

## Darren Thomas

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### Vice President & General Manager – Enterprise Storage Business

Darren Thomas is Vice President and General Manager of Dell's multi-billion dollar enterprise storage and networking businesses. He is responsible for all aspects of Dell's storage and networking businesses, including product development, marketing and strategic partnerships. Under Mr. Thomas' leadership, Dell's storage business has significantly expanded its product line and has become the leader in ISCSI SAN storage worldwide, number four in overall Storage, and the fastest growing storage business amongst all tier one storage companies.

Mr. Thomas spent 15 years with Compaq Computer Corporation building their Enterprise Storage business. Prior to coming to Dell, he was also President and CEO of Zambeel, an emerging Enterprise start-up located in Silicon Valley. As Dell's Enterprise Storage leader, Mr. Thomas leads the industry's most successful partnership, the Dell|EMC relationship. Additionally, he is responsible for Dell's market leading EqualLogic acquisition and the Powervault solutions.

A strong supporter of industry standards, Mr. Thomas was instrumental in founding the Storage Networking Industry Association (SNIA). He holds a bachelor's degree in engineering from Memphis University in Memphis, Tennessee, and is a former officer and pilot in the U.S. Air Force.