

DELL INC.

Condensed Consolidated Statement of Financial Position

(in millions)

(unaudited)

Assets:

Cash & cash equivalents	\$ 12,889	\$ 13,913	\$ 14,061	\$ 14,623	\$ 13,293
Short-term investments	492	452	418	509	545
Accounts receivable, net	6,407	6,493	6,196	6,752	6,690
Financing receivables, net	3,588	3,643	3,205	3,385	3,326
Inventories, net	1,294	1,301	1,276	1,346	1,397
Other	3,118	3,219	3,217	3,043	3,005
Total current assets	27,788	29,021	28,373	29,658	28,256
PP&E, net	1,948	1,953	1,987	2,064	2,123
Investments	662	704	762	1,048	2,183
Long-term financing receivable, net	709	799	1,123	1,252	1,279
Other non-current assets	6,047	6,122	7,543	7,582	8,202
Total assets:	37,154	38,599	39,788	41,604	42,043

Liabilities & Stockholders Equity:

Short-term borrowings	826	851	816	1,316	1,831
Accounts payable	11,278	11,293	10,442	11,628	11,107
Accrued and other	3,898	4,181	3,590	3,823	3,816
Short-term deferred services revenue	3,093	3,158	3,282	3,427	3,465
Total current liabilities	19,095	19,483	18,130	20,194	20,219
Long-term debt	5,168	5,146	6,794	6,424	6,430
Long-term deferred services revenue	3,447	3,518	3,608	3,723	3,744
Other non-current liabilities	2,631	2,686	2,886	2,927	2,987
Total liabilities:	30,341	30,833	31,418	33,268	33,380
Redeemable common stock and capital in excess of par	-	-	-	-	-
Stockholder's equity:	6,813	7,766	8,370	8,336	8,663
Total liabilities & equity:	37,154	38,599	39,788	41,604	42,043

Prior Annual Results

	FY09	FY10	FY11
\$	8,352	\$ 10,635	\$ 13,913
	740	373	452
	4,731	5,837	6,493
	1,712	2,706	3,643
	867	1,051	1,301
	3,749	3,643	3,219
	20,151	24,245	29,021
	2,277	2,181	1,953
	454	781	704
	500	332	799
	3,118	6,113	6,122
	26,500	33,652	38,599
	113	663	851
	8,309	11,373	11,293
	3,736	3,884	4,181
	2,701	3,040	3,158
	14,859	18,960	19,483
	1,898	3,417	5,146
	3,000	3,029	3,518
	2,472	2,605	2,686
	22,229	28,011	30,833
	-	-	-
	4,271	5,641	7,766
	26,500	33,652	38,599