
- Site acceptance ensuring each classroom is operational
- Transition to Dell support team



## SUPPORT FOR THE FUTURE

In the 21st-Century classroom, desktops, notebooks, workstations, and peripheral items are becoming key components for student achievement. To help ensure that your classroom infrastructure is operating at peak levels, Dell offers a suite of support services that provides the rapid problem resolution, IT expertise, and continuous availability you've come to expect from Dell.

### KEY SUPPORT OPTIONS INCLUDE:

- Field services
- Return-to-vendor parts management
- On-site and Web-based equipment familiarization training
- Accidental damage protection
- Defined set of supported third-party products

“ Dell's service was the key for us to be able to cover 375 classrooms in less than 30 days and have everything ready when the teachers came back. We estimate the Dell team completed the project approximately 90 percent faster than we would have been able to complete it ourselves.”

—**KEITH PRICE**, Technology Director, Hoover City Schools (April 2009, USA) Approval # 10007416

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MORE BY VISITING **DELL.COM/K12**