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# US Electronics Stewardship

October 2012



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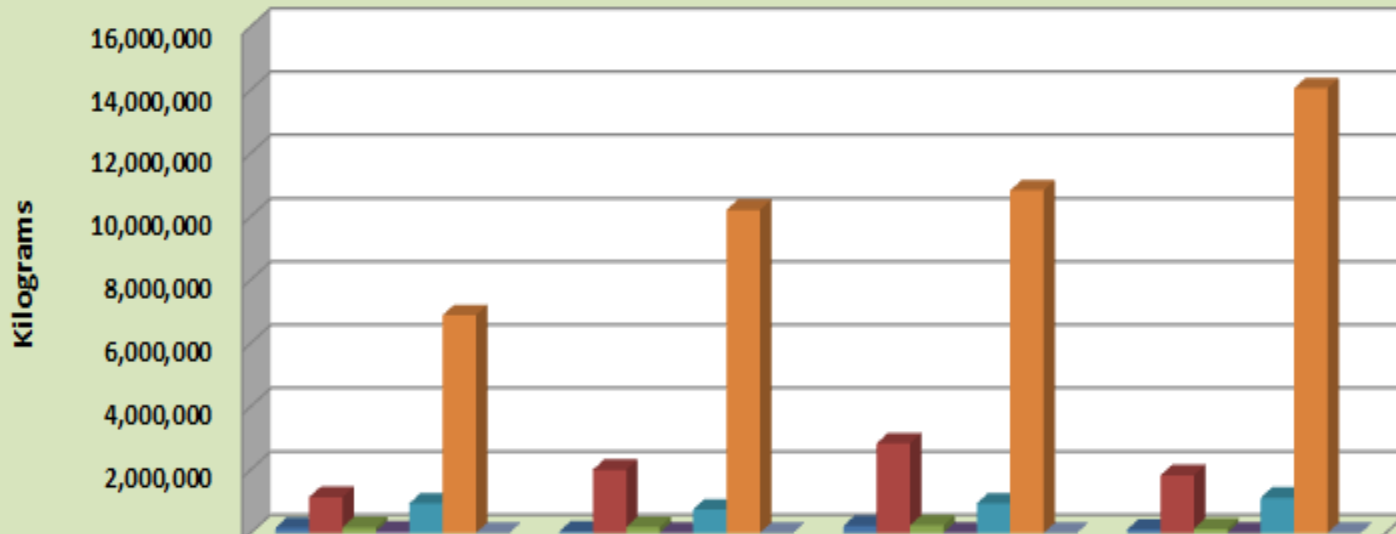
Date Range: 01/29/2011 - 02/03/2012			
FY12 State by State Producer Responsibility Collections			
State	Total Collection in Lbs	State	Total Collection in Lbs
AL	3,535	MT	7,064
AK	899	NC	4,806,996
AR	404,715	ND	1,719
AZ	2,862,886	NE	1,593,236
CA	3,030,003	NH	384,993
CO	2,852,086	NJ	2,807,682
CT	270,740	NM	838,936
DC	101,047	NV	726,953
DE	402,595	NY	1,360,582
FL	201,103	OH	3,527,051
GA	3,499,134	OK	1,159,268
HI	2,995	OR	4,702,813
ID	1,473	PA	2,847,593
IL	3,777,436	RI	65,111
IA	2,536,294	SC	2,009,928
IN	4,227,471	SD	242,449
KS	605,593	TN	844,524
KY	175,244	TX	13,695,740
LA	463,020	UT	2,929
MA	101,051	VT	166,802
MD	1,271,003	VA	3,625,921
ME	1,383,611	WA	11,481
MI	5,425,628	WI	3,112,030
MN	45,606	WV	1,300,666
MO	993,166	WY	2,021
MS	8,763	<b>Total Weight:</b>	<b>84,491,585</b>

\* Dell Volumes represent all collections for all Dell US programs in these states.  
This may represent more volume than what was reported under any specific state mandated program.



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Americas Recovery By Channel  
01/29/2011 - 02/03/2012



	2012Q1	2012Q2	2012Q3	2012Q4
■ ARB	170,544	54,180	224,237	105,347
■ ARS	1,132,981	1,995,254	2,830,044	1,821,089
■ ASL	175,965	187,103	238,252	133,578
■ DAO	49,273	6,522	7,365	3,430
■ DFS	931,096	741,655	937,570	1,114,430
■ DHS	6,883,260	10,208,218	10,824,971	14,052,426
■ Grant/Tour/Event	-	-	-	-

## Business Channel

ARB = Asset Recovery Business

ARS = Asset Resale Services

ASL = Americas Service Logistics

DAO = Dell Americas Operations

## Consumer Channel

DHS = Dell Homes Sales

Grant/Tour/Event = Events

## Leasing Channel

DFS = Dell Federal Systems

