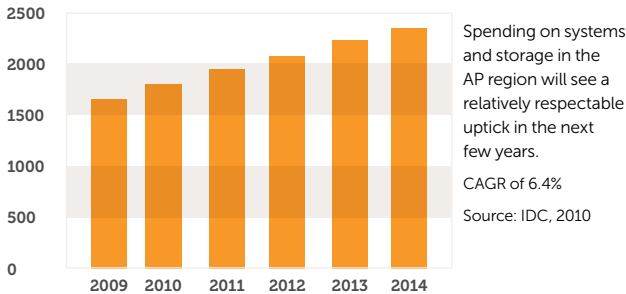


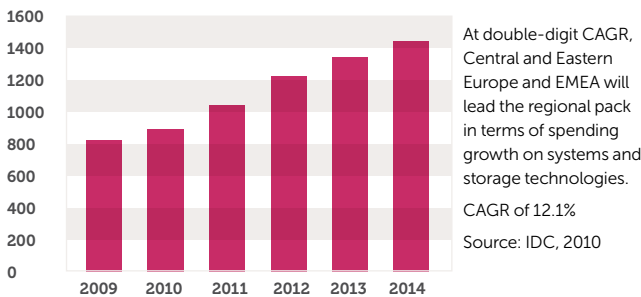
Global market pulse.

The systems and storage spending market includes servers, workstations and storage products. Worldwide, the market for systems and storage among all SMBs is expected to grow from nearly \$115.5 billion in 2009 to more than \$159 billion in 2014, for a compound annual growth rate of 6.6 percent. IDC broke out the market for systems and storage spending on a regional basis for lower mid-size organizations, or those with 100–499 employees.

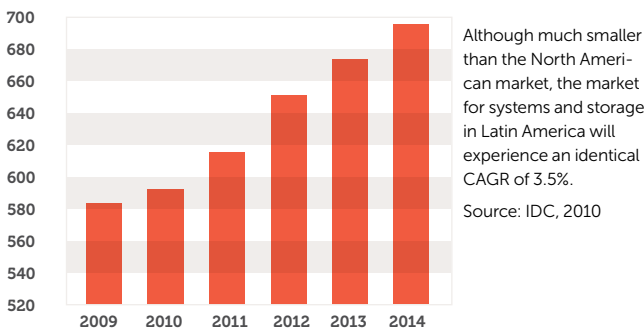
SMB systems and storage spending in Asia Pacific at companies with 100–499 employees (\$m)



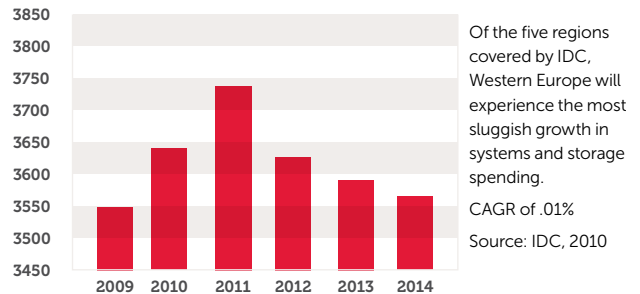
SMB systems and storage spending in Central and Eastern Europe, the Middle East and Africa at companies with 100–499 employees (\$m)



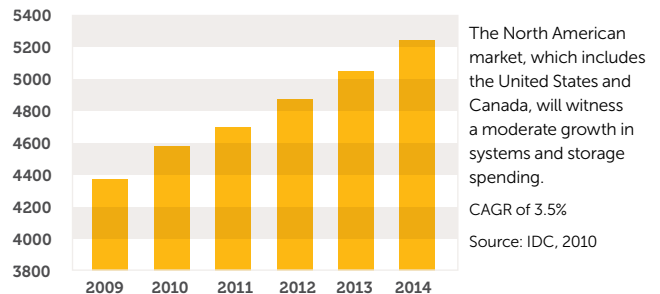
SMB systems and storage spending in Latin America at companies with 100–499 employees (\$m)



SMB systems and storage spending in Western Europe at companies with 100–499 employees (\$m)



SMB systems and storage spending in North American companies with 100–499 employees (\$m)



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