



Health Information Management solutions - from start to finish

Improve clinical and administrative operations and successfully manage complex patient health information.

The accuracy and timely management of medical records directly impacts the revenue cycle, quality patient care, compliance, ability to track health patterns, clinical trials, medical education, and patient safety and satisfaction. Health Information Management (HIM) departments must be able to provide timely and accurate clinical information, analyze and abstract data, and retrieve and retain clinical data, while protecting the confidentiality of both paper and electronic medical records.

Dell Services can help transform your HIM department into a strategic, well-organized source of health information. We offer years of experience in implementing technology solutions for the healthcare industry, along with the expertise of a talented, award-winning staff of former clinicians, hospital administrators, and HIM professionals. Our comprehensive services can help hospitals and HIM departments improve the performance and accuracy of HIM workflow processes and clinical data management.

By joining forces with Dell Services, you can harness the power of years of collective experience in healthcare. Our HIM practice professionals provide consulting solutions that address every aspect of operations and planning that impact the quality of your medical records, including:

- HIM Outsourcing (Full or Partial)
- Interim Management
- Operational Assessment and Process Improvement
- DNFB Reduction Solutions
- The Joint Commission Survey Preparation
- Optical Imaging Evaluation/Implementation

- Strategic Planning for the EHR
- Systems Evaluation, Installation and Interfaces
- Transcription Assessment and Management
- MPI Integrity and Risk Assessment
- MPI Remediation and Cleanup

Dell Services also has a talented team of certified and/or credentialed professionals that can provide the vital coding and coding consulting services your hospital needs to enhance revenue cycle management. Our coding expertise and consulting services include:

- DNFB Reduction
- Charge Description Master (CDM) Review and Revision
- Onsite and/or Remote Coding
 - › Inpatient
 - › Outpatient
 - › Emergency Department
- APC Impact Analysis
- Case Mix Analysis
- Claims Denial Review
- Coding Reviews for Compliance and/or Accuracy
- DRG Pairs/QIO Focus Reviews
- DRG Validation
- E&M Appropriateness
- Superbill Reviews

Results that speak for themselves

Dell Services has the people, processes, and technology solutions that can help transform your HIM department into a strategic source of well-organized, accurate data. Our HIM solutions, not only drive improvements to your health records, but can result in improvements to your operations, planning, and revenue cycle, including:

- Lower DNFB and "Bill Hold for Coding"
- Enhanced HIM operational performance by as much as 50%
- Reduced coding backlog
- Improved data quality
- Higher patient satisfaction
- Enhanced billing accuracy
- Fewer claims denials
- Lower technology costs

For more information about any of our service offerings, please contact your Dell representative or visit dell.com/services.

By enabling Dell Services to operate your HIM department, your hospital can:

- Provide better access to information for authorized users
- Improve response time for information requests
- Track the location and use of information
- Improve patient safety, care, and service satisfaction
- Lower HIM costs

