

# Dell Software Solutions



Dell is a full solution provider and software is at the heart of every solution. We offer a wide range of software solutions to deliver business value — from enterprise solutions to software services and licensing.

Impact to your business ↑	<b>Enterprise Solutions</b>	<b>High Impact Enterprise Wide Solutions</b> Strategic solutions that are open, capable and affordable.
	<b>Software Services</b>	<b>Services to Drive Business Value</b> 41,000 Dell Services Professionals Worldwide
	<b>Software Licensing</b>	<b>Software Licensing Services</b> Expert advice and highest level publisher partnerships

Enterprise Solutions

Dell combines leading technology products, software and services — our own and those created by and with partners — to deliver best-in-class, next generation enterprise solutions that solve customer issues.

- Virtualization**
- Mobility**
- Cloud computing**
- Heightened data storage requirements**
- Ubiquitous data access**
- Ever-present security concerns**

<b>Solution</b> Open, capable, affordable	<b>Hardware</b> Innovation based on industry standards	<b>Software</b> Select, deploy & manage the best software for your needs	<b>Services</b> Get the most value from your technology investment
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Dell provides a single point of contact and expertise in software, hardware, and services

Software Services

Dell has the people and expertise to help you with all aspects of software — from architecture and deployment to training and support.

- Application management and modernization** to implement, integrate, upgrade, and migrate applications.
- Flexible distribution options** to configure & deploy software easily.
- Software asset management tools** to ensure compliance.
- 24/7 support services** to troubleshoot software for end users & IT.
- Services** to train end users, virtualize from your desktop to your datacenter, and provide seamless design, installation, and integration for applications.
- Desktop virtualization** to enable end-user flexibility to work from anywhere and on any device.

Virtualization
Consulting
Support

Software Services

Application Management
Distribution
Asset Management

Software Licensing

Dell software licensing provides expert advice and the highest level publisher partnerships to help you select, deploy, and manage the best software for your needs under the most favorable licensing.

- Extensive publisher selection & licensing expertise** to select the best software under the most favorable licensing program
- Online procurement and on-demand reports** to support ongoing license management
- Global capabilities** to simplify software licensing virtually anywhere you do business

Define requirements	Recommend the right product and best licensing program	Develop a software acquisition, support and compliance plan	Conduct quarterly business reviews
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We use our product and licensing expertise to recommend a software acquisition strategy driven by your needs.

Contact your Dell account executive or visit [Dell.com/licensing](http://Dell.com/licensing) to learn more.

# Here are some of the software publishers Dell offers:

- 1E
- Absolute Software Corp.
- Access Data
- Acronis Inc.
- Adobe Systems Inc.
- AppSense
- Autodesk Inc.
- Avepoint Inc.
- Blue Coat Systems
- BMC Software Inc.
- BridgeHead Software
- CA Technologies
- Certeon Inc.
- Check Point Software
- Citrix Systems, Inc.
- CommVault
- Corel Corp.
- Credant
- CrossTec Corp.
- Dorado Software Inc.
- Double-Take Software Inc.
- DyKnow
- eInstruction Corp.
- Good Technology Inc.
- Guidance Software Inc.
- Imprivata
- Intuit Inc.
- Kaspersky Lab
- LanSchool
- Liquidware Labs
- McAfee Inc.
- Microsoft Corp.
- Netop
- NetSupport
- Novell Inc./NetIQ/Attachmate
- NTP Software
- Nuance Communications Inc.
- Open Text Corp.\*
- Oracle
- Quest Software Inc.
- Red Hat Inc.
- Research in Motion
- SAP Business Objects
- SAS Institute Inc.
- Salesforce.com
- SolarWinds
- Sophos\*\*
- StackIQ
- Stoneware Inc.
- Stratus Technologies
- Symantec Corp.
- Syntellect
- Tableau Software
- TeraMedica Inc.
- Trend Micro Inc.
- Unidesk
- Veeam Software
- VMware Inc.
- Wave Systems
- Websense Inc.

...And more!

Learn more about  
Dell's volume  
software licensing  
capabilities at  
[dell.com/licensing](http://dell.com/licensing)

## Looking for a specific software product?

If your organizational standards list includes a software publisher not listed here, please contact your Dell account team to see if we can source it for you.



\*Limited product line.

\*\* Available for government customers only.