Dell™ Services

IT Consulting for the
Efficient Architecture Workshop

Guidance on Adopting Next Generation Enterprise Architectures

The Next Step for the Efficient Enterprise

There is an evolutionary change taking place for both infrastructure and operational architectures being driven by the large scale adoption of virtualization. As your organization continues on the journey to the efficient enterprise, there may be the need to accelerate virtualization and to consider the next generation of enterprise architectures that drive rapid provisioning, automatic high availability, and cloud ready infrastructures.

Take the Next Step with Dell

The Dell IT Consulting Efficient Architecture Workshop helps you take the next steps in achieving a dynamic infrastructure, running the data center more simply and efficiently. This ½ day Dell facilitated engagement addresses your key technology and related business challenges.

Dell consultants work collaboratively with you to determine potential solution or technology areas where change can yield measureable results toward enterprise efficiency. We can help you make more informed and confident decisions on where to focus your IT resources with projects that yield predictable outcomes, pricing and timelines. This workshop is indicated if you would like a collaborative engagement to discuss topics such as:

• Self-service provisioning.
• Automation of operational tasks.
• Better alignment of IT spend to business priorities.
• Simplified configuration and monitoring processes.
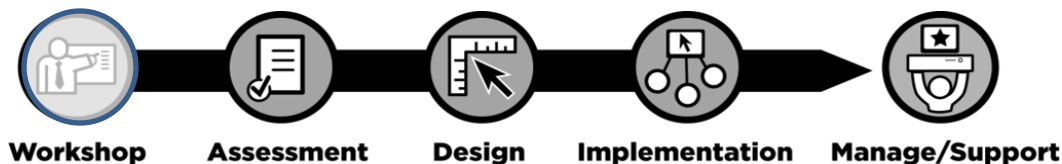• Next steps on the journey to cloud.

Realize the Benefits

• **Accelerate Time to Value.** This ½ day white boarding session is the first step in accelerating your next project. Led by a Dell consultant, this engagement was designed to quickly pinpoint your business requirements, and understand how new and existing technologies can help your organization meet these needs.

• **Pinpoint Potential Time and Cost Savings.** Areas for improved efficiency are identifies and recommendations made to help you save time and money.

• **Identify Next Steps.** Dell works with you to identify where you are in the process and where we can assist, providing the level of service you require. We meet you where you are and collaboratively work with you to get you where you want to be.

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IT Consulting - Efficient Architecture Workshop
This workshop is one of a variety of Dell Services.

Workshop → **Assessment** → **Design** → **Implementation** → **Manage/Support**

PHASE	DESCRIPTION
Pre Workshop	• Customer completes a pre-workshop questionnaire.

Workshop *Understand the Potential*	• Up to ½ day consultative white boarding session either at Dell or onsite at your location.
	
	• Review emerging technologies and business benefits.
	
	    o Map your IT business requirements, discuss potential key initiatives and priorities to help you reduce costs and increase efficiencies.
	
	    o Introduce the latest technology solutions appropriate to your environment.
	
	    o Overview of Dell's capabilities, best practices and point-of-view on current and upcoming technologies.
	
	    o Discuss next steps and timelines

Deliverables	• Discussion Summary.

For more information about any of our service offerings, please contact your Dell representative or visit dell.com/services.

DELL Services

Applications Business Process Consulting Infrastructure Support